Getting Ready for Your Giving Day



Meet the Team



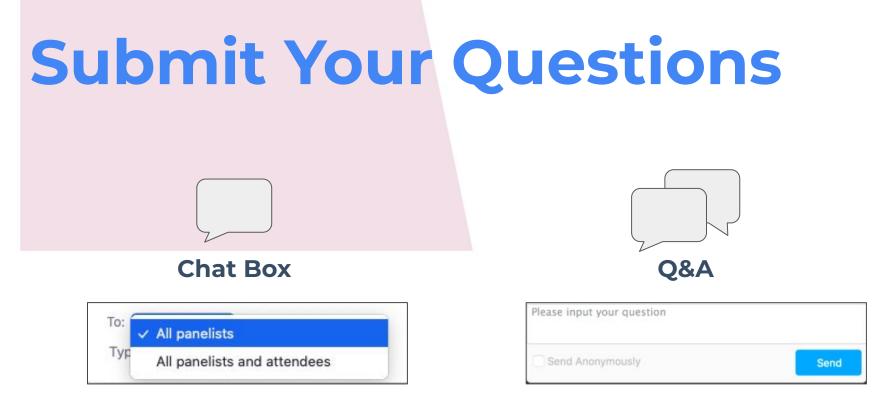
Associate Project Manager



Claire

Associate Project Manager





If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.



Agenda

- Giving Day Overview
- Who is GiveGab?
- What's New in 2023
- Registering for your Giving Day
- Creating Your Profile
- Next Steps & Questions +

Breakout Room



Overview

- Giving Days:
 - <u>Give Great Falls</u>
 - Greater Helena Gives
 - <u>Missoula Gives</u>
 - <u>Yellowstone Valley Gives</u>
- Every nonprofit conducts their own unique campaign to market and share with their supporters
- IRS-recognized nonprofits are eligible to participate
 - Able to accept ACH deposit transfers into a valid checking account



Benefits of Participating

- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Combine your marketing efforts + Giving Day Host marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives



Who is GiveGab?



Who is GiveGab?

GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

- Host a secure, reliable and transparent platform for Giving Days
- Create the ultimate donor experience
- Provide a dedicated support team



Donation Security

- Partnered with Stripe PCI Level 1 Payment Processor for donation processing
- Direct deposit funds within 5-7 business days
- Your banking information is reviewed by Stripe
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits





Simple Donation Processing

- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!



			VISA
4242	4242	4242	4242
KATRI	A GREI		аснатичена 01/20

Transparent Donations

YMCA of South Collier	Gift: \$50.00
Email:	laryssa@givegab.com
Fees:	\$3.1
What's with these fees?	
k cover the fees!	
Privacy Option(s)	
Please do not display a name publici	у.
Please do not display the donation a	mount publicly.
Hide my name from this organization	n and the public.
Total:	\$53.13
ACK	SUBM
Securely proces	ssed with:
🕒 SSL 🗀 256 Bit Encry	reCAPTCHA
Google Privacy Policy and T	erms of Service apply.
	s used following a donation: Priva

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization
- Historically, donors cover 65-75% of fees during a Giving Day

St	ep 1 of 3
	Choose an amount to give:
	\$
	Check for additional Fundraising Campaigns (optional)
	Add a fundraiser
Greater Pawnee German	Name to Display (Optional):
Shepherd Rescue	(Defaults to First and Last Name)
No	\Box I am a new donor to this organization. ${}^{\bullet}$
	$\hfill \square$ Make this a recurring gift.
	Make this donation in honor of or in memory of someone.
	Add a public message to this donation

GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made
- Includes your organization's
 EIN and donation amount to act as a tax-deductible receipt

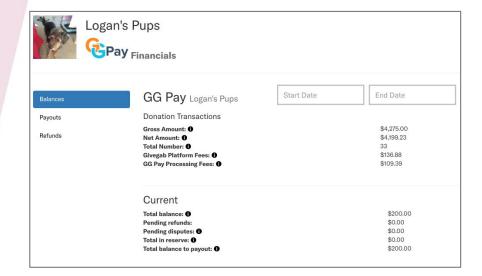
		Y OF /ING				
Nickie,						
donatio	you so much for your contr on will help improve our cor uals throughout our area.					
Thank	you again!					
L	The second not help dozens of dogs every day without you					
		on receipt from				
	0	n's Pups				
	Donor:	Nickie Fredenburg				
	Date:	February 27, 2020				
	-	Logan's Pups				
	EIN:	12-1234567				
	-	Giving Day				
	Amount:	\$10.00				
	View Yo	ur Donations				

What's New for 2023?



Better Reconciliation

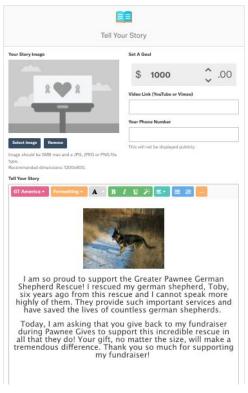
- In addition to your existing reports, you can better manage deposits to your account
- Understand your balance and donations from an accounting perspective
- Match each online gift to a deposit



Elevating Fundraisers

- Fundraisers are asked to provide their phone numbers (optional)
- More robust story editor

- Chosen P2P will appear in donor's receipt
- Fundraisers can have a group name



Registering for your Giving Day







« Prev	1	Next »





PARTICIPATE

Don't see your organization listed?

You can create an organization by clicking the button below.

ADD MY ORGANIZATION



Organization Name * required		Logo
Street Address Line 1 * required		
Street Address Line 2		Select Image
City * <i>required</i>		Remove Image should be 5MB max and a JPG, JPEG or
State * required Select a State	ZIP/Postal Code * required	PNG file type. Recommended dimensions: 300x300.
Not located in the United States?		
Click 'C	Continue' to complete your registration for	
Give B	ig Gallatin Valley 20)22
	Continue	

Icome to Missoula Gives & Bitterroot Gives! Please fill out the form below to register for the 2021 giving day. Please choose your registration type				
fully as it is based on your operating budget size:				
all NPO= <\$100k dium NPO = \$100k-\$500k ge NPO = >\$500k				
ise fill out the form as completely as you can, the more information you provide the better. Missoula Gives is a program of the Missoula Community ndation. We are excited to work together to better our communities! Together let's raise a HALF MILLION for Missoula & Ravalli Counties this year!				
Registration Type				
Early Bird small budget \$100.00				
Early Bird medium budget \$130.00				
Early Bird large budget \$175.00				
Do you have a registration code? 1. What is your business phone number? *				
	Credit Ca	rd Information		
	First Name		Last Name	
	Credit Card Info			
	Card num	iber		MM/YY CVC
biveGab	Register			

Returning? Copy Your Profile!

- Be sure to update your existing content so it's up to date!
- Existing bank account information will carry over



Welcome to Another Giving Day!

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can edit your profile afterwards to ensure it represents your organization correctly in your upcoming giving day.

Give Big Gallatin Valley (2021) Give Big Gallatin Valley (2020) Copy This Profile

72 Days to Launch

Pending

Status

Participation Approval



Completing Your Profile



Your Giving Day Dashboard

~	Add Your Organization's Info	>
	Add Your Story	>
~	Get Verified to Collect Donations	>
•	Add Donation Levels	>
•	Add a 'Thank You' Message	>
	Add Fundraisers	>

Basic Info

- Logo
- Website
- Causes
- **Pro Tip:** Adding causes to your profile can help new donors find you by our cause-based search!

Website				
Logo	Causes (opt Cause #1 Cause #2 Cause #3	Animals	•	
Select Image Image should be 5MB max and a JPG, JPEG or PNG file type. Recommended dimensions: 300x300.				

Curate Your Story

• Add a cover photo

GiveGab

- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



Save

Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your "application" process to participate
- Pro Tip: Don't wait to complete this information. It can take at least several days, and in some instances more

Get Verified to Collect Donations

Status: Incomplete

Please provide your organization's information and verify you can collect donations in your state here.

Confirm State Fundraising Compliance

Add Bank Info

....

Get Verified on GiveGab

Complete Your Verification

Set Up Donations Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.

Save

IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash. Don't have your EIN? Search <u>here</u>.

Save

GiveGab

Payment Processor Verification

Verify Your Organization

Suggest Donation Levels

- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels

GiveGab

• **Pro Tip:** Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Add Donation Levels

We recommend having 3 or 4 donation levels.









Add Donation Level

\$25.00 Provides one week of food for a senior pup

Edit Remove

\$50.00 Provides a super soft bed for a loving senior pup Edit Remove

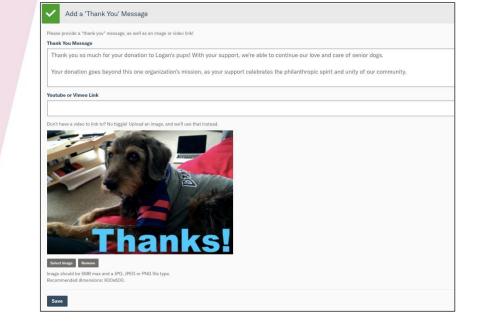
\$100.00 Helps a family foster one of our amazing senior pups Edit Remove

\$500.00

Provides life changing surgery to a senior pup in need Edit Remove

Personalized Gratitude

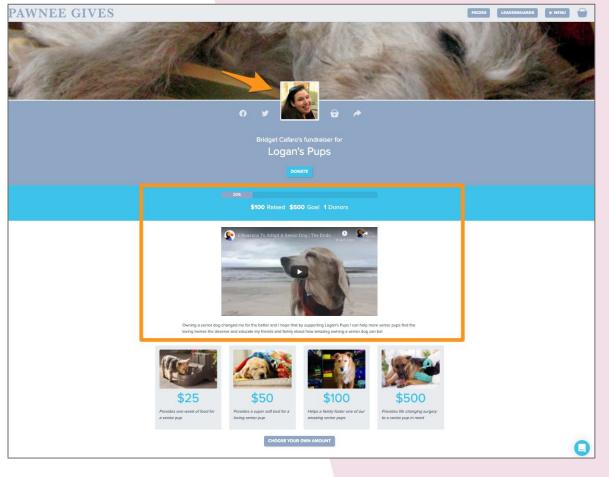
- Add your own message
- Include a photo **or** video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly



Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- **Pro Tip:** Watch the <u>Peer-to-Peer</u> <u>Fundraising Training Video</u>

Search Fundraisers		Download CSV	Add Fundraise	ers Uploa	nd fundraisers	Message All
Fundraiser ∨	Donors V	Amount Raised V	Goal 🗸	Email	Phone	Actions
lo fundraisers found.						
			Set Fundraisers	' Goal		
Set Fundraisers' Story						
et Fundraisers' Story			\$.00		
et Fundraisers' Story				.00		



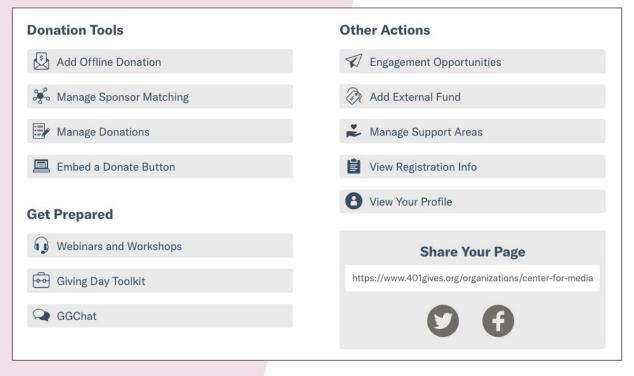


Did you know?

Organizations who used P2P fundraising last year's Giving Days raised on average **3.5x more** than those who did not.

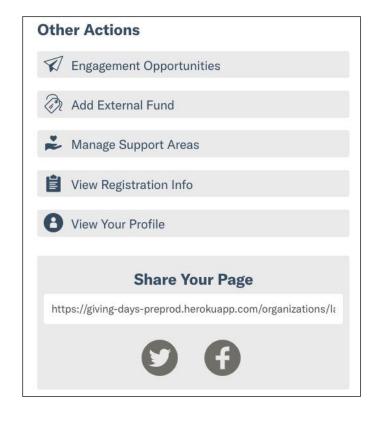


Key Dashboard Tools



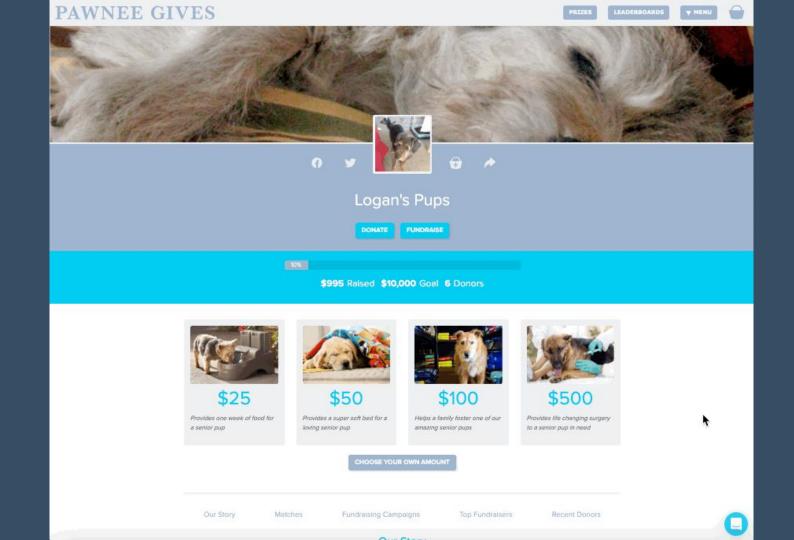
Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard



A Completed Profile





What's Next?



Step Up Your Fundraising with Matches

Use pledged donations as a donor incentive to increase impact!

Once you secure a matching gift, utilize GiveGab's matching tool to add that money into your totals, according to the criteria you set.

- 1:1, 2:1, 3:1 Dollar-for-Dollar Matches
- Donor or Dollar Challenges
- Pro Tip: Watch the Matching Training Video

Did you know?

GiveGab

Organizations who had a match last year during Giving Days raised on average **4.5x more** than those who did not.

Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources

for all your Giving Day needs.

• Templates

- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



Your Next Steps

Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- A Giving Day may not be the right fit for all of your donors that's okay!

Your Next Steps

What to work on over the next 2 month:

- Follow your Giving Day on Social Media and use your hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit

How We Support You

- Visit Our Help Center
 - <u>support.givegab.com</u>
- Check Out Our Blog
 - givegab.com/blog
- Send us an Email

GiveGab

- <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team

< GiveGa	AD Our usual reply time ③ Under 2 hours
Customer Su you the best s just a couple of c of the	hanks for contacting GiveGab's ccess team! In order to provide support, we're going to ask you questions. To get started, which a following best describes you? I am a nonprofit administrator I am a peer-to-peer fundraiser I am a donor
Start typing	GF 🙂 🖉

Look for the little blue chat bubble!

Questions?

