

Getting Ready for BayouGives 2020



April 28, 2020

Agenda

- The Basics
- Benefits to Participating
- What's New in 2020
- Intro to GiveGab
 - The GiveGab Basics
 - Key Features and Resources
- Registering for BayouGives
- Next Steps and Questions

The Basics

- BayouGives.org
- 12 am 11:59 pm, April 28
- Every nonprofit conducts their own unique campaign
- Any IRS recognized nonprofit with an office in Lafourche, Terrebonne and Grand Isle Parishes (must use local address to register)
- Organizations must be registered by **March 17** to participate
- Trainings, templates and tools to make the most of your day!

Benefits of Participating

- Learn to utilize digital fundraising tools and modern software
- Re-engage with your existing supporters
- Increase visibility by connecting with a larger community
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives
- Have access to numerous marketing tools to help with the day and beyond

What's New in 2020

- Central Routing Funds will be distributed by Bayou Community Foundation - No need to give checking account information to register!
- Embeddable donate button
- Filtered donor reports and file exports

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Transparent Pricing

3% Platform Fee

\$0.30 per transaction & 2.2% transaction fee (Stripe) • Registration fee:

- \$20 (credit card or check)
- Donors have the option to cover all fees on behalf of your organization
- Mobile Pay Options
- Last year, 85.6% of donors covered fees!!

5.2% + \$0.30

Transparent Pricing With ACH

3% Platform Fee

+

\$3 Fee

- If donations are \$100 or more, donors can connect to their bank account through ACH, and will be charged \$3 flat fee instead of credit card fee
- Donors ALWAYS have the option to cover all fees on behalf of your organization

3% + \$3

Who is GiveGab?

GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

Designed for cause-based organizations, community foundations, higher education institutions, and public media outlets, GiveGab offers a complete suite of products and services including Giving Days, everyday giving, and year-round fundraising solutions. GiveGab provides a quick and easy way for fundraising professionals to raise money online.



Quick Guide To GiveGab

- Safe, secure, and reliable platform
- Ultimate donor experience
 - Mobile responsive
 - Easy-to-use donation form
 - Immediate "Thank You"
- Dedicated platform support team

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Secure & Reliable

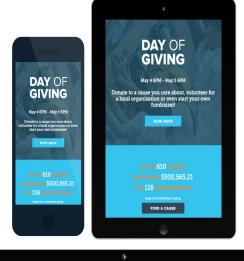
- Partnered with Stripe PCI Level 1 Payment Processor for donation processing
- Fail-safe redundancy plans for BayouGives website
- Complete transparency with nonprofits and donors





Easy & Accessible

- On average **61% of all emails** are opened on a mobile device
- Your BayouGives profile is completely mobile responsive on every page
- Donors can give easily on any internet enabled device







Simple Donation Processing



- All major credit cards accepted
- Quick, easy and fun donation flow
- ACH donation option
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!

Give, Give, and Give Again!

	Choose an amount to give:
Double Dog Dare Rescue	\$ Name to Display (Optional): (Defaults to First and Last Name) Please do not display a name publicly. Please do not display the donation amount publicly. Make this a recurring gift. Make this donation in honor of or in memory of someone. Add a Public Message to this Donation Choose Campaign (Optional)
	Remove this donation
	Choose an amount to give:

GiveGab's Gift Basket makes it quick and convenient for donors to support as many causes in their community as they like!

Instantaneous Donor Delight

• Customizable Thank You Emails

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- Add your own text, photo, or video!
- Sent immediately after the gift is made
- Social Share & Fundraising links encourage further online engagement



Here is your donation receipt from Logan's Pups

Date: June 14, 2017 Amount: \$104.60 Organization: Logan's Pups

View Your Donation History

Giving Day Support & Resources

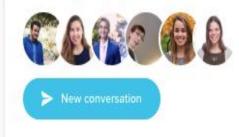
- Visit Our Help Center
 - <u>https://support.givegab.com/</u>
- Check Our Our Blog
 - o <u>https://www.givegab.com/blog/</u>
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team whenever you have questions or need a hand!
 - Look for the little blue chat bubble!

GG

Hi there 👋

We're here to answer your questions about GiveGab, chat about your fundraising strategy, suggestions on how we can improve, or just to say hi 🔌 Chat with us!

Start a conversation The team typically replies in under 30m



Registering for BayouGives





Local Nonprofits: Register starting January 28 to participate in BayouGIVES!

APPLY NOW

April 28, 12 am - 11:59 pm

BayouGives Begins in 82:14:44:50 days hours mins secs



BAYOUGIVES

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Search...





MacDonell Children's Services

PARTICIPATE

Terrebonne Children's Advocacy Center

PARTICIPATE

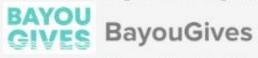
Don't see your organization listed?

You can create an organization by clicking the button below.



ADD MY ORGANIZATION

Register Your Organization for



Powered by GiveGab

Street Address Line 1	Organization Name		Logo
Ety Select Image Recommended dimensions 300x300 Max file size 5MB	treet Address Line 1		
tate ZIP/Postal Code	treet Address Line 2		
Max filo sizo 5MB	ity		Remove Recommended dimensions
Select a State	itate	ZIP/Postal Code	
Not located in the United States?			
	Click 'Co		or
Click 'Continue' to complete your registration for BayouGives			
BayouGives		Continue	

Welcome to BayouGIVES, hosted by the Bayou Community Foundation! Please fill out the form below to register your organization to participate in the BayouGIVES 2020 online giving day on Tuesday, April 28.

A \$20 registration fee is required to complete registration, payable online with credit card or by check.

If you are paying by check, please use the coupon code BAYOUCHECK2020 and mail a check payable to the Bayou Community Foundation, P.O. Box 582, Houma, LA 70361, postmarked by Tuesday, March 17, 2020.

Registration Cost	\$20.00
Do you have a registration code?	
Vhat is your name? *	
	1
/hat is your email address? *	
natio your email address.	
'hat is your phone number? *	



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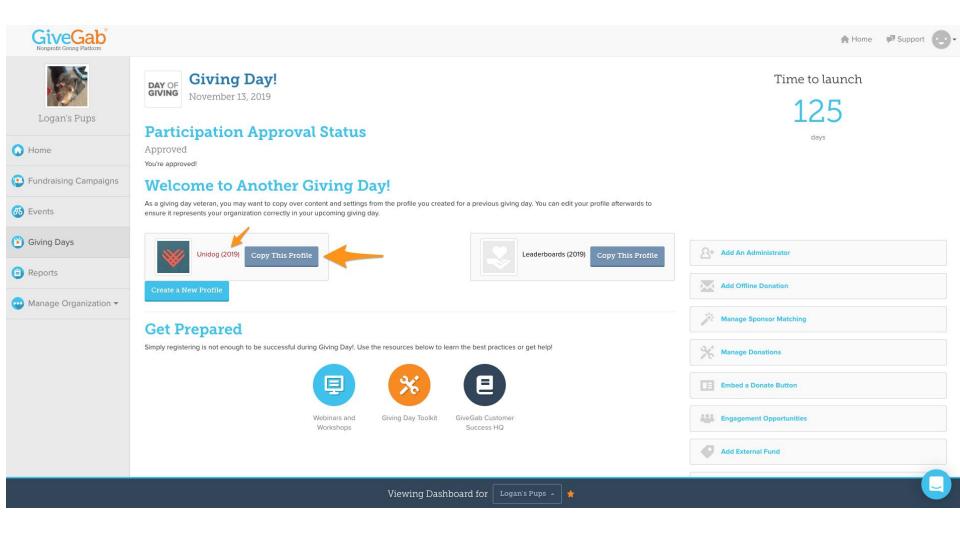
Upload Your Documents to Complete Registration

- Upload your IRS Determination Letter
- If you do not have your document ready, you can return to your dashboard to upload later.

Pay Your Registration Fee

- 2020 Registration Fees
 - o **\$20**
- Pay one of two ways:
 - Pay with credit card on the GiveGab registration page
 - Send your check to the Bayou Community Foundation
 - BAYOUCHECK2020 coupon code if paying by check

Copying Over Your 2019 Profile



Application Status

April 28	B DuGives 3, 2020 Set Up e the steps below to be sure that you are set up and ready to participate in BayouGives.		Participation Approval Status Pending Time to launch 83 days
œ	Add Your Organization's Info Let people know who you are.	>	View Registration Info Preview Your Profile
~ ~	Add Your Story Add Donation Levels	>	
۷	Add a 'Thank You' Message Personalize your auto-response for donors ahead of time.	>	
444	Add Fundraisers Recruit peer-to-peer fundraisers to expand your network of donors.	>	

Your Preparation Checklist

	Add Your Organization's Info Let people know who you are.	>
	Add Your Story Tell potential donors why they should contribute.	>
	Add Donation Levels Show your donors the impact their donation makes.	>
۲	Add a 'Thank You' Message Personalize your auto-response for donors ahead of time.	>
121	Add Fundraisers	>

Recruit peer-to-peer fundraisers to expand your network of donors.

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Your Preparation Checklist

×	Add Your Organization's Info	>
~	Add Your Story	>
~	Add Donation Levels	>
~	Add a 'Thank You' Message	>
~	Add Fundraisers	>

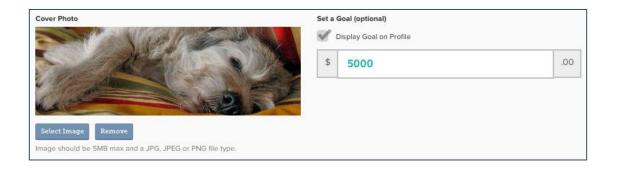
The Basics

- Logo
- Tagline
- Website
- Causes
 - Select up to 3!

Add Your Organization's Info				\sim
Tagline				
Helping find senior dogs loving homes in the	eir last years	i		
18 Characters Left				
Website				
http://www.loganspups.org				
Logo	Causes (opt	ionai)		
	Cause #1	Animals	•	
	Cause #2	Education	•	
A A A A A A A A A A A A A A A A A A A	Cause #3		•	
MANA MUL				
1295 COT MAN				
ALC IR				
I NA				
Select Image Remove				
Recommended dimensions 300x300 Max file size 5MB				
Save				

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Telling Your Story



Logan's Pup all started because of Logan, a special senior dog that Alyssa, the Executive Director of Logan's Pups, adopted.

B / U × ≡ = ≡ ≡ ∞ ⊕ ⊞ - ∞ ↔

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge pawprint on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was

remembered. To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups. Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often overlooked at shelters, making them comfortable and feeling loved as they grow old. Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes. Your donation will help us continue offering these services for years to come.



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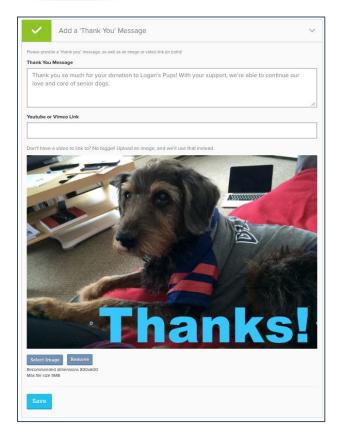
Highlighting Impact

	\$100.00 Helps a family foster one of our amazing senior pups Edit Remove
All -	\$100.00
1000	
	Edit Remove
	\$50.00 Provides a super soft bed for a loving senior pup
	Edit Remove
1200	\$25.00 Provides one week of food for a senior pup

- Custom Amounts
- Unique Descriptions
- Optional Photos
- Unlimited Levels

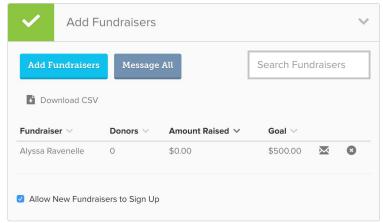
Personal Gratitude

- Write your own custom thank you message
- Add your own photo or video
- Sent immediately to your donor's email when they make a gift

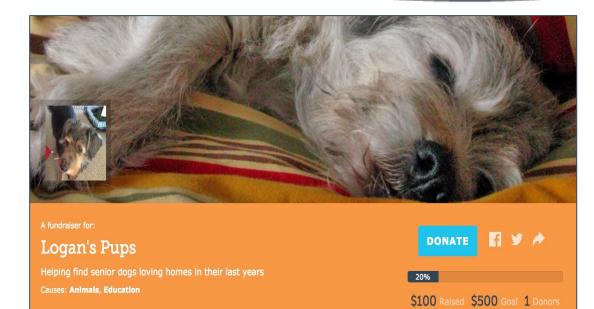


Peer-to-Peer Fundraising

- Each individual creates their own fundraising page and every dollar they raise goes toward your organization's totals!
- Use your supporters, board members, volunteers and staff to expand your organization's reach
- Organizations with fundraisers raise on average 3.4x more than organizations without fundraisers.
- Admins can easily create and manage pages for them if needed!
- Watch GiveGab's P2P Fundraising Training video



Peer-to-Peer Fundraisers





Bridget Cafaro





Ever since I adopted my senior pup, Mr. Pickles, I have been passionate about making a difference in the lives of senior dogs. Logan's Pups is an amazing organization that helps these animals find the loving homes and compassionate people to care for them in their final years. Every gift to Logan's pups helps a dog escape suffering from a kill shelter. Help me make more happy homes for happy dogs by supporting my fundraiser for Logan's Pups!

Highlight Sponsor Matches!

- 1:1 Match: Each online donation will be matched dollar for dollar
- Challenge: Funds will be added to your organization's total once a set goal is achieved.
- Organizations with matching funds raise on average 4.5x more than organizations without a match or challenge!
- Please note: Matching funds do not count towards the Leaderboard or are eligible for prizes or overall matching dollars, but are still important to the overall day.
- Watch GiveGab's Matching Training video GiveGab

Time to launch
32 dois
Add An Administrator
Add Offline Donation
Manage Sponsor Matching
X Manage Donations
Embed a Donate Button
Engagement Opportunities
Add External Fund
View Registration Info
Share Your Page
https://dog-staging.givegab.com/organizations/logan-s-pups

Viewing & Sharing Your Profile

	Giving Day	Time to launch
	Get Set Up Complete the steps below to be sure that you are set up and ready to participate in Giving Day.	61 days
~	Add Your Organization's Info	Add An Administrator
~	Add Your Story	Manage Sponsor Matching
~	Add Donation Levels	> Manage Donations
~	Add a 'Thank You' Message	View Registration Info
~	Add Fundraisers	Share Your Page https://dog-staging.givegab.com/organizations/logan-s-pups
		View Your Page

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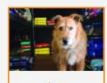


Logan's Pups

Helping senior dogs find loving homes in their final years Causes: Animals, Seniors <u>Manage this on GiveGab</u>

	DONATE	f	9	*
0%				

Raised \$5,000 Goal 0 Donors



\$25 Provides one week of food for a senior pup



\$50 Provides a super soft bed for a loving senior pup



\$100

Helps a family foster

one of our amazing

senior pups

\$500 Covers medical expenses for a senior pup in need

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge paw print on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered.

To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups.

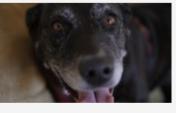
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overlooked at shelters, making them comfortable and feeling loved as they grow old.

Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes.

DONATE

Your donation will help us continue offering these services for years to come.



CHOOSE YOUR OWN AMOUNT

Matches

\$5,000 MATCH

Board of Trustees: #NVBigGive Match

On 3/22 our generous board of trustees will DOUBLE all donations made to our organization during Nevada's big Give 2018!

\$5,000 REMAINING

Fundraising Champions Bridget Cafaro \$0.00

Alyssa Ravenelle \$0.00

Tips, Tools, and Resources

The Nonprofit Toolkit has everything you need to reach your BayouGives goals!

- Customizable Templates
- Communication Timelines
- BayouGives Graphics
- Resources for board members, volunteers, staff and fundraisers
- More training videos for online fundraising strategies!



Your Next Steps

- Register for BayouGives by March 17
- Follow BayouGives on Social Media!
 - Use #BayouGives
- Watch your inbox for important emails
- Register for Mandatory Webinar on March 24 at 2:00 pm
- Explore the Nonprofit Toolkit



Questions?

