Brooklyn Gives Nonprofit Connection 101

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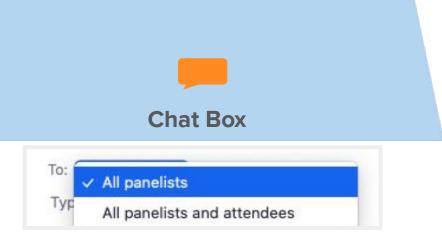
Brooklyn Community

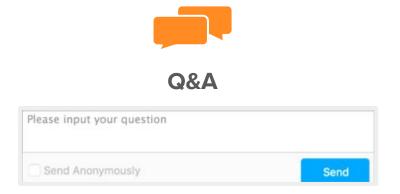
Foundation

BROOKLYN GIVES NONPROFIT CONNECTION



Submit Your Questions





If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

This webinar is being recorded and will be uploaded to the Nonprofit Toolkit



Meet the GiveGab Team



Cianne Maloney

Associate Project Manager



Mackenzie Green

Associate Project Manager



Agenda



- Brooklyn Community Foundation Overview
 - Brooklyn Gives Nonprofit Connection
 Overview & The Basics
 - Benefits of Participating
 - Intro to GiveGab
 - Customizing & Updating your profile
 - Key Features
 - Nonprofit resources
 - Next Steps & Questions



About Brooklyn Community Foundation

- As Brooklyn's community foundation, we mobilize giving for a fair and just Brooklyn.
- Since our founding in 2009, we have moved over \$90M to nonprofits in partnership with generous donors.
- When we launched, Brooklyn nonprofits received just 2% of all NYC foundation funding; Today that number is 8%--Brooklyn deserves more!

GiveGab

A New **Extension of Our Giving Tuesday** Campaign

- In 2016, we launched the Brooklyn Gives on Giving Tuesday campaign, to encourage local giving during the world's biggest giving day.
- Brooklyn Gives on Giving Tuesday has raised millions for hundreds of local nonprofits-and we'll back back again this November 28th!
- This Fall, we are also partnering with GiveGab to launch the Brooklyn Gives Nonprofit Connection: a new platform offering a year-round resource for local donors to learn about local nonprofits beyond Giving Tuesday.



An Exciting Feature of Our New Website

- Brooklyn Gives Nonprofit Connection will be a key component of our new website.
- We want our new website to be a destination for everyone who cares about Brooklyn, and a gateway to our incredible nonprofit community.
- Located at nonprofits.brooklyn.org, Brooklyn Gives Nonprofit Connection will be a first-of-its-kind platform to showcase all the nonprofits that call the borough home.
- Any Brooklyn-serving nonprofit can create and manage a profile that features its mission, programs, volunteer opportunities, Board and staff leadership, and more—and receive donations!



Brooklyn Gives: Nonprofit Connection + Giving **Tuesday**

- Two ways to ways to tell your story and attract new donors
- Brooklyn Gives on Giving Tuesday: a month-long campaign that inspires local giving and offers prizes and matches and peer-to-peer fundraising pages
- Brooklyn Gives Nonprofit
 Connection: a year-round
 directory and donation platform
- If you've participated in Brooklyn Gives, setting up your Nonprofit Connection is easy!
- Brooklyn Gives on Giving Tuesday
 2023 registration will open next
 month

GiveGab

Brooklyn Gives Nonprofit Connection Overview & The Basics

nonprofits.brooklyn.org

- Fully searchable online database of local nonprofit organizations
- IRS verified 501(c)3 organizations
- Must be verified to accept tax deductible donations
 - Stay Tuned: Donations open October 12!
- Must be able to accept ACH deposit transfers into a valid checking account



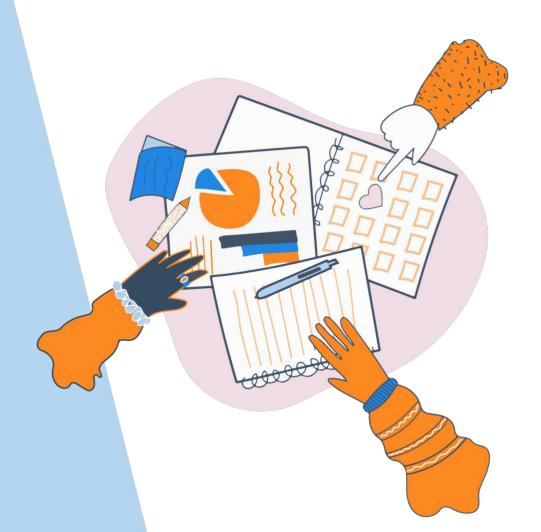
Benefits of Participating



- Increase awareness of your organization among new audiences and potential donors
- Tell your story and make a case for support
- Help the community understand the need for your services, solutions, and results



Who is GiveGab?



GiveGab

Who is GiveGab?



GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

- Modern, easy-to-use software
- Host a secure, reliable and transparent platform
- Create the ultimate supporter experience
- Completely mobile responsive platform
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

How to Register Your Organization for **Brooklyn Gives Nonprofit Connection**



Find Your Organization

and participate in Brooklyn Gives Nonprofit Connection

Search for your organization





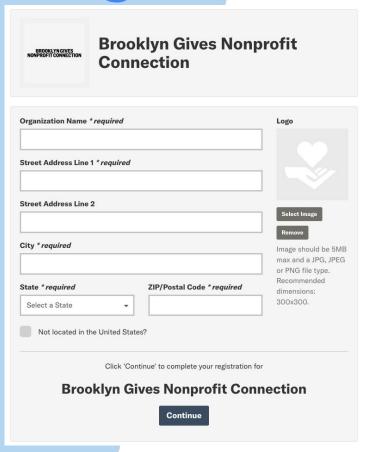
Don't see your organization listed?

You can create an organization by clicking the button below.



ADD MY ORGANIZATION

Begin Your Registration Process



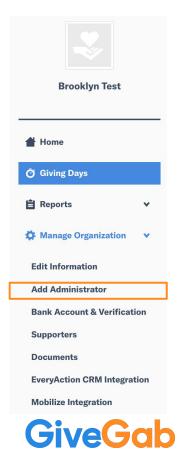


Your Nonprofit Dashboard

Profile Setup	Overview	Our Programs	Our Staff	Governance	Financials	Volunteers										
■■ Add	d Your Orga	anization's Info														
Add	d Your Stor	у														
Get	t Verified to	o Collect Dona	itions													
Add	d Donation	Levels														
Add	d a 'Thank	You' Message														
Add	d Fundraise	ers														



Add Administrators



First Name	Last Name
Email	
Danielle's Test Member	
Make this person an adm	ninistrator for Danielle's Test
Make this person a Giving	g Day profile editor for Danielle's Test
	Cancel Add Member

Approval Process

Organizations that register to have a profile on the Nonprofit Connection are reviewed by Brooklyn Community Foundation

You will see your **current status** on your Dashboard:

Participation Approval Status

Pending

Profile Status: Pending Our team will review your profile and follow up if we need anything else from you. Thank you for your patience!

After you submit your application, the team will either:

- approve your request
- request supplemental documentation to finish reviewing your application, or
- deny your request



Data Fields to Complete

Overview

- About the Organization
- Neighborhoods Served
- Needs Statement
- Facebook
- Twitter
- Instagram
- Website

Programs

- Program Name
- Program Activities
- Results and Outcomes

Our Staff

- This is a BIPOC led organization
- This is a Black led organization
- Does your organization have a full-time paid Executive?
- Does your organization have full-time, paid staff?
- Number of Full-Time Staff
- Number of Part-Time Staff
- Paid CEO / Executive
 Director Ethnicity
- Paid CEO / Executive
 Director Gender

Governance

Board Demographics

Financials

- EIN
- Tax Exempt Status
- 990 Form
- Operating Budget

Volunteers

- Currently Seeking Volunteers
- Opportunities Available
- Contact Name
- Contact Email

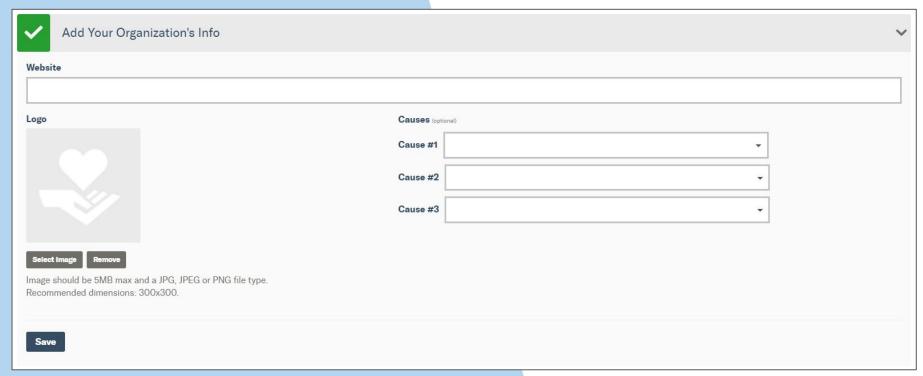


Customize Your Profile

Profile Se	tup	Overview	Our Programs	Our Staff	Governance	Financials	Volunteers
田	Add	Your Orga	anization's Info				
	Add	Your Stor	у				
	Get	Verified to	Collect Dona	tions			
	Add	Donation	Levels				
•	Add	a 'Thank	You' Message				
***	Add	Fundraise	ers				

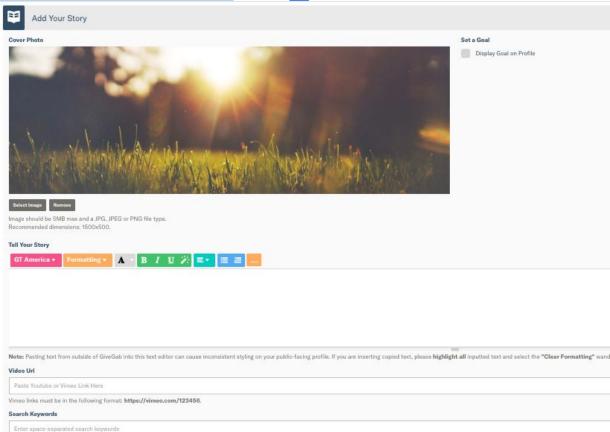


Add Your Organization's Info





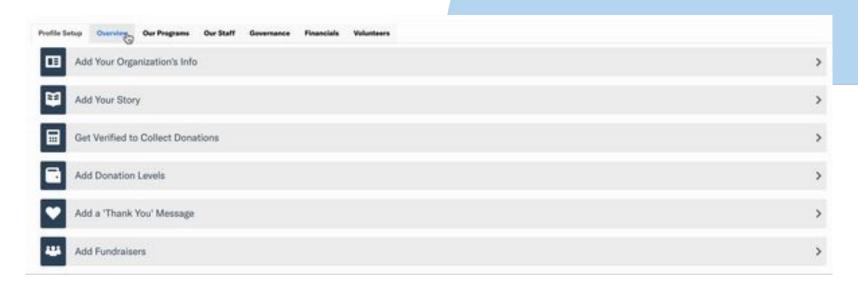
Add Your Story



Note: Search Keywords optimize search results on the campaign website. Add terms relevant to your organization that are not captured in your story, name, or selected causes, as search functionality accounts for those. Example: c



Add Your Organization's Information





Preparing for Donations Opening: October 12!



Donation Security

- Partnered with Stripe PCI Level 1
 Payment Processor for donation processing
- Direct deposit funds within 5-7 business days
- Your banking information is reviewed by Stripe
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits









Simple Donation Processing



- All major credit cards accepted
- Log right into their bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!



Transparent Donations

Credit Card:

3% Platform Fee

\$0.30 per transaction & 2.5% transaction fee (Stripe)

5.5% + \$0.30

ACH:

3% Platform Fee

+

\$3.00 flat bank fee

=

3% + \$3.00

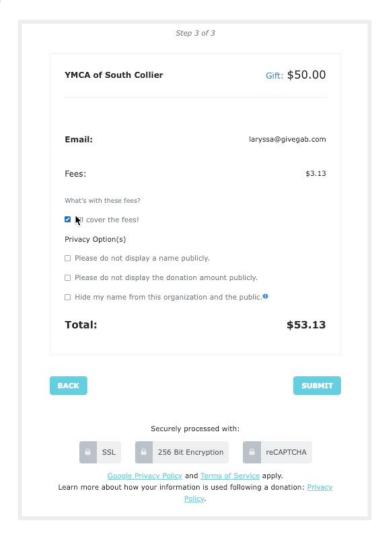
*\$100 minimum

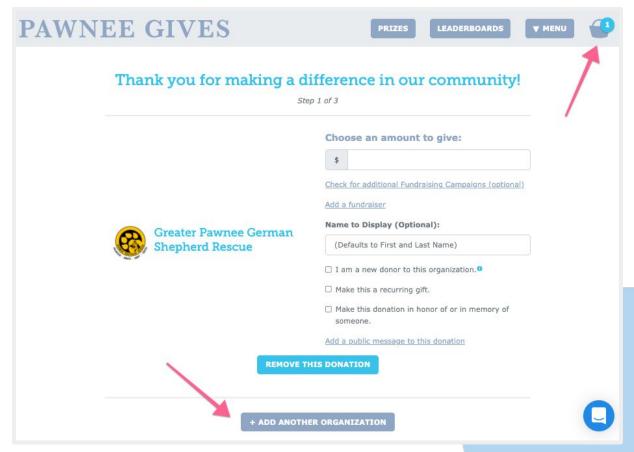


Transparent Donations

- Credit Card, ACH, Mobile
 Pay for online
 transactions
- Donors can cover all fees on behalf of your organization







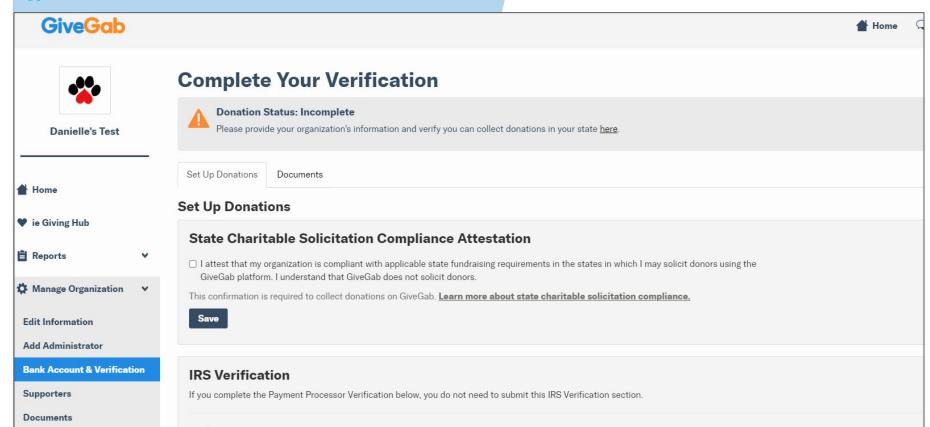
GiveGab's Gift Basket makes it easy for donors to support many causes as they like!

Donors can donate to 10 organizations in a single transaction



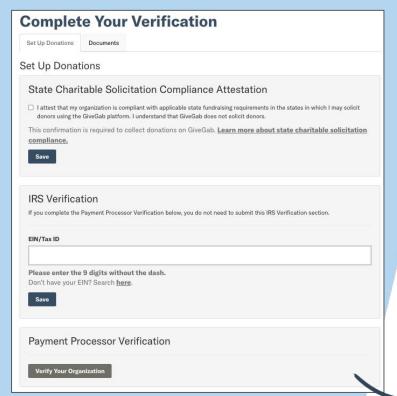
To Receive Donations

1.



To Receive Donations

2.



3.



Verify you represent this business

This form must be filled out by someone with significant control and management of your business. If that's not you, make sure to ask the right person to continue.

Legal	l name
-------	--------

FIFSU	name		
Last	name		

Enter your name exactly as it is recorded with the IRS.

Email address

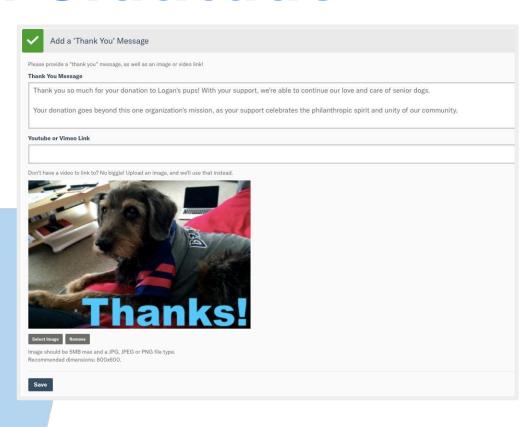
executive@example.com

Job title



Personalized Gratitude

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly





Instant Donor Delight

- A Thank You email comes from your organization
- Sent immediately after the gift is made
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt



Nickie,

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

Your donation receipt from Logan's Pups

Donor: Nickie Fredenburg
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

View Your Donations

Resources Available to Your Organization

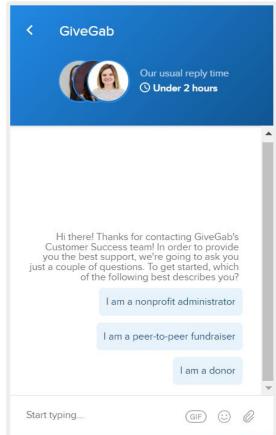


How We Support You

- Visit Our Help Center
 - o support.givegab.com
- Check Out Our Blog
 - givegab.com/blog
- Send us an Email
 - o <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble
 - 8AM 4PM CT







Your Next Steps



Take a breath!

- If this is your first time participating in a collaborative philanthropy hub, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- Pro Tip: Book time on your calendar to build your profile & explore your resources



Your Next Steps

What to work on over the next few weeks:

- Watch your inbox for important emails
- Meet internally to discuss how to set up your profile to put your best foot forward





Your Next Steps

When you've completed your profile and have been approved,

share with your networks!





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Questions?

