Getting Ready for



Dec. 12-31, 2019



Agenda

- The Basics
- Benefits to Participating
- 2018 Results
- What's New in 2019
- Intro to GiveGab your 2019 Avenues for Hope platform!
 - The GiveGab Basics
 - Key Features and Resources
- Registering for Avenues for Hope
- Next Steps and Questions



The Basics

- https://www.avenuesforhope.org/
- Campaign runs Dec. 12 at 8:00 a.m. (MT) Dec. 31 at 11:59 p.m. (MT)
- Enhance unrestricted philanthropic giving from your community
- Open to IRS recognized nonprofits serving the State of Idaho
 - With a housing related mission, provide housing or supportive services
 - Idaho public schools or districts that serve homeless or precariously-housed youth
 - Must be verified to accept tax deductible donations (and be registered in the state of Idaho)
 - Must be able to accept ACH deposit transfers into a valid checking account
- Nonprofit trainings, tools, templates, and guides offered to optimize efforts



Benefits of Participating

- Learn how to utilize the latest digital tools and fundraising software
- Re-Engage with your existing supporters to make a greater impact
- Increase visibility and exposure by connecting with a larger community
- Utilize the campaign to help your organization reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives



2018 Results



P SEARCH...

PRIZES

LEADERBOARDS

▼ MENU







Numbers to Beat

\$875,493 disbursed to 51 participants in 2018

Participating Organizations: 56

Unique Donors: 2,653 donors made 4,384 gifts

Dollars Raised: \$596,656

Prizes and Match Funds: \$278,837 from 233 prizes and 68 match funds

Nearly \$3.1 million has been raised since Avenues for Hope began in 2011

2019 Goal: \$1,000,000!



Prizes

Grand Prizes

Each nonprofit organization is only eligible for one prize in each category of Most Donors and Most Money Raised in either the statewide or regional leaderboards from gifts received online or offline during the campaign. Unique donors are identified by email address only.

Statewide Leaderboard for Most Donors and Most Raised

First Place: \$5,000 each

Second Place: \$4,000 each

Third Place: \$3,000 each

Regional - *North, Southwest and Southeast* for Most Donors and Most Raised



First Place: \$3,000 each

Second Place: \$2,000 each

Third Place: \$1,000 each



Challenge Prizes

Each nonprofit organization is only eligible for one of each Challenge Prize from unique gifts received online. Offline gifts will not be counted towards these prizes (except Surpass the Past.)

Unique donors are identified by email address only.

- Early Birds: \$500 to each nonprofit that receives at least 12 gifts by 12 noon on 12/12 (Day 1).
- **Weekend Warriors:** \$300 to each nonprofit that receives at least 12 gifts during a single weekend.
- **Domestic Dozen:** \$300 to each nonprofit that receives donations from 12 or more U.S. states.
- **Surpass the Past:** \$500 to each nonprofit that receives more gifts in 2019 than they did in 2018. New and returning organization must have a minimum of 10 gifts to qualify, online and offline gifts count.
- Social Media Marvels: \$200 to each nonprofit that posts at least 10 times on Facebook using #AvenuesforHope.



Challenge Prizes

- Random Daily Drawings: One donor will have \$100 added to their donation every weekday of the campaign. A random drawing will be held each weekday around noon from donations made during the previous 24-hour period or weekends on Mondays.
- **Peer-to-Peer Peeps:** \$500 to the organization in each region with the most peer-to-peer fundraising champions that raise a minimum of \$100 each.
- **Recurring Giving Victors:** \$500 to the organization in each region with the most donors who enroll to make recurring donations after the live campaign ends.
- **Surprise Prizes:** May be added or announced at any time and will typically be communicated via email and/or on Facebook.



What's New

- Plaid ACH withdrawal payment option
 - Correction: \$100 \$3.00 processing fee
- New recurring gift options
 - Monthly or quarterly
 - "Until I cancel it"
 - "Until a set date" with a specified calendar date
 - "Until a set balance" with a maximum donation amount

Embeddable donation widget



Transparent Pricing

2% Platform Fee



\$.30 per transaction+ 2.2% Credit Card Fee

\$0.30 + 4.2%

- No registration cost or subscription required to participate
- Donors ALWAYS have the option to cover all fees on behalf of your organization
- In 2018, 84% of donors cover fees.



Who is GiveGab?

GiveGab is modern, easy-to-use software that cultivates long-term giving relationships between nonprofits and their supporters by providing robust online fundraising, supporter engagement, Giving Days, and so much more!

What GiveGab Can Offer You





Quick Guide To GiveGab

- Safe, secure, and reliable platform
- Ultimate donor experience
 - Mobile responsive
 - Easy-to-use donation form
 - Immediate "Thank You"
- Dedicated platform support team
- More fundraising opportunities beyond Avenues for Hope





Secure & Reliable

- Partnered with Stripe PCI Level 1 Payment Processor
- All participating organizations verified as IRS and State recognized nonprofits
- Fail Safe Redundancy Plans for Avenues for Hope
 - **Load Testing**
 - Cloud Services
 - Backup Plans \circ
- Complete Transparency with Nonprofits and Donors











Building Donor Trust

Organization Information Business Name			Organization Representative First and Last Name	
This should match the EIN/Tax ID	e legal business name you have registere	d with the IRS.	Last 4 Digits of Organization Rep's SSN	
Don't have your EIN? Search here. Mailing Address			Organization Rep's Date of Birth Month Day Year	
City	State	Postal Code	Bank Information Routing Number Checking Account Number	
			Please note: Donation payouts will show up as "STRIPE TRANSFER" on your bank account statement.	

State Charitable Solicitation Compliance

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation will be required to collect donations on GiveGab starting January 1, 2018. Learn more about state charitable solicitation compliance.

Save



Simple Donation Processing



- All major credit cards accepted
- ACH donation option
- Securely processed through Stripe
- Donors always have the option to cover all fees on your behalf
 - Again around 65-75% of donors choose to cover all fees
- \$25 minimum donation amount



Give, Give, and Give Again!

Donate to more	e than one organization Step 1 of 3
Double Dog Dare Rescue	Choose an amount to give: S
	Choose an amount to give:

GiveGab's Gift Basket feature and multi-give donation form makes it quick and convenient for donors to support as many causes in their community as they like!



Instantaneous Donor Delight

- Customizable Thank You Emails
 - Add your own text, photo, or video!
- Sent immediately after the gift is made
- Comes from YOUR organization
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt
- Social Share links for more online engagement
- Option to encourage donors to fundraise



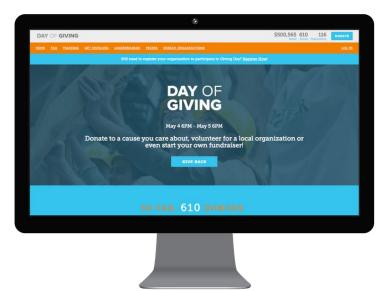


Easy & Accessible

- On average 61% of all emails are opened on a mobile device
- Your Avenues for Hope profile is completely mobile responsive on every page
- Donors can give easily on any internet enabled device





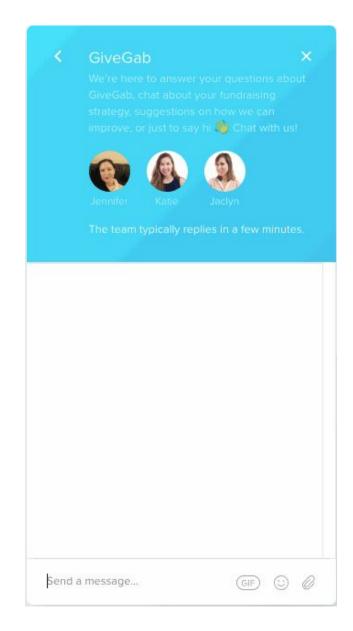




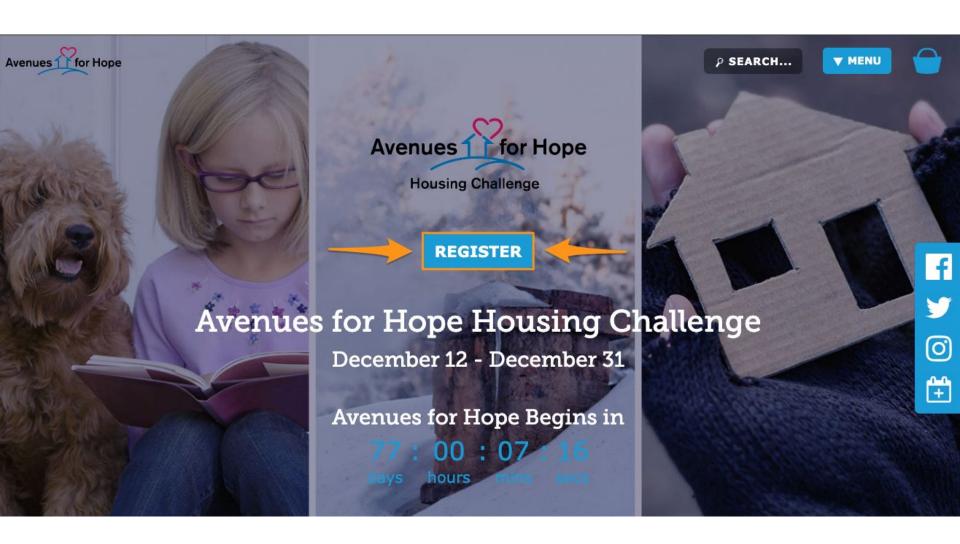
Support Team

- Visit Our Help Center
 https://support.giveqab.com/
- Send us an email at
 <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer
 Success Team whenever you have
 questions or need a hand
 - Look for the little blue chat bubble!





How can my organization participate?



https://www.avenuesforhope.org/





Home Partnership Foundation

Boise, Idaho



Don't see your organization listed?

You can create an organization by clicking the button below.



ADD MY ORGANIZATION





Register Your Organization for

Avenues for Hope

Powered by GiveGab

Organization Name		Logo
treet Address Line 1		
treet Address Line 2		Select Image
City		Remove Recommended dimensions 300x300 Max file size 5MB
State Select a State	ZIP/Postal Code	
Not located in the United State	rs?	
our Email		
² assword		
C	ick 'Continue' to complete your registrat	
	Avenues for Hop	oe .
	Continue	



Register Your Organization for

Avenues for Hope

Powered by GiveGab

What will funds raised be used to support?
served. (required) *
16
What will funds raised be used to support?
What will funds raised be used to support?
What will funds raised be used to support?
What will funds raised be used to support?
What will funds raised be used to support?
7.
What is your organization's region? (required) *
Please select one choice
North
North
Would you be interested in participating in social media training with the Idaho Housing marketing team? *
Please select one choice
Yes
Register



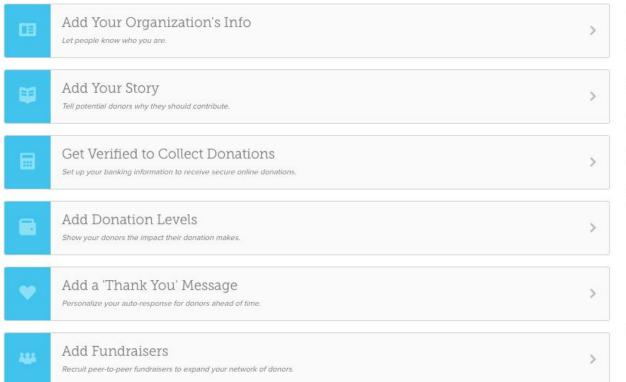
Your Preparation Checklist

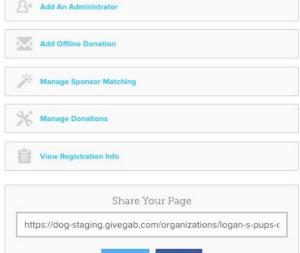


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Get Set Up

Complete the steps below to be sure that you are set up and ready to participate in Giving Day.

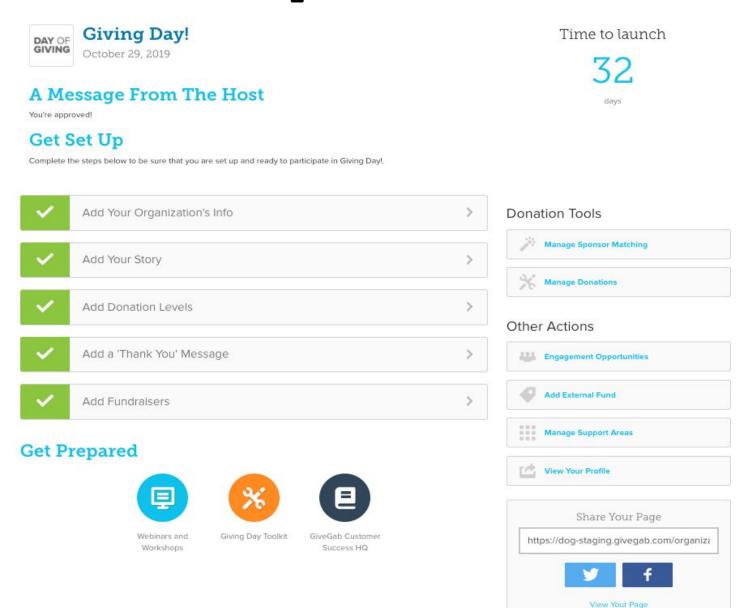




View Your Page



Your Preparation Checklist





The Basics

Logo

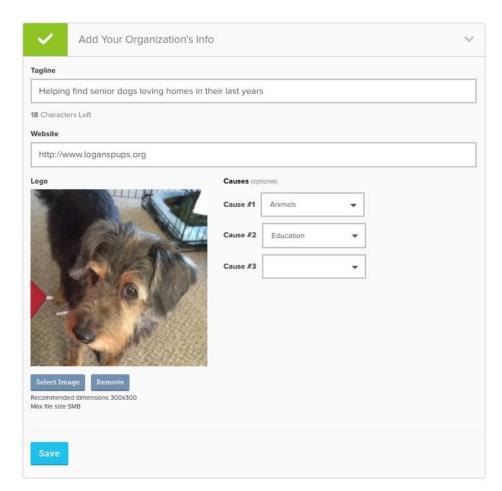
 As one of the first things a donor sees on your profile, make sure your logo is current and represents your brand.

Tagline

 A quick one sentence overview of your organization or giving day campaign.

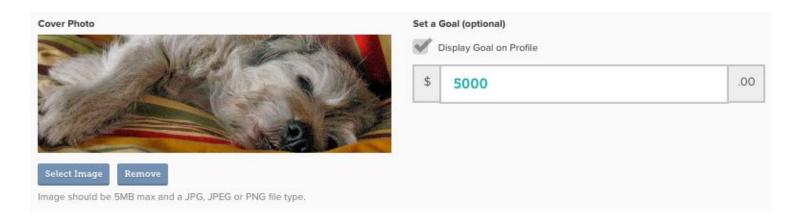
Causes

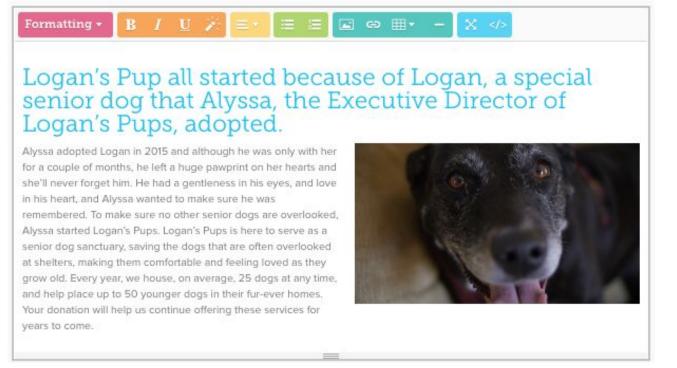
 Select up to 3 causes to help donors find causes they're interested in.





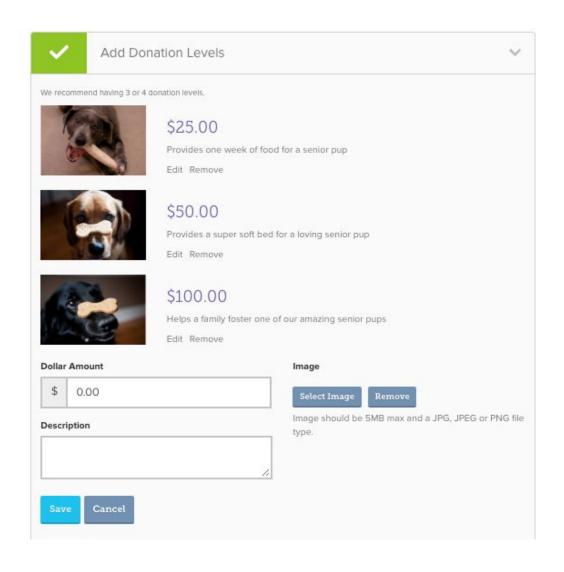
Telling Your Story







Highlighting Impact

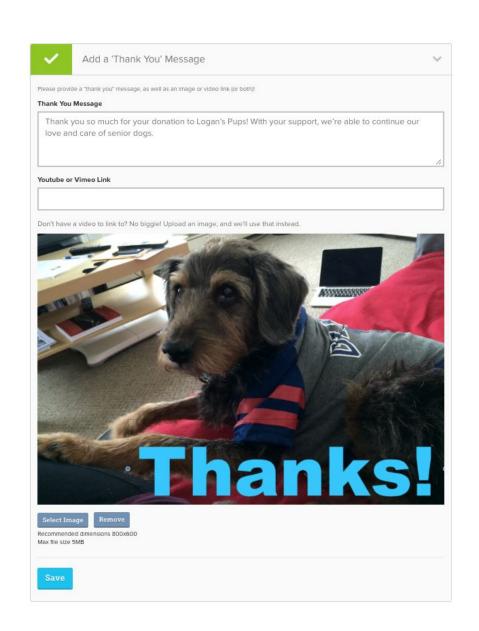


- Custom Amounts
 - (\$25 minimum)
- Unique Descriptions
- Optional Photos
- Unlimited Giving Levels



Personal Gratitude

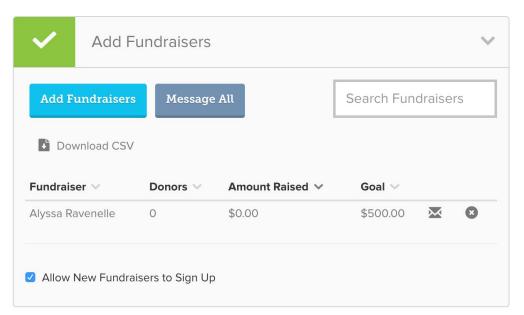
- Write your own custom thank you message
- Add your own photo or video
- Sent immediately to your donor's email when they make a gift
- Comes directly from your organization's contact





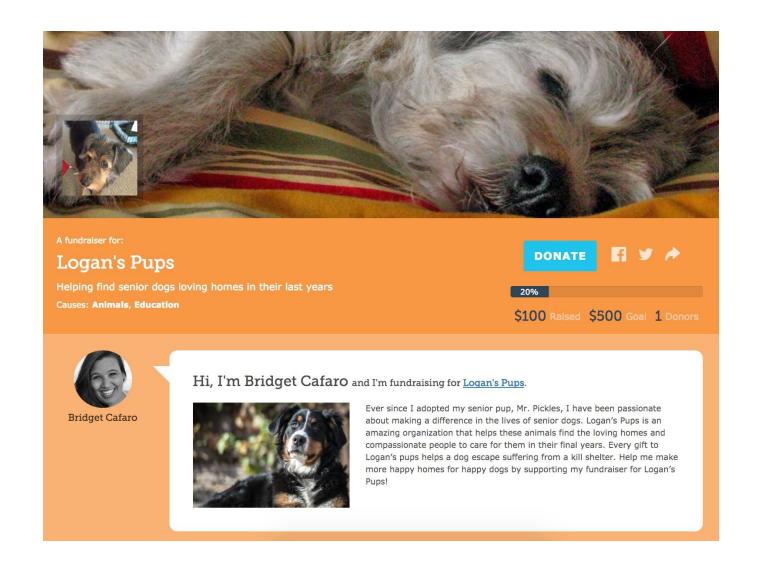
Peer-to-Peer Fundraisers

- Use your supporters, board members, and volunteers to expand your organization's reach
- Each fundraiser has their own fundraising page and every dollar they raise goes toward your organization's totals!
- Organizations with fundraisers raise on average 3.4 x more than organizations without fundraisers.





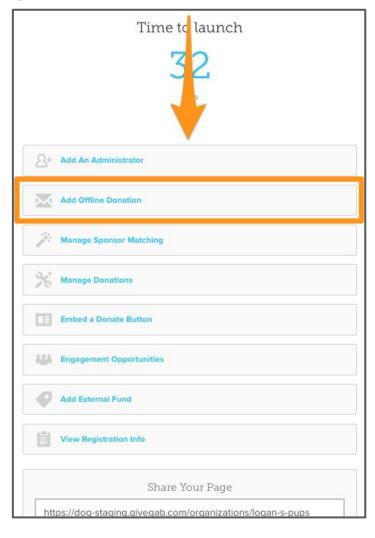
Peer-to-Peer Fundraisers





Add Offline Donations

You can record cash or check gifts as offline donations



Add Offline Donation		×
For Giving Day!		
Donor's Name	Amount	
	\$	
Custom Display Name (optional)		
Donor's Message		
Donor's Message		70
Donor's Message		
Donor's Message		h
Donor's Message Privacy Options		
		11



Highlight Matches/Challenges

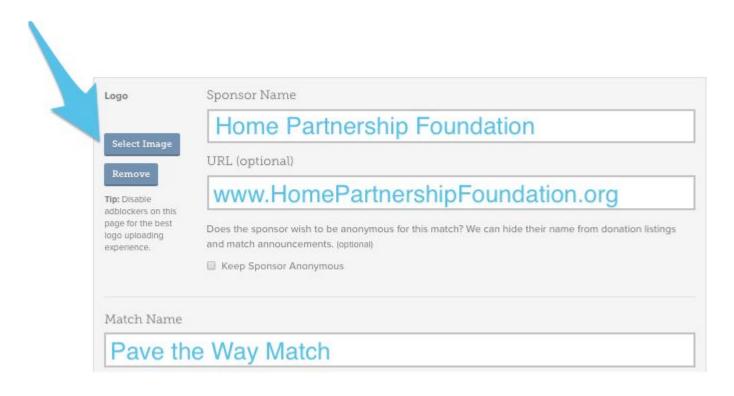
- Matches allow each online donation to be matched on a 1:1 ratio.
- Challenges allow funds to be added to the organization's total once a goal is reached.
- Organizations with matching funds raise on average <u>4.5 x more</u> than organizations without a match.
- Time based to create a sense of urgency





Adding your Home Partnership Match (1 of 2)







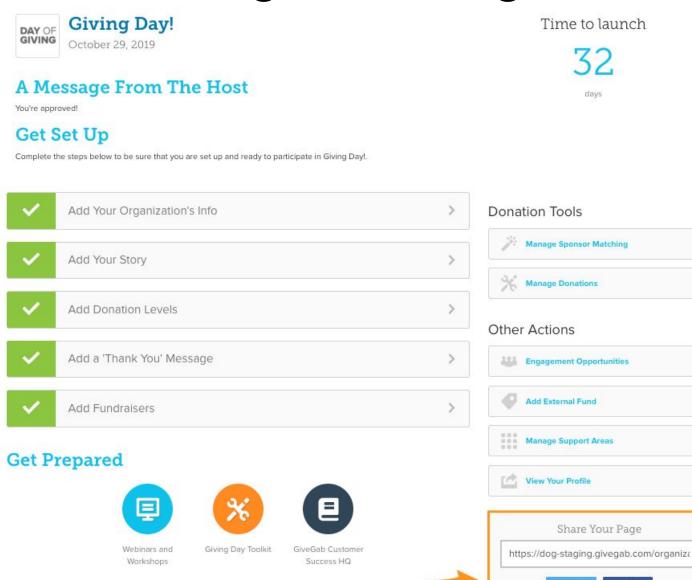
Adding your Home Partnership Match (2 of 2)

Description	
The Home Partnership Found gifts totaling \$3,000 for each	dation will provide a \$1 for \$1 match for participating organization.
Total Matching Funds Available	Maximum Match per Individual Donation
\$3,000	N/A
Does this match only apply to donations made with	nin a certain time period? (optional)
Please note that times are in Eastern	
Please make sure you convert your local time to E Donation Matching Start Time (Easter	astern to ensure your matches are distributed at the proper times! n) Donation Matching End Time (Eastern)
N/A	N/A
donation	automatically generate a matching offline donation for each GiveGab in that comes in online between the above dates (if provided), until all the re depleted! (You can always edit them later if needed.)
How it Works: Matching offline donations will be created auto-	matically in the amount equal to the matched online donation (up to the maximum funds are less than these values, a donation will be partially matched. If a time range is
Archive this match opportunity to mark it as inactive a Archived Save Cancel	and prevent it from being displayed in future fundraising.



Viewing & Sharing Your Profile

View Your Page







Every Family. Every Person. A Home.

CATCH

Every Family. Every Person. A Home.

DONATE

FUNDRAISE









182%

\$54.588 Raised \$30,000 Goal 191 Donors



\$25

You have paid the application fee for one CATCH family to get a home!



\$50

You have provided a bus pass and an application fee for one CATCH family!



\$100

You have paid utilities for one month for a family in the CATCH program!



\$500

You have paid for the deposit on a new home for a CATCH family!



\$4,000

You have ended homelessness for one family in the CATCH program!

CHOOSE YOUR OWN AMOUNT



Tips, Tools, and Resources

- The Nonprofit Toolkit has everything you need to plan, prepare, and promote Avenues for Hope and reach your goals!
 - Customizable Templates
 - Communication Timelines
 - Avenues for Hope Graphics
 - Helpful resources for your board members, volunteers, and fundraisers
- Even more training videos for Matches/Challenges and Avenues for Hope strategy

















Templates

View



Peer-to-Peer Fundraisers





Social Media Tips
View



View Downloads



Your Next Steps

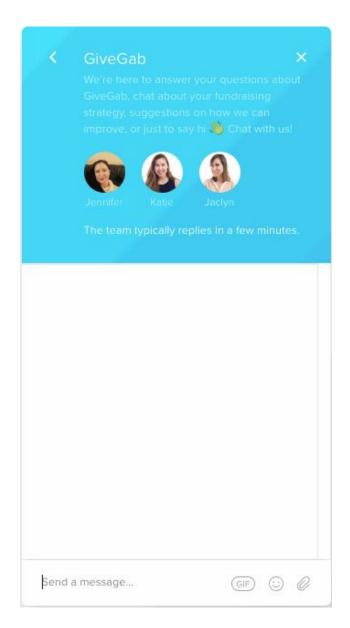
- Register for Avenues for Hope by Oct. 31st
- Follow Avenues for Hope on Social Media!
 - Use #AvenuesForHope
- Watch your inbox for important emails
- Sign up for upcoming training sessions
- Check out the Nonprofit Toolkit



Customer Success

- Visit Our Help Center
 https://support.givegab.com/
- Send us an email at
 <u>CustomerSuccess@giveqab.com</u>
- Look for the little blue chat bubble





Questions?



Dec. 12 - 31, 2019

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