Getting Ready for Give Grandly

May 4, 2024



Meet the Team



Rorey Freeman

Customer Success Project Manager



Cianne Maloney

Customer Success Project Manager

Submit Your Questions



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Agenda



- Give Grandly Overview
 - Donation Security + Donor Checkout
 - Completing Your Profile
 - Peer-to-Peer Fundraisers
 - Matches and Challenges
 - Next Steps & Questions

Give Grandly Overview

givegrandly.org | May 4, 2024, In-Person Event (9am-2pm)

- Donations open online on April 20 and will remain open until May 20
- Every nonprofit conducts their own unique campaign to market and share with their supporters
- Your marketing efforts + Grant County Community Foundation and Give Grandly Coalition Efforts = Exponential visibility
- IRS-recognized nonprofit serving Grant, Luna, Catron, and Hidalgo Counties are eligible to participate
- Leaderboards for friendly competition between donor groups

Benefits of Participating



- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Combine your marketing efforts +
 Grant County Community Foundation
 and Give Grandly Coalition's marketing
 = exponential visibility for all
 organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives



Donation Security

- Partnered with Stripe PCI Level 1
 Payment Processor for donation processing
- Direct deposit funds will reach your bank account within 5-7 business days
- Your banking information is reviewed by Stripe
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits







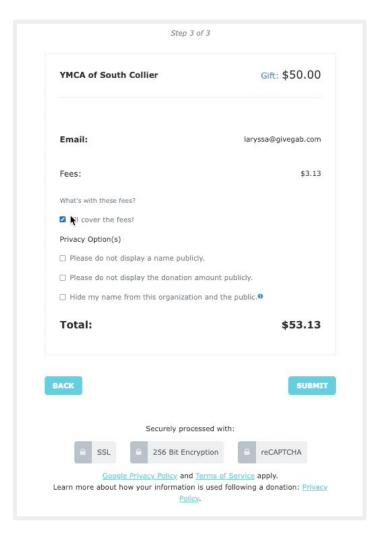
Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!

Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization



Transparent Donations

Credit Card:

4% Platform Fee

\$0.30 per transaction & 2.5% transaction fee (Stripe)

=

6.5% + \$0.30

ACH:

4% Platform Fee

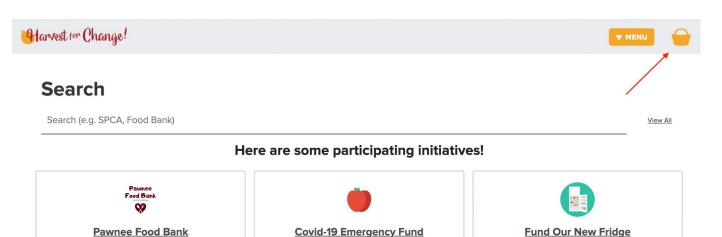
+

\$3.00 flat bank fee

=

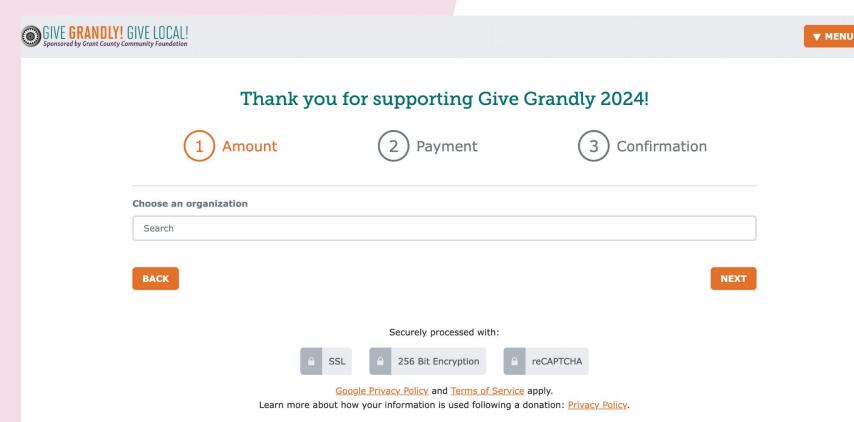
4% + \$3.00

*\$100 minimum



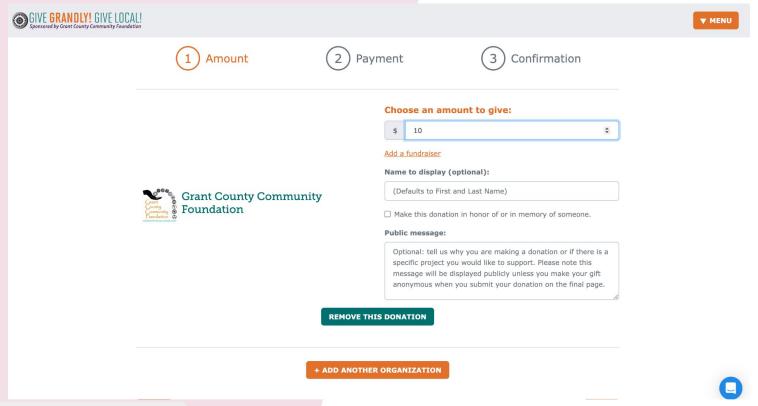
GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

Donor Checkout





Donor Checkout





Donor Checkout

Enter Your Payment Information

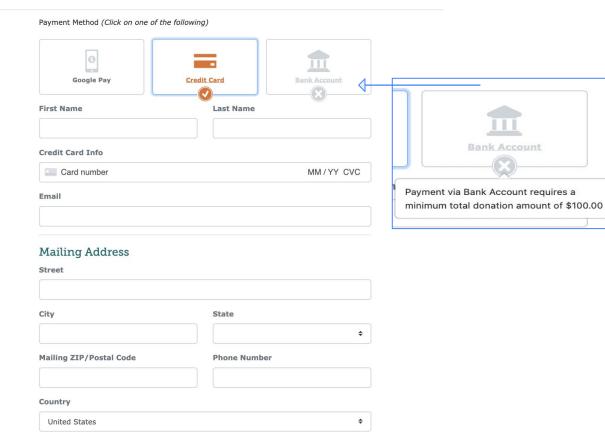
Amount



Confirmation

Bank Account

Your \$10.00 Gift



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Donor Checkout

Board Member

Friend/Family Fan of the Cause

Benefactor of the Cause

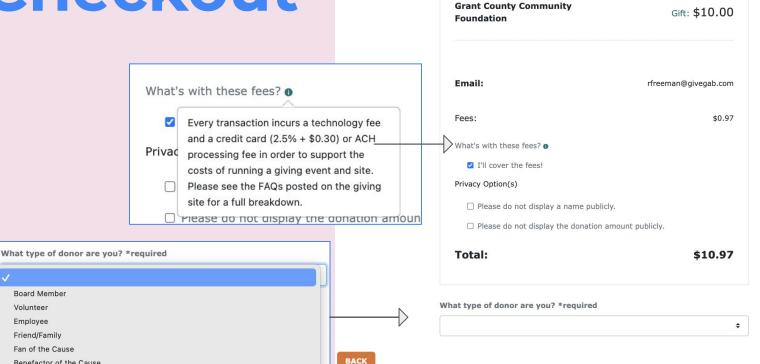
Volunteer Employee

GiveG

Confirm Your Gift

Amount

Confirmation



SUBMIT

Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt

DAY OF GIVING

Nickie.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

Your donation receipt from Logan's Pups

Donor: Nickie Fredenburg
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

View Your Donations

Completing Your Profile



Your Giving Day Dashboard Returning Nonprofits



Give Grandly 2023 (2023)

Copy This Profile

Create a New Profile



Your Giving Day Dashboard

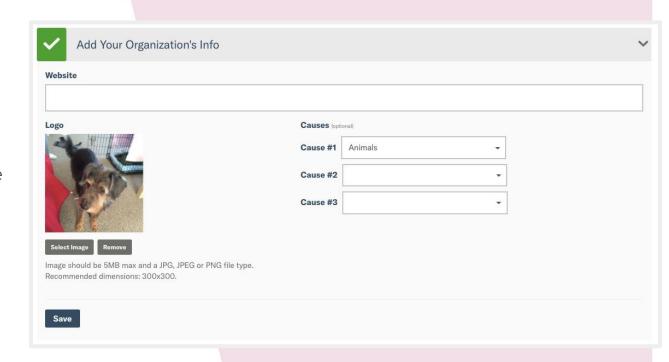


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Basic Info

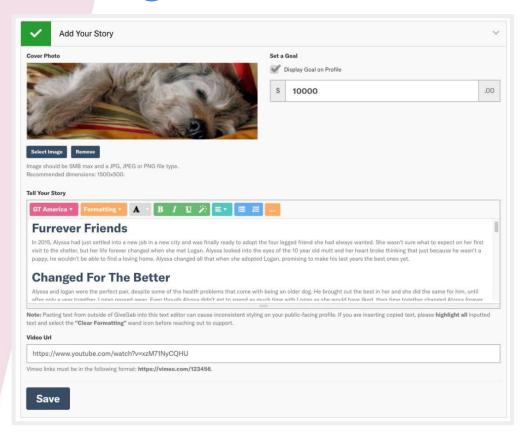
- Logo
- Website
- Causes
- Pro Tip: Adding

 causes to your profile
 can help new donors
 find you by our
 cause-based search!



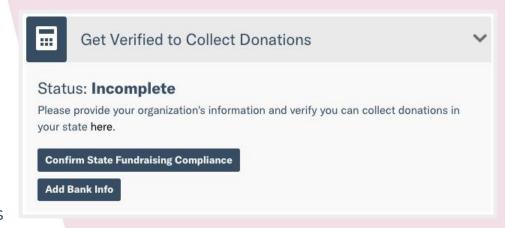
Curate Your Story

- Add a cover photo
- Set a monetary goal
- Tell the story of your
 organization's participation
 in the giving day through
 words and visuals



Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your
 "application" process to participate
- Pro Tip: Don't wait to complete this information. It can take at least several days, and in some instances more



Get Verified on GiveGab

Complete Your Verification

Set Up Donations

Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash.

Don't have your EIN? Search here.

Save

Payment Processor Verification

Verify Your Organization

Get Verified on GiveGab



Tell us more about your business

Stripe collects this information to better serve your business and help meet the requirements of regulators, financial partners, and our Services Agreement.

Legal business name

Company

The combination of your name and Employer Identification Number (EIN) must exactly match the one listed on your IRS documents (e.g., Letter 147C or SS-4 Confirmation letter), including capitalization and punctuation.

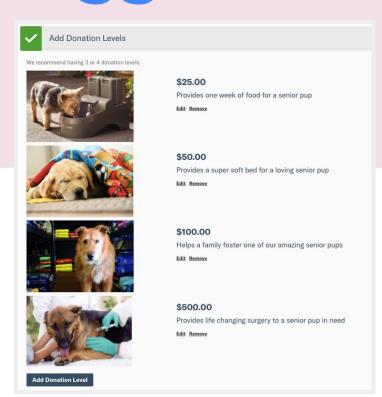
Employer Identification Number (EIN)

If you use your Social Security number for business tax purposes, you can enter that instead. If you are uncertain about which Tax ID guidelines are best for your organization. please refer to this support article.

Doing business as Optional

The operating name of your company, if it's different than the legal name.

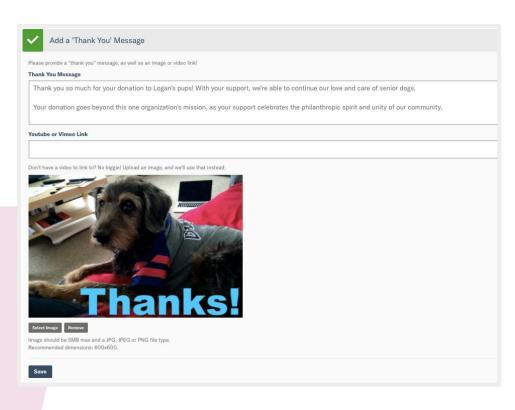
Suggest Donation Levels



- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

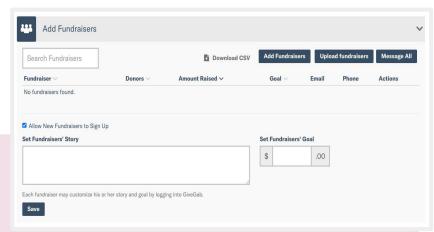
Personalized Gratitude

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly

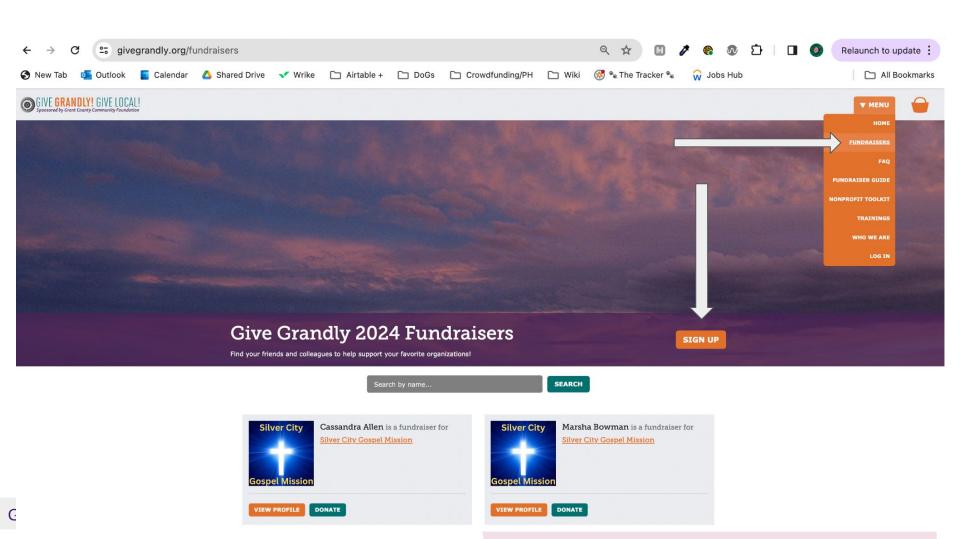


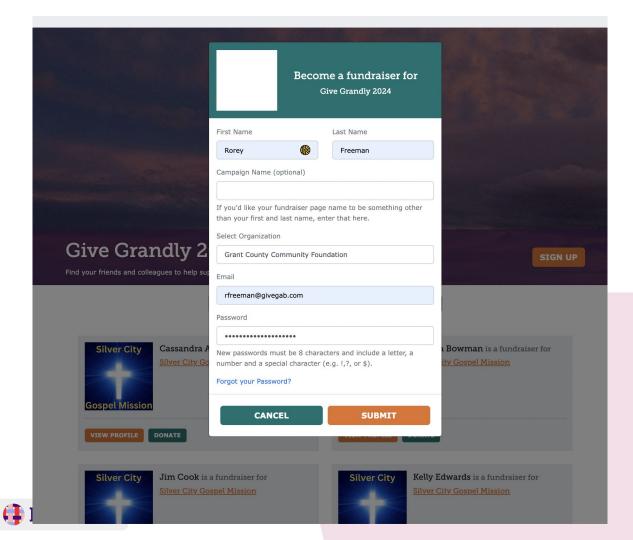
Invite Your Fundraisers

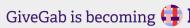
- Ask supporters to reach out to their networks on to fundraise on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages via the Fundraiser Dashboard
- To sign up as a fundraiser, go to givegrandly.org/fundraisers
- Fundraisers who sign up with appear in this section of your dashboard: Add Fundraisers.
 If you need to make edits to their pages, you can do so here.







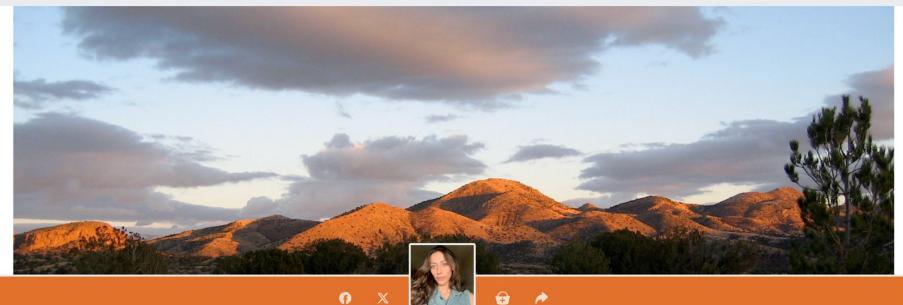












Rorey Freeman is a fundraiser for

Grant County Community Foundation

DONATE



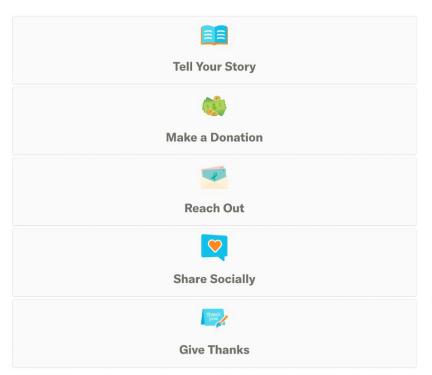


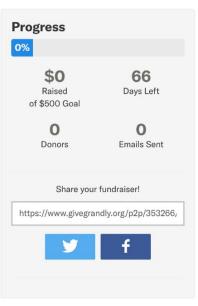


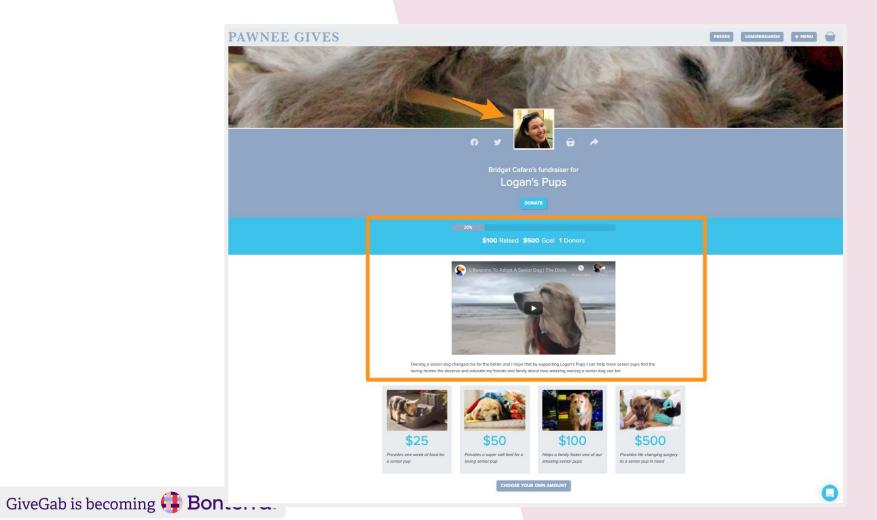


Rorey Freeman's fundraising dashboard for Grant County Community Foundation

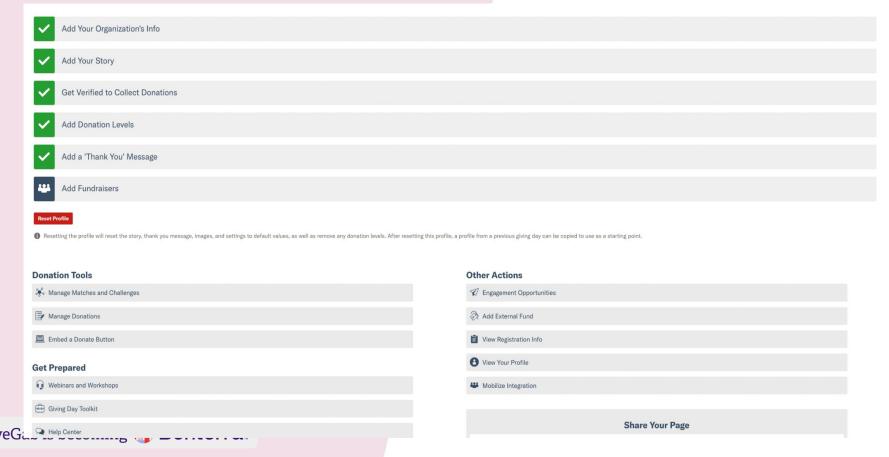
Complete the steps below to be sure that your fundraiser is successful.







Key Dashboard Tools



Key Dashboard Tools

Donation Tools





Embed a Donate Button

Get Prepared

Webinars and Workshops

Giving Day Toolkit

Help Center

Other Actions

Engagement Opportunities

Add External Fund

View Registration Info

View Your Profile

Mobilize Integration

Share Your Page

Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

Other Actions



Engagement Opportunities



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la





Key Dashboard Tools

Donation Tools





Embed a Donate Button

Get Prepared

Webinars and Workshops

Giving Day Toolkit

Help Center

Other Actions

Engagement Opportunities

Add External Fund

li View Registration Info

View Your Profile

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Share Your Page

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Match Set-Up

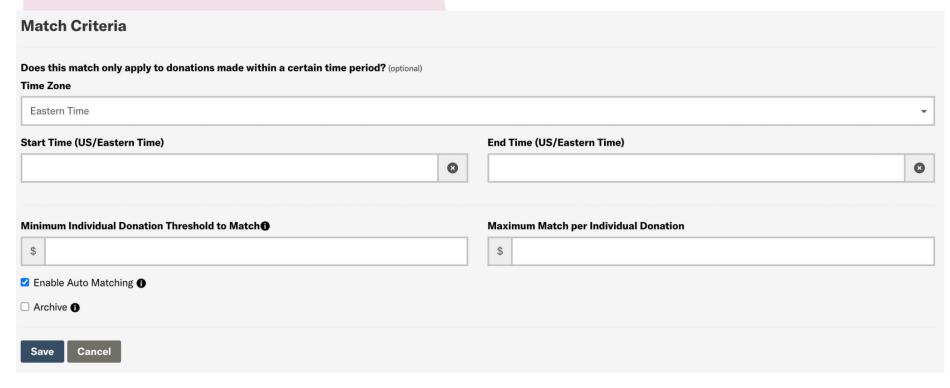
Match Details

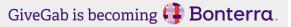
Match Name Description	Image match_commitment_image_0772220109_img Select Image Remove Tip: Disable adblockers on this page for the best image uploading experience.
Total Matching Funds Available \$ Matching Ratio	
 1:1 example: \$10 donation is matched by \$10 2:1 example: \$10 donation is matched by \$20 3:1 example: \$10 donation is matched by \$30 	

Match Set-Up

Sponsor Donor Details	
Sponsor Donor Name	
Sponsor Donor Name is for your reporting purposes and will not display publicly unless you check t	he box below.
	☐ Display Sponsor Donor Name Publicly
Sponsor Business URL (optional)	

Match Set-Up

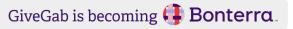




Challenge Set-Up

Challenge Details

Challenge Name	Image match_commitment_image_6078088626_img
Challenge Unlock Amount ①	Tip: Disable adblockers on this page for the best image uploading experience.
Challenge Type ✓ Dollar Challenge Donor Challenge	Challenge Goal How many dollars are needed to complete this challenge?

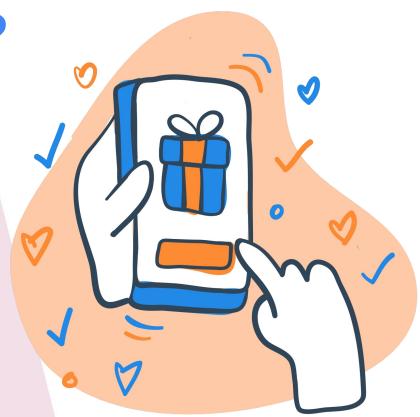


Matches and Challenges

- Organizations who utilize matches/challenges raise on average 3.4x more than those who do not
- Grant County Community Foundation is sponsoring a challenge which will be added to every organization's profile page
- More information to come!



What's Next?



Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your Give Grandly needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



Your Next Steps



Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- Give Grandly may not be the right fit for all of your donors - that's okay!

Your Next Steps

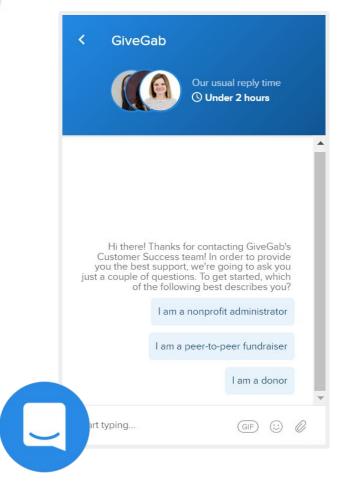
What to work on over the next few weeks:

- Follow Give Grandly on Social Media and use #Give Grandly Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit



How We Support You

- Visit Our Help Center
 - o support.givegab.com
- Check Out Our Blog
 - o givegab.com/blog
- Send us an Email
 - CustomerSuccess@givegab.com
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble



Questions?



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