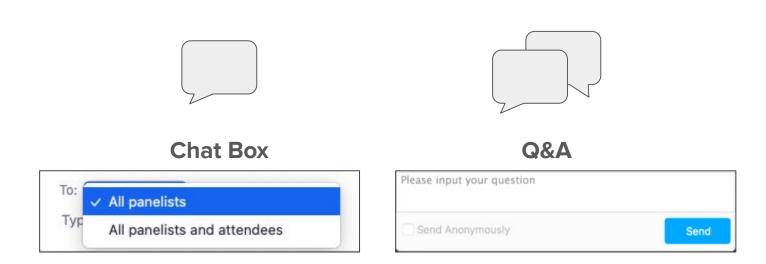


Final Steps to Success for Great Community Give

April 20, 2022



Submit Your Questions!



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

This webinar is being recorded and will be added to the Trainings page for you GiveGab* to reference and share with your team!

Your GiveGab Team



Danielle Hunter
Associate Project Manager



Kalia Kornegay
Customer Success Champion



Agenda

- Great Community Give Updates & Reminders
- Your Checklist for Success
- Your Nonprofit Resources
- Next Steps
- Q&A



Updates & Reminders

- www.greatcommunitygive.org | April 20, 6:30 am 8 pm
- Early Donations start April 6!
- Prizes
- Social media board will pull posts into the home landing page
 - Use #greatcommunitygive



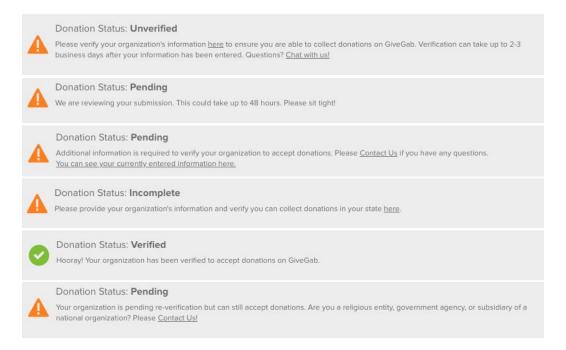
Your Success Checklist

- ☑ Ready for Donations?
- ☑ The Perfect Profile
- ☑ Matches/Challenges
- ☑ Engage Ambassadors
- ☑ Prepare Communications



Are you donation ready?

Check your verification status on your admin dashboard

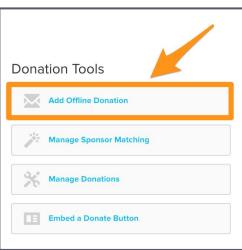


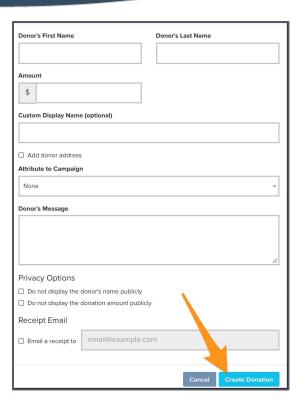


Do you have cash/check gifts?

- Add cash/check donations as offline gifts
- Use the Offline Gift Form in the Nonprofit Toolkit to record offline gifts









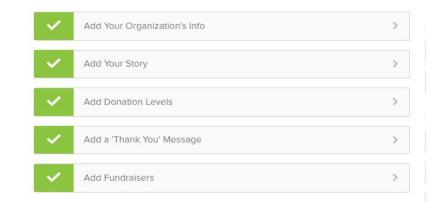
Is your profile completed?

Have you:

- Added your logo and a cover photo?
- Shared an authentic story?
- Set goals?
- o Included clear calls to action?
- o Featured visual content?
- o Highlighted donation levels?

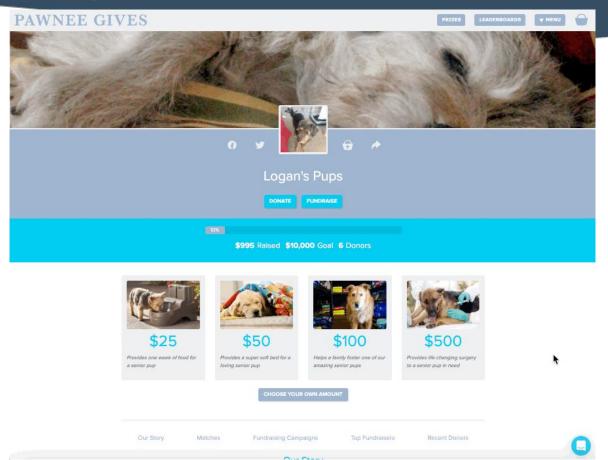


Complete the steps below to be sure that you are set up and ready to participate in Great Community Give.





Is your profile completed?



GiveGab°

Have you secured a match yet?

- Identify your match/challenge sponsors
 - Board Members, Existing Donors, Local Businesses, Corporations,
 Community Leaders, Past match sponsors
- Set up creative matches to draw donor attention
 - Visit our Matching Challenges video and slides on the training page for examples and instructions on how to set up matches on your profile
- Strategize with your team to make the most of your matches
 - Set up time slots for your matches
 - Credit the sponsors and send social media blasts

Understanding Matches in GiveGab

• What is a Match?

 Every online gift received will generate a corresponding offline gift to your organization from this pledged match; thereby increasing your totals by twice the amount of the online gift.

What you need to know about Matches:

- Always a 1:1 ratio
- Effective in displaying immediate dollar impact and progress, great for larger pledged donations
- Set a cap for max amount that can be matched per gift
- Set a date/time if applicable (and double check the dates you set!)



Understanding Challenges in GiveGab

What is a Challenge?

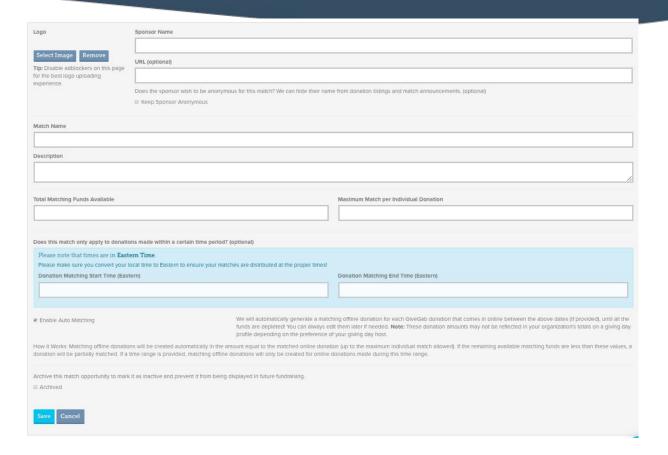
 Your nonprofit receives the pledged donation upon achieving the goal that's been set. The amount pledged becomes "unlocked"

What you need to know about Challenges:

- Can go beyond a 1:1 ratio! Get creative with the funds you've received
- Effective in rallying a team behind a common goal, and leveraging smaller pledged gifts
- Set a date/time (and double check the dates you set!)

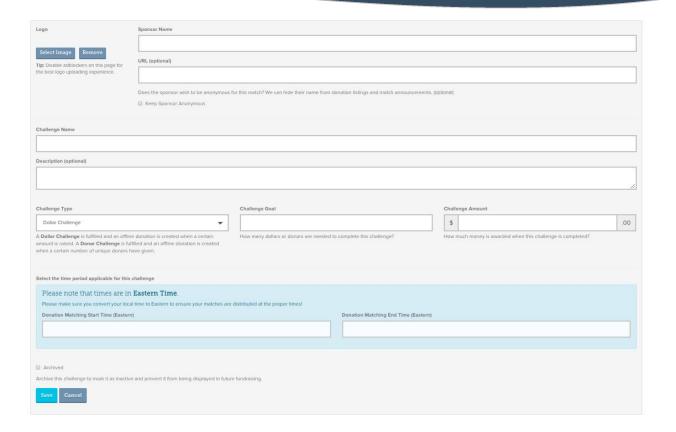


Do you have matches?





Do you have challenges?





Who are your P2P fundraisers?

- Expand your organization's reach
- P2P have their own fundraising page
- The training page has the tools to make your P2P fundraisers shine
- Everyone can be a fundraiser
 - Supporters, board members, friends and family,
 and even yourself

Organizations with P2P raise an average of <u>3.4 x more</u> than organizations without P2P!



Do you have a communications plan?

- Plan your online communications ahead of GCG
 - Announcement/Save The Date
 - Campaign Countdown

- Day-Of Updates
- Supporter Gratitude
- Utilize multiple online channels for the best engagement
 - Social Media
 - Email Communications
- Customize the templates, guides, and graphics in your Great Community Give Nonprofit Toolkit for the perfect plan!

- Organization Website
- Ambassador Sharing



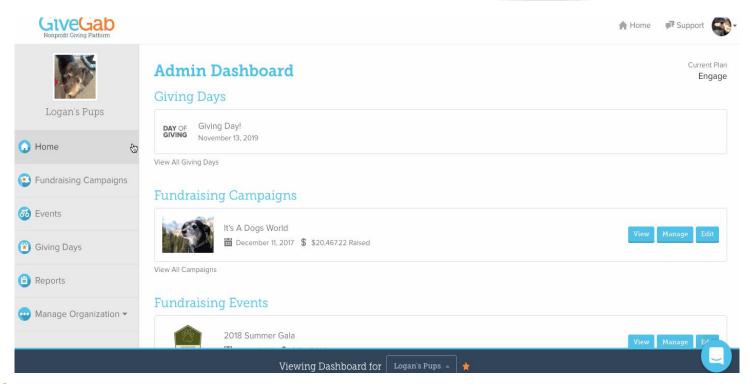


After Great Community Give

- Donation Reports and Analytics
- Payout Timeline
- Donor Stewardship

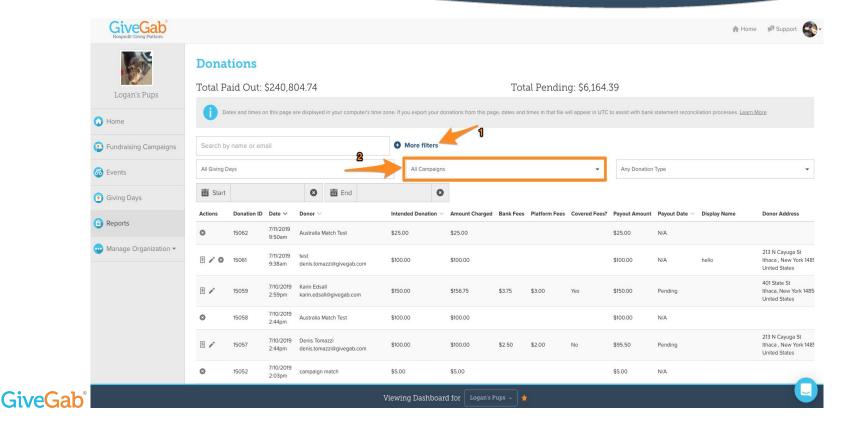


How will you get your donor data?

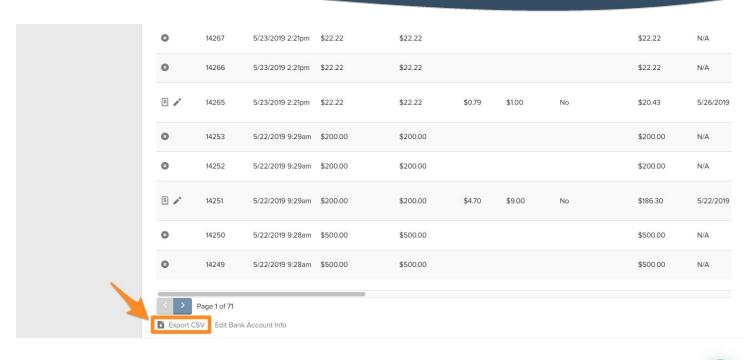




How will you get your donor data?



How will you get your donor data?







GiveGab

NEW Analytics!





General Analytics

◆ To Great Community Give Dashboard

Analytics for Great Community Give

General

Year-Over-Year

Overall Stats

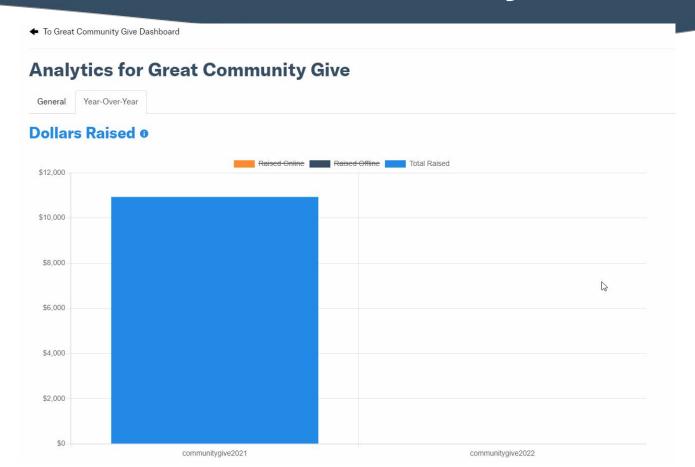


Financial

0.0%
OF FEES WERE COVERED

0.0%
OF DONATIONS HAD FEES COVERED

Year-over-Year Analytics





How will you get your donations?

- Donations will be transferred to your bank account 5-7 days after donations are made
 - Your report will contain payout dates to help you determine when gifts were deposited. You'll also see a Payout ID column in your report, gifts in the same deposit will have the same payout ID.

It is important to make sure you are able to receive donations **before April 6** so donations make it to your account!



How will you thank your donors?

- Pre-schedule general messaging to all supporters
 - Social media posts and overall success update
 - Giving Day thank you email to your organization's email list
- Follow up with donors for more personal stewardship
 - Access their contact information in your GiveGab Dashboard
- Highlight impact of donor funded projects
 - This doesn't have to happen right away!



How will you thank your donors?

- Start your stewardship process immediately after Great Community Give
- Generate some post-giving day messaging to all supporters
 - Social media posts and overall success update
 - Giving Day thank you email to your organization's email list
- Follow up with more personal stewardship
 - Access information in your GiveGab Dashboard
- Highlight impact of donor-funded projects
 - This doesn't have to happen right away, curate a progress message to send in June/July
- Watch the <u>available training</u> on Donor Stewardship!



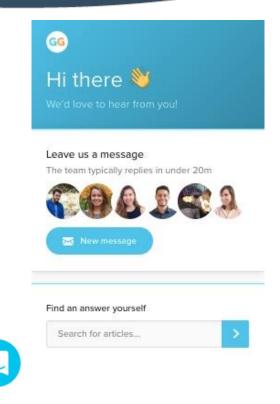
Your Nonprofit Resources

- Customizable Email Templates and Guides
- Sample Social Media Posts and Best Practices
- Downloadable Graphics
- On-Demand Training Course Videos
- Resources for Board Members and P2P Fundraisers
- Blog Articles and How-To Videos from GiveGab



Giving Day Support & Resources

- Visit Our Help Center
 - https://support.givegab.com/
- Check Our Our Blog
 - https://www.givegab.com/blog/
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team whenever you have questions or need a hand!
 - Look for the little blue chat bubble!





Your Next Steps

- Like and Follow Great Community Give on Social Media!
 - Don't forget to use #greatcommunitygive
- Check your inbox for important emails
- Watch on-demand training course videos
- Check out the Nonprofit Toolkit



GiveGab®

Questions?

