

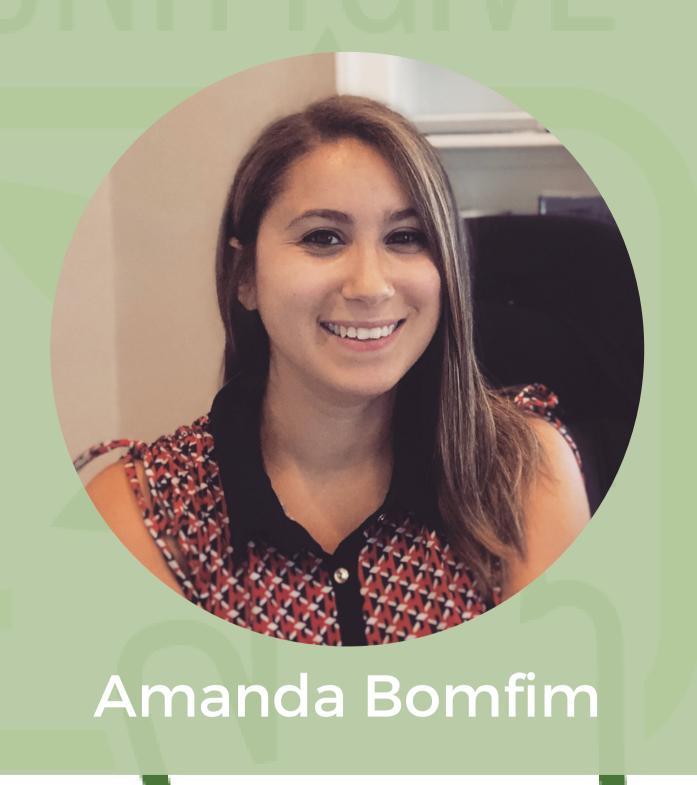
MATCHES & CHALLENGES



#GRFATCOMMINITYGIVE

HELLO AND WAS AND WAS

Let's Get Started



An initiative of

AGENDA

- What is a match? What is a challenge?
- Last Year's Numbers
- Discussion
- Benefits
- Other Giving Days
- Prizes
- Matches and Challenges Toolkit
- Nonprofit Responsibilities
- Q&A



WHATIS A MATCH?



A 'match', is a pool of funds

that was donated from a

WHAT IS A CHALLENGE?



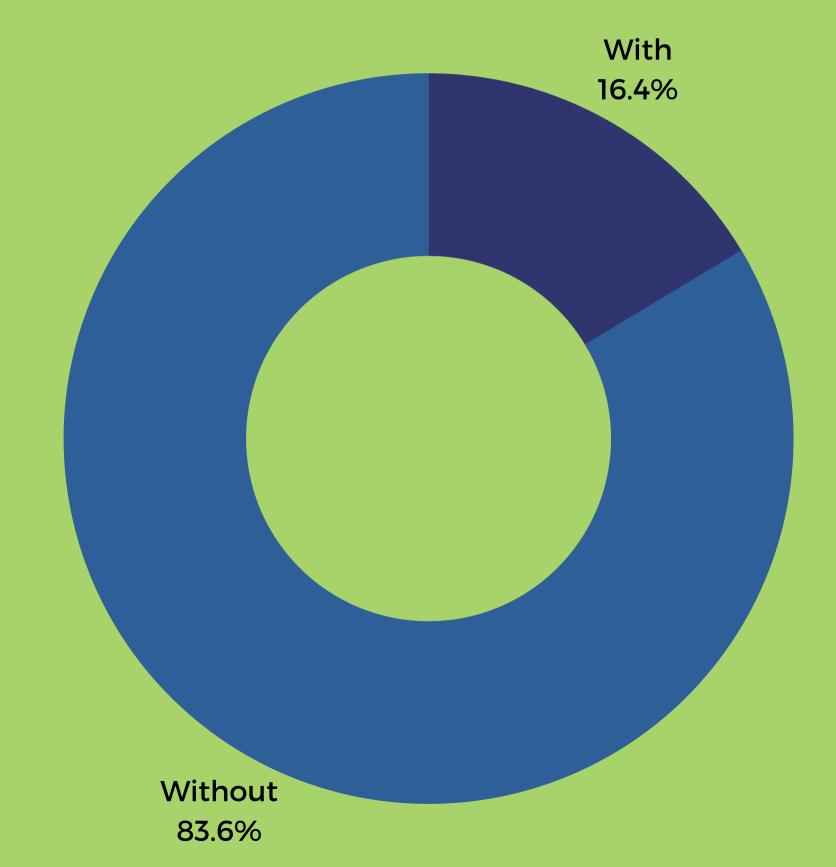
A "Challenge" is a gift that

can be unlocked by meeting



LAST YEAR'S NUMBERS

NONPROFITS





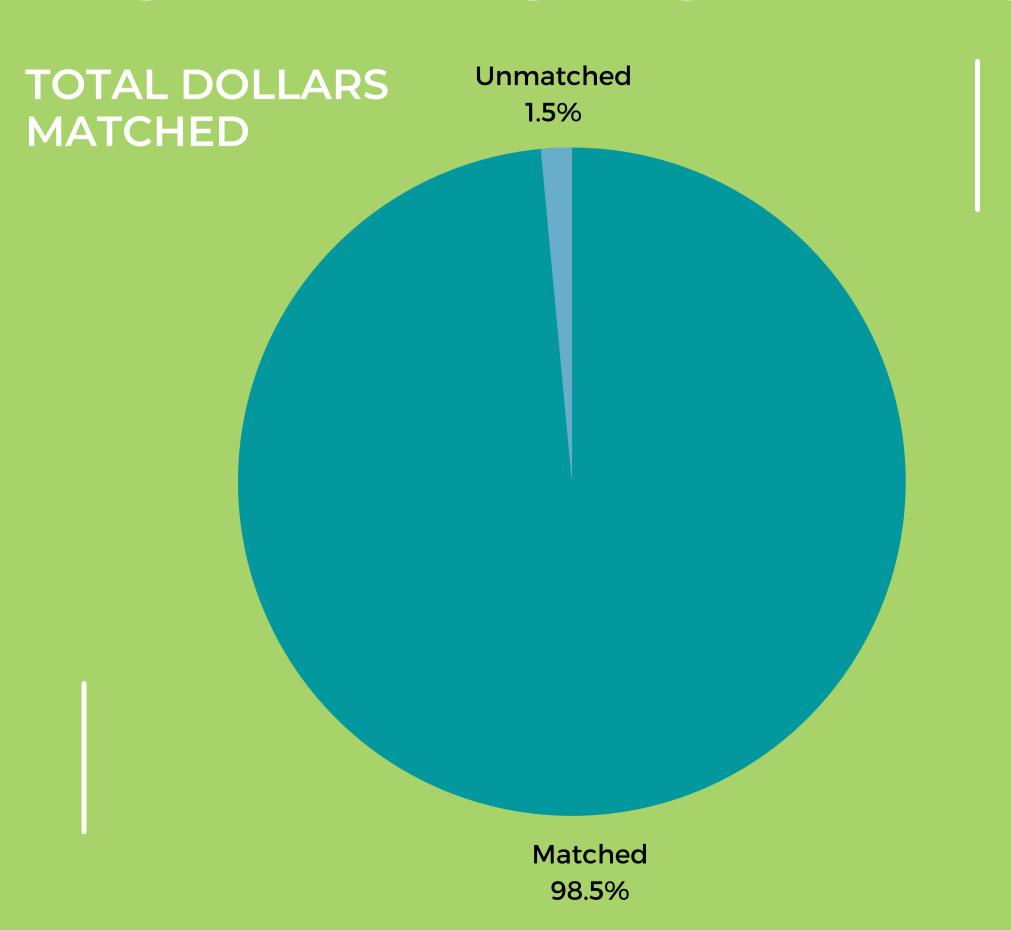
LAST YEAR'S NUMBERS

AVERAGE AMOUNT RAISED

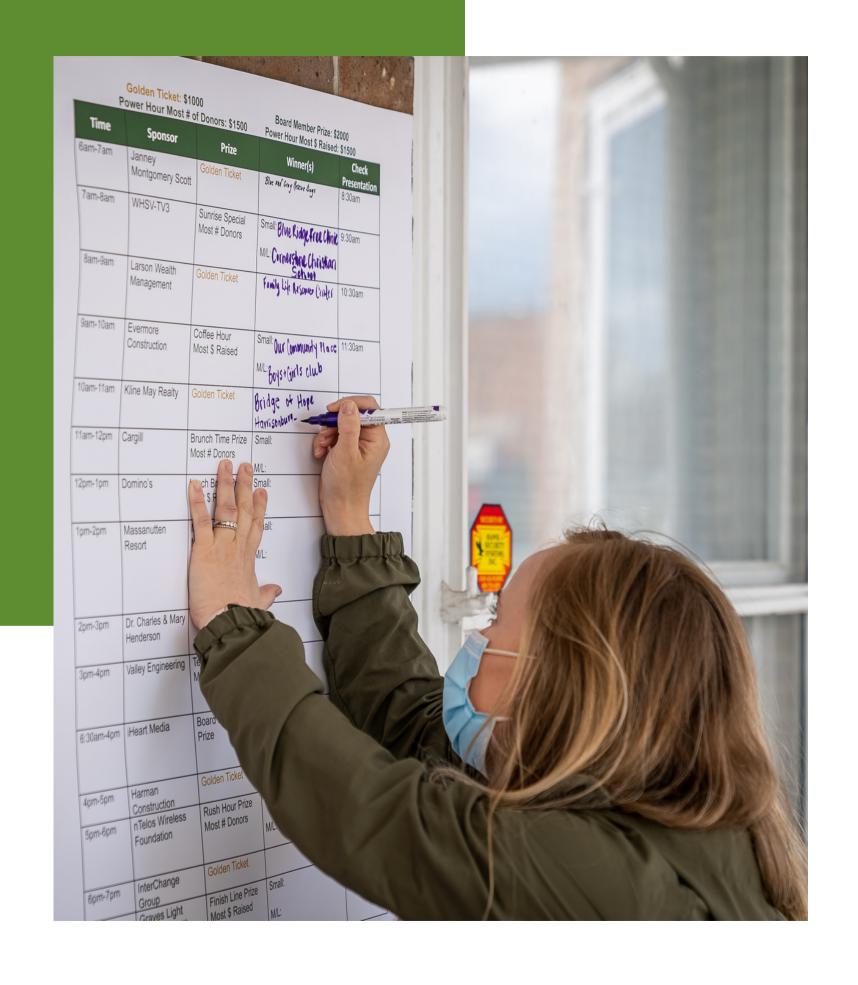


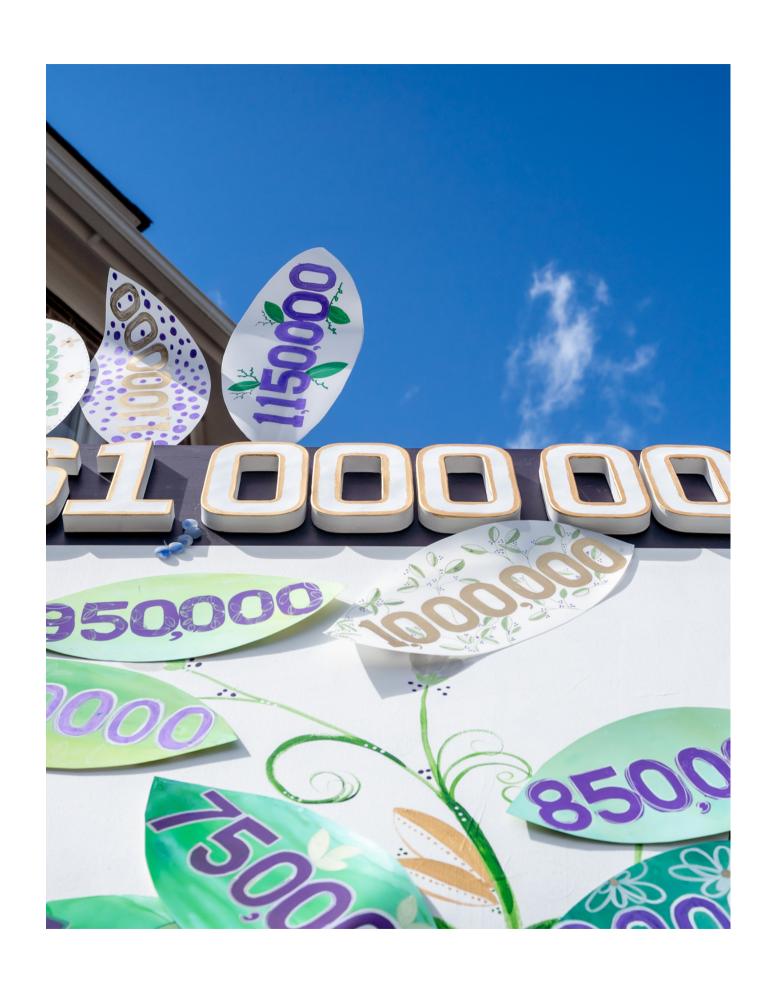


LAST YEAR'S NUMBERS



DOES ANYONE HAVE EXPERIENCE WITH MATCHES/ CHALLENGES?





BENEFITS



RAISING FUNDS

Organizations with matching funds raise an average 4.5x more than organizations without a match



THANKING DONORS

Opportunity to highlight existing donors and sponsors



MOTIVATES DONORS

Donors will be motivated to make a bigger impact when their donation is matched

OTHER GIVING DAYS

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PRIZES

Leaderboard prizes and Board Member prize



MATCHES AND CHALLENGES TOOLKIT

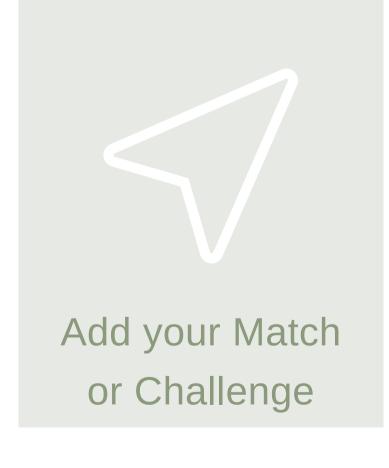


NONPROFIT RESPONSIBILITIES













THANK YOU! Q&A



