# Profiles, Posts and Pointers

Give DeKalb County 2024 Strategies Webinar



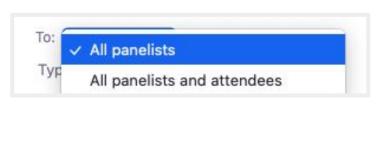
## **Zoom Etiquette**

**Chat Box** 

This is being recorded. The recording will be available on the /trainings page by the end of this week.

If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Introduce yourself! Name, location, organization.





A&Q

Please input your question

Send Anonymously

Send

#### Agenda



#### Creating the Perfect Profile

- Basic Information
- Curate your Story
- Suggested Donation amounts
- Personalized Gratitude
- Inviting your Fundraisers
- Sharing your Profile
- Social Media Strategy and Tools
- Key Takeaways
  - Support and Resources

## Creating the Perfect Profile



#### **Before You Start Your Profile...**

#### 1. Define Your Goals

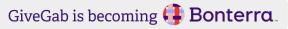
- a. What will your donors and supporters need to do to help you be successful according to your giving day goals?
- b. What do you want people to feel when they view your profile?
- c. What do you want the main call to action to be?

#### 2. Gather Your Assets

a. Do you have several photos, graphics, or videos ready?

#### 3. What is your giving day story?

a. What do your organizations need to know about your organization?



#### **Perfect Profile Checklist**

#### **Get Set Up**

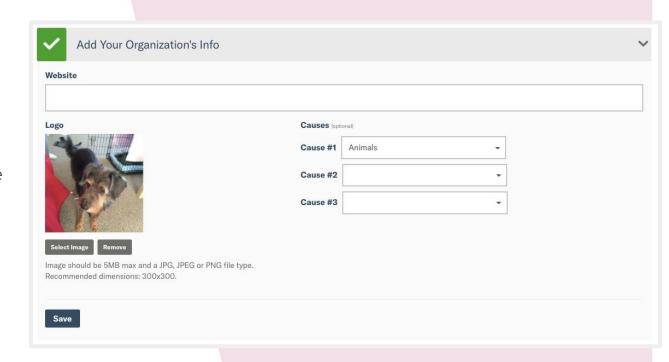
Complete the steps below to be sure that you are set up and ready to participate in Give DeKalb County.



## **Basic Info**

- Logo
- Website
- Causes
- Pro Tip: Adding

   causes to your profile
   can help new donors
   find you by our
   cause-based search!



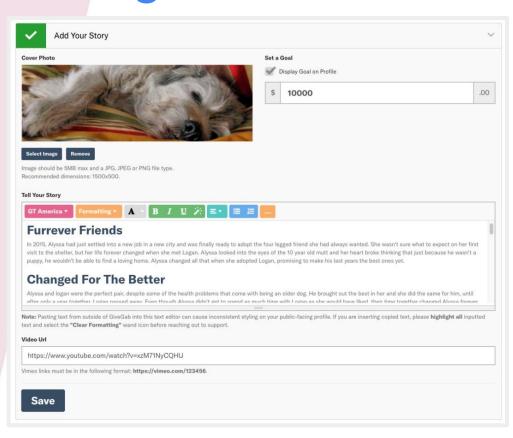
## **Curate Your Story**

#### **Themes to Think About:**

- Your Founding
- Your Focus
- Your Impact
- Your People
- Your Strengths
- Your Future

#### Who inspires your stories?

- Beneficiaries
- Volunteers
- Donors
- Staff
- Community Members



## **Formatting Your Story**

- Change Font Typeface
- Header Text Formatting
- Text Color & Size
- Paragraph Text Formatting
- Content Alignment
- Add Bulleted or Numbered Lists

- Upload Images
- Add Hyperlinks
- Insert Tables
- Insert Horizontal Lines
- View in Fullscreen
- Edit in HTML
- Undo/Redo last action
- Click to see more/hide more

### The Significance of Storytelling

#### Storytelling helps donors connect to your organization!

- Provokes active listening and participation
- Lays the foundation of your organization's "big picture" or "why"
- Provides context and clear calls to action
- Empowers supporters to be a part of your story and mission
- Even more significant in the digital era!

## **Story Writing Prompts**

#### **Focus Story:**

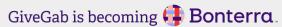
- What services do you provide?
- How are services delivered?
- What are the outcomes of these services?

#### **People Story:**

- How did you get involved with the organization?
- What impact did the organization have on you?
- What impact does your work with the organization have on the larger community?

#### **Impact Story:**

- Tell us about your life before you worked with our organization.
- Do you remember any specific individuals you worked with or programs you participated in? Tell us about them.
- What does your life look like after working with us?





## Highlighting Visual Content

## Story Example

#### Our Story



#### By supporting Fox Valley Community Services, YOU support vibrant, independent living.

Our Seniors want to continue living independently in their own homes. Through your donation, our Home Services Program makes this independence possible.

Active Adult Activities at our Center provide a fun, convenient place for Seniors to gather. Please help keep our Senior Center open!



You can prevent premature and unnecessary nursing home placement, avoid isolation, give peace of mind, respite, fun, and more by supporting our Adult Day Service in DeKalb and Sandwich

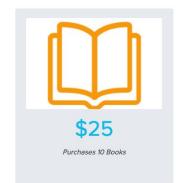
Thank you so much for your gift!

https://www.givedekalbcounty.org/organizations/fox-valley-community-services

## **Suggested Donation Amounts**

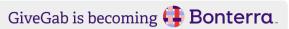
#### Help donors understand the impact of their gift by suggesting a donation amount!

- Identify 3 4 dollar amounts to suggest
- 2. Determine what each amount can support
- 3. Add an image & short description for each









## **Suggested Donation Amounts**



\$15

Commission new works for berimbaul



\$25

Help us spread the joy of the berimbau!



\$50

Contribute to our next album!



\$100

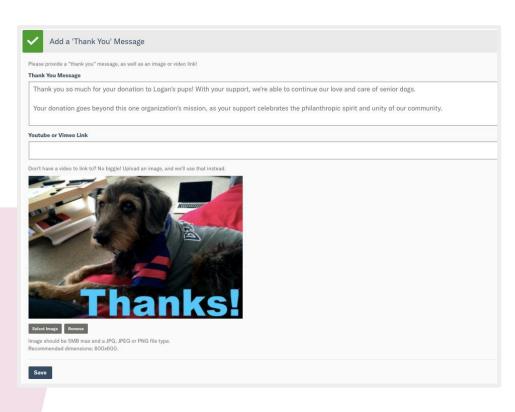
Support educational outreach programs!

**CHOOSE YOUR OWN AMOUNT** 

https://www.givedekalbcounty.org/organizations/arcomusical

#### **Personalized Gratitude**

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift





Ashley,

On behalf of the DeKalb County Community Foundation's Board of Directors and staff and the DeKalb County Nonprofit Partnership's Steering Committee, thank you for donating during Give DeKalb County! This serves as your tax receipt and your donation is tax-deductible to the extent allowed by <a href="mailto:law.">law.\*</a>.

In the coming weeks, your gift together with contributions from other donors, will be distributed to participating organizations as selected. These organizations will also receive a portion of the Bonus Pool, ensuring that your donation goes even further. Thanks again for sharing your generosity through Give DeKalb County!

Sincerely,

Dan Templin
Executive Director
DeKalb County Community Foundation





Accomusical is sincerely thankful for your financial support of our mission to spread the joy of the berimbau musical bow. Among the many symbols of the African continent and its richly diverse cultural landscape, the musical bow represents truth, resistance, beauty, and hope. Accomusical aims to shine a light on a relatively unknown musical instrument and in so doing bring respect, joy, light, and understanding to each community in which we perform. Thank you for making this possible!

#### Your donation receipt from DeKalb County Community Foundation

Donor: Ashley Rogers

Date: March 6, 2024

Organization: Arcomusical

Designation: Give DeKalb County

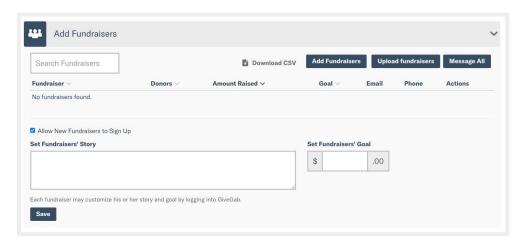
Amount: \$10.00

Total: \$10.00

#### View Your Donations

"The DeKalb County Community Foundation is a registered 501(c)3 nonprofit organization and has exclusive legal control over the contributed assets as required by law. Contributions are tax deductible to the extent allowed by law. This letter acknowledges that no goods or services as defined by the Internal Revenue Service have been provided to you in exchange for your contribution. Please keep this document for your records, as it may be necessary for you to claim any federal tax deductions.

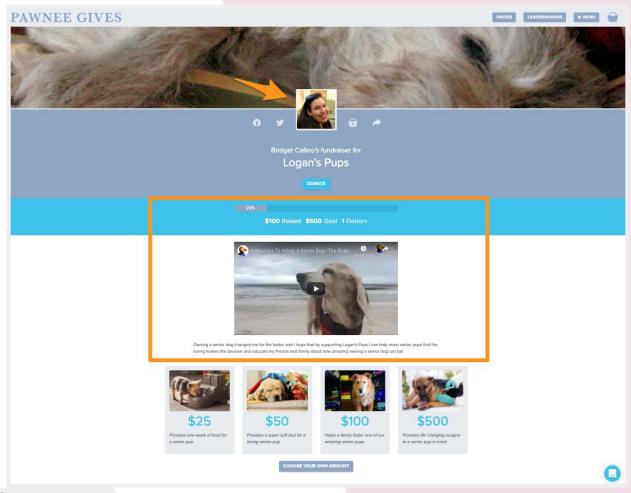
GiveGab is becoming Torrection



## Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u>
   <u>Fundraising Training Video</u>





## View and **Share Your Profile**

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

#### Other Actions



**Engagement Opportunities** 



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

#### **Share Your Page**

https://giving-days-preprod.herokuapp.com/organizations/la





#### **Visual Content: The Facts**

40X more likely to get shared on social media than other types of content

People remember 80% of visual information vs. 30% of read information

In a persuasive speech to an audience, 67% of the audience were persuaded with visuals versus 50% without

of people consider social media to be the communication tool that most inspires giving

87% of donors who first donate from a social referral source make their second donation from a social referral source





# Social Media Strategies and Tools

## **Be Active on Social Media**

- Identify the social platforms that work best for you
- Post regularly leading up to and on the Giving Day, and encourage engagement with your posts
- Post a variety of content not just
   Giving Day announcements or donation solicitations
- Use visual content whenever possible

https://www.givedekalbcounty.org/info/downloads



## **Engaging Post Example**



Haven to Home Canine Rescue is at Haven to Home Canine Rescue.

March 9 at 4:14 PM - 3

In November 2022, Haven to Home was contacted by a Kentucky Rescue Partner asking if we could help Zelda--a very emaciated German Shepherd--rescued from severe neglect and abuse. Kentucky kept Zelda for three weeks in hopes that her health would improve before transporting to a foster in PA. Zelda began to gain weight and regain her health in her foster home.

Three weeks after arriving in PA, Zelda surprised us with five beautiful babies. Zelda's puppies have since gone to ... See more



Zelda... Waiting for her Second Chance









On Tuesday, March 7, join us for Community Shares of Wisconsin's #CSWBigShare to learn about our work & support survivors statewide! Donate early at bit.ly/TBSEndAbuse

A little bit about us: End Abuse was founded in 1978. Since then, we've served as a central point of contact for domestic violence (DV) victims and survivors, advocates directly supporting survivors, DV service providers, and other health, social service, law enforcement, and criminal legal system profession... See more



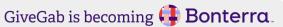
honoring 45 years of serving Wisconsin survivors & advocates







Donate Early: bit.ly/TBSEndAbuse



...

Chrysalis · Follow March 23, 2022 · 🚱

...

We're at The Daily Buzz!! Stop down before 10 and ask about Give BIG Green Bay and I'll buy you a coffee! #giveBIGgb

Donations are accepted until noon today!

https://www.givebiggreenbay.org/organi.../literacy-green-bay



T-minus ONE DAY until #TheFutureisWorking! In celebration, we are opening our donation page at noon today! Get your donation in now and it will be matched by our partners, the Sun Family Foundation and Thermal-Vac Technology. Thank you for helping us provide our clients with the key resources and support during every phase of their job search: https://tinyurl.com/?p99xxpb #FutureWorkOC #GivingDay #ChangeLives

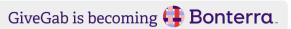
Check out the rest of our coalition: Bracken's Kitchen

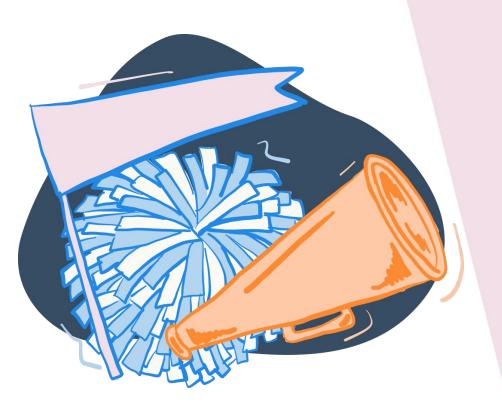
CIELO Commu... See more



24 HOURS | 14 ORGANIZATIONS | 1 CAUSE MARCH 24

#### **#GiveDeKalbCounty**





## Key Takeaways



**Key Takeaways** 

- Use photos & videos as much as possible when posting
- Ambassadors will help you reach new audiences
- Engage with supporters in various ways on social media
- Start your online engagement before the giving day and maintain your online presence
- Have fun with it!





## **Key Resources**

- New Downloads
- Communication Guide
  - Sample Email Content
  - Social Media Content & Tips
- Board Kickoff Guide
  - Sample Board Responsibilities
  - Storytelling Template
  - Board Member Social Media
     Guide
  - Board Member Email Content



#### Reminders

- Visit the Trainings page
  - https://www.givedekalbcounty.org/info/trainings
  - Sign up for Office Hours
  - Register for upcoming webinars
- March 13 panel presentation at the Community Foundation
- Check your email for important reminders
- April 1 = registration deadline

#### **Overall Promo**

- Print media: Shaw, New Values, etc.
- Radio: WDKB, WSPY, WLBK, The Coyote, WNIU/WNIJ
- Social media: Facebook (ads, boosted posts, page like campaign, targeted ads),
   Instagram, Admin Group
- e-Blasts: Chambers, Community Foundation
- **Bus signs**: VAC, City of DeKalb
- Community signage: First National Bank, Heartland Bank, etc.
- Community news: Kingston, Hinckley, Waterman, Shabbona, etc.
- Yard signs and banners: 300+ yard signs more details to come

#### **Bonus Pool**



## **Showing Appreciation**

- Please help us thank Media Sponsors and Community Partners
  - Engage with GDC social media (like, comment, share)
  - Thank them in your own communications

They support all of us!

### **Mail-in Donations & Form**

- Donors who prefer to give by check:
  - a. Should **legibly** complete a mail-in donation form indicating the organization(s) and donation amount(s).
  - b. Write a single check for the total amount payable to "DCCF."
  - c. Mail a completed form and check to the DeKalb County Community Foundation, 475 DeKalb Avenue, Sycamore, IL 60178.

- Mail-in donations postmarked April 18 May 2 are accepted
- Form available SOON

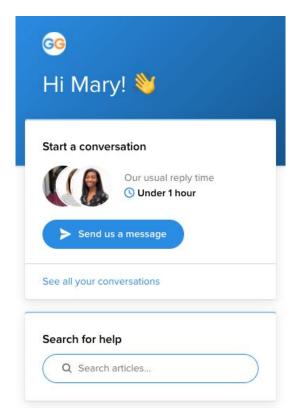
# Giving Day Support & Resources

Visit our **Help Center** 

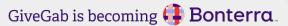
Check out **Our Blog** 

Send us an email at

<u>CustomerSuccess@GiveGab.com</u>



Chat with GiveGab's Customer Success Team whenever you have questions or need a hand! Just look for the little blue chat bubble.



## Questions?

