



#iGiveCatholic Prayer

The #iGiveCatholic prayer is available in both Spanish and English and can be found under Next Steps on the Resources page of our website: https://www.igivecatholic.org

O Lord, giver of life, we know that all we are, and all we have are gifts from You.

We live in a world that celebrates consumption.

But You call us to be good stewards

of all You have entrusted to us.

May this #GivingTuesday prompt us to gratitude and generosity, that brings nourishment to the hungry and hope to the hopeless.

We pray that #iGiveCatholic
may be a miracle of loaves and fishes,
where every gift shared lovingly
from a grateful heart
becomes bread for the multitudes,
and the ordinary becomes extraordinary.

In this giving and receiving, may our hearts rejoice in You alone, who are Lord for ever and ever.

Amen

Thank You!

National Sponsor











Affiliate Sponsor

Partners







Introductions



Julie Kenny #iGiveCatholic National Program Director



Your GiveGab Team



Merlin Komenda

Project Coordinator



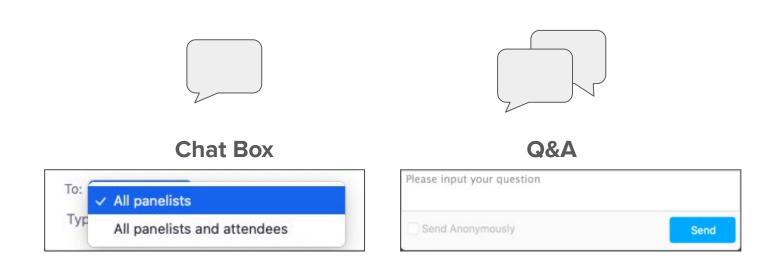
Laryssa Hebert Project Manager



Molly Petrie
CS Champ



Submit Your Questions!



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.



Agenda

- #iGiveCatholic Overview
- Participation Eligibility and Benefits
- What's New in 2020
- Who is GiveGab?
- Registering for #iGiveCatholic
- Navigating Your Dashboard
- Next Steps and Questions



#iGiveCatholicOverview

- www.iGiveCatholic.org | December 1, 2020
 - o 12am 12am in your respective Time Zone
 - Advance Giving opens November 16th
- Every organization conducts their own unique campaign via GiveGab's platform
- All 501(c)3 parishes, schools, and nonprofit ministries listed in the Official Catholic Directory and/or affiliated with a participating arch/diocese/foundation are eligible to participate
- Trainings, templates and tools to make online fundraising easy and fun!



Benefits of Participating

- Re-engage with your existing supporters in a variety of ways, and gain new supporters
- Increase your organization's visibility and exposure
- Ability to add offline (cash/check) gifts which will contribute to totals and leaderboards
- Leverage #iGiveCatholic on #GivingTuesday to help reach other internal year-end goals
- "Gamify" your day and motivate donors to make a greater impact with 'Next Level Features' like Peer-to-Peer Fundraising and Matching Gifts with #iGiveCatholic's Tech Partner, GiveGab!



Who Can Participate?

- All 501(c)3 parishes, schools and ministries, listed in the Official Catholic Directory, or affiliated with a participating arch/diocese or foundation are eligible to participate in the #iGiveCatholic Giving Day
 - Includes private Catholic schools, ministries, apostolates, and religious orders
- Able to accept ACH direct deposits to a valid checking account (either your organization's or that of your sponsoring arch/diocese or foundation)
- National Catholic 501(c)3 ministries who elect to participate through our National Ministries page



2019 Results





What's New in 2020?

- Registration Process for #iGiveCatholic 2020
- Mobile payment options Apple Pay, Microsoft Pay, Google Pay
- Clearer payment option displays on donation form
- Support areas
- New branding & marketing materials



Who is GiveGab?



GiveGab's mission is to make it in redibly easy for fundraising professionals to be great at their jobs!



Quick Guide To GiveGab

- Secure, reliable and transparent platform
- Ultimate donor experience
 - Mobile responsive
 - Easy-to-use donation form
 - Immediate "Thank You"
- Dedicated platform support team



Secure & Reliable

- Partnered with Stripe PCI Level 1 Payment Processor for donation processing and direct deposit of funds
- All participating organizations verified as IRS and state-recognized nonprofits
- Fail-safe redundancy plans for all #iGiveCatholic websites
- Complete transparency with nonprofits and donors







Transparent Pricing

Credit Card:

4% Platform Fee +

\$0.30 per transaction & 2.2% transaction fee (Stripe)

90/ . **4**

6.2% + \$0.30

ACH:

3% Platform Fee

+

\$3.00 flat bank fee

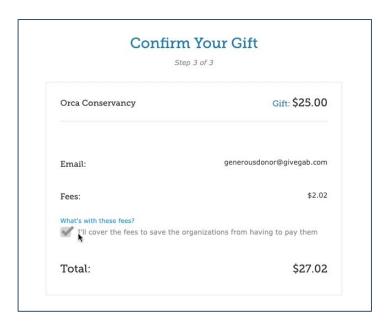
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4% + \$3.00

**\$100 minimum



Transparent Pricing (continued)

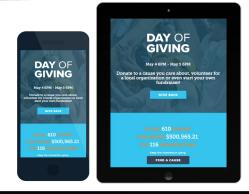


- Donors can cover all fees on behalf of your organization, with more info right in the donation form
- Last year, 66.3% of donors covered fees for #iGiveCatholic
- *Update as of September 2020: Fees are covered by the donor by default, with the ability to opt-out. There is also an explanation of fees for total transparency. This is a Giving Day best practice!



Easy & Accessible

- Last year, 57.3% of donors made their gift on a mobile device!
- Your #iGiveCatholic profile is completely mobile responsive on every page
- Donors can give easily on any internet enabled device







Simple Donation Processing



- All major credit cards accepted (even international payments)
- Quick, easy and fun donation process!
- Direct debit using the 'Bank Account' option and log into your bank
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!



Instantaneous Donor Delight

- Automatic Thank You Emails that come from #iGiveCatholic
- Sent immediately after the gift is made
- Serves as a tax-deductible receipt



Laryssa,

Thank you for sharing your blessings! Your #iGiveCatholic gift transforms lives, builds the body of Christ, and is multiplied by God in abundance. The faith that compelled your gift is an inspiration to us all.

Your donation receipt from #iGiveCatholic

Donor: Laryssa Hebert

November 14, 2019

Fundraising #iGiveCatholic Organization:

EIN: 61-1846962
Gift Designation: Dumb Ox Ministries

Amount: \$26.89

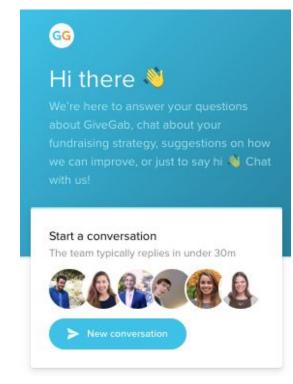
View Your Donations



Giving Day Support & Resources

- Visit Our Help Center
 - https://support.givegab.com/
- Check Out Our Blog
 - https://www.givegab.com/blog/
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team whenever you have questions or need a hand!
 - Look for the little blue chat bubble!









New this year!

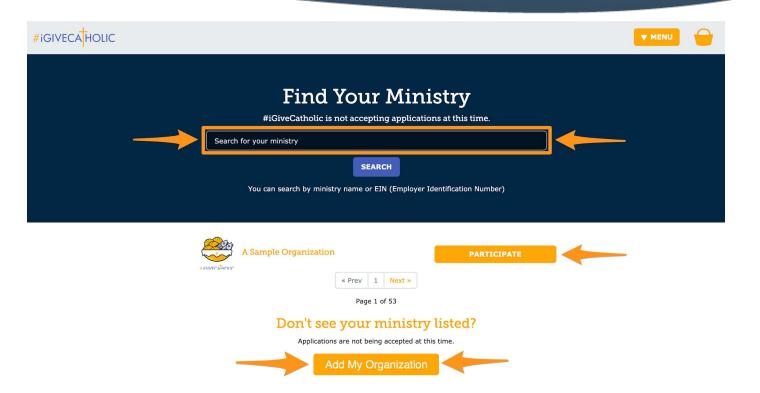
- "Opt-In" Registration
- Returning organizations will not be pre-imported into the site as in previous years. ALL (new and returning) organizations will need to register via the steps we're about to show you!
- The built-in registration survey to help #iGiveCatholic spot trends and provide additional tools and resources to help organizations with their giving day campaigns



Navigate To your Arch/Diocese Site











team via the chat bubble below.

Manage A Sample Parish for

#iGiveCatholic

Admins:

To request access to A Sample Parish, we just need your name and email:

Your First and Last Name

Your Email

Molly Petrie

molly.petrie@givegab.com

If the admins above are no longer associated with your organization, please reach out to our customer success



Register Your Organization for

#iGiveCatholic

Powered by GiveGab

Organization Name		Logo
Street Address Line 1		
Street Address Line 2		
		Select Image
City		Remove
		Recommended dimensions 300x300
State	ZIP/Postal Code	Max file size 5MB
Select a State	1	
Select a state		1/2
Your First and Last Name		
Your Email		
Your Email		
Your Email		
Your Email Password	'Continue' to complete your registration fo	
Your First and Last Name Your Email Password Click	'Continue' to complete your registration fo	



For the full Terms of Service for #iGiveCatholic, click here.

2. I a	
Ple	gree to the Terms of Service outlined above * asse select one choice
	Yes
3. WI	nat is your phone number? (This is in case your diocesan/foundation point person has questions.)
	ow many years has your organization participated in the #iGiveCatholic Giving Day?
	w many years has your organization participated in the #iGiveCatholic Giving Day? ase select one choice
Ple	asse select one choice
Ple	
Ple	asse select one choice
Ple 5. WI	asse select one choice
5. WI	ease select one choice One of the control of the c
5. WI	nat is your organization hoping to gain by taking part in the #iGiveCatholic Giving Day? (Check all that apply) asseselect all that apply
5. WI	nat is your organization hoping to gain by taking part in the #iGiveCatholic Giving Day? (Check all that apply) asse select all that apply Raise money
5. WI	nat is your organization hoping to gain by taking part in the #iGiveCatholic Giving Day? (Check all that apply) asse select all that apply Raise money Increase our capacity to raise money online
5. WI Ple	nat is your organization hoping to gain by taking part in the #iGiveCatholic Giving Day? (Check all that apply) sase select all that apply Raise money Increase our capacity to raise money online Increase our capacity to use social media
5. WI	nat is your organization hoping to gain by taking part in the #iGiveCatholic Giving Day? (Check all that apply) rase select all that apply Raise money Increase our capacity to raise money online Increase our capacity to use social media Acquire new donors Acquire new social media followers
5. WI Ple	nat is your organization hoping to gain by taking part in the #iGiveCatholic Giving Day? (Check all that apply) asse select all that apply Raise money Increase our capacity to raise money online Increase our capacity to use social media Acquire new donors

Returning? Copy Your Profile!

- If you participated in #iGiveCatholic in the past, you can choose to copy your profile from previous years.
 - Be sure to update existing content with new dates, photos, etc.
 - Existing bank account information will carry over.

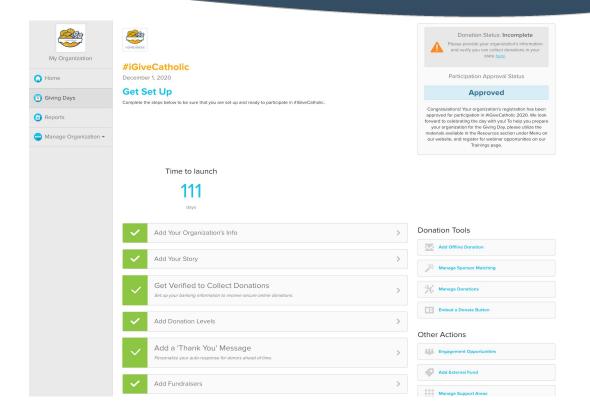
Welcome to Another Giving Day!

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can edit your profile afterwards to ensure it represents your organization correctly in your upcoming giving day.





Your #iGiveCatholic Dashboard





Are you approved to participate?

Participation Approval Status

Pending

Thank you for applying for participation in #iGiveCatholic! Your application is under review, and your status will show as Pending until the application has approved by the arch/diocesan or foundation point person. This typically happens within five (5) business days. If additional information is needed to approve your organization, someone will let you know during the review process.



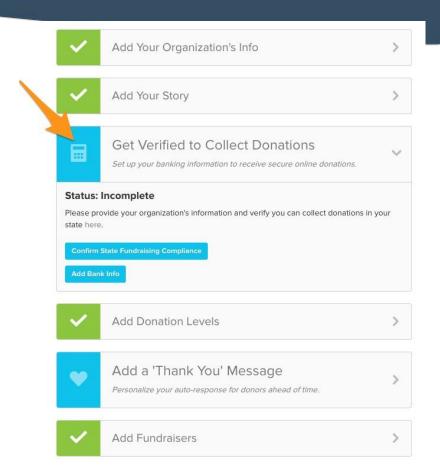
Participation Approval Status

Approved

Congratulations! Your organization's registration has been approved for participation in #iGiveCatholic 2020. We look forward to celebrating the day with you! To help you prepare your organization for the Giving Day, please utilize the materials available in the Resources section under Menu on our website, and register for webinar opportunities on our Trainings page.



Are You Verified to Collect Donations?





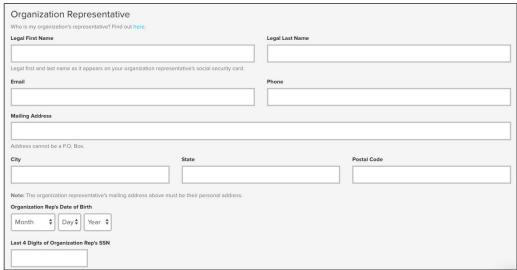
Are You Verified to Collect Donations?

This must identically match the legal business name you have registered with the IRS to prevent ver	
EIN/Tax ID	Phone
Please enter the 9 digits without the dash. Don't have your EIN? Search here.	
Mailing Address	
Address cannot be a P.O. Box.	
City State	Postal Code

Bank Information Routing Number Checking Account Number Please note: Donation payouts will show up as "GiveGab.com" on your bank account statement.

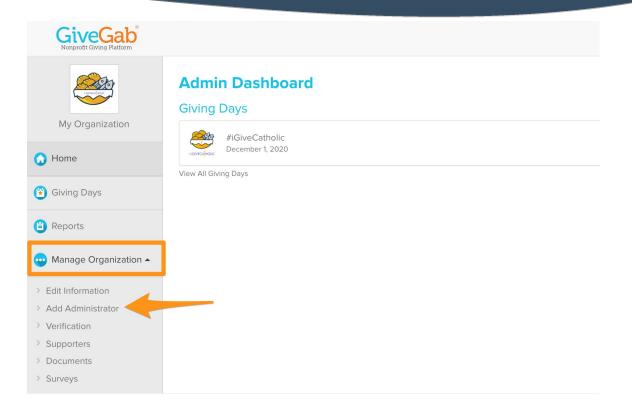
Pro Tip:

It can take several business days to get verified. Don't wait until the last minute!





Managing Access to Your Organization





Granting Full Administrative Access

First Name	Last Name
Jane	Admin
Email	
jane@email.com	
My Organization Member	
 Make this person an administrator for My Make this person a Giving Day profile ed 	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
, o g - 0, p	,
	Cancel Add Member

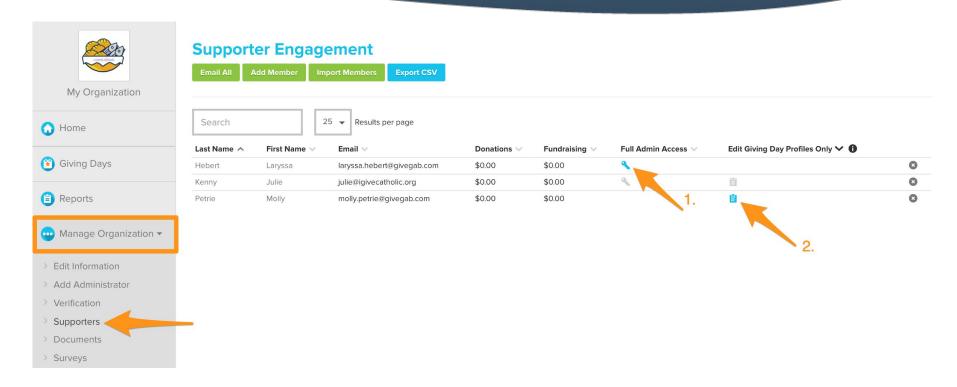


Granting Access to Giving Day Profile

First Name	Last Name
Jane	Admin
Email	
jane@email.com	
My Organization Member	
Make this person an administrator for My	Organization
Make this person a Giving Day profile edi	itor for My Organization
	A
	Cancel Add Member

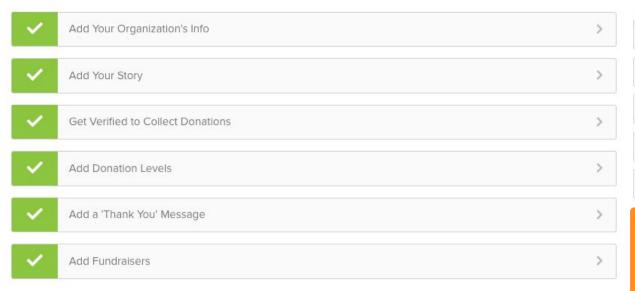


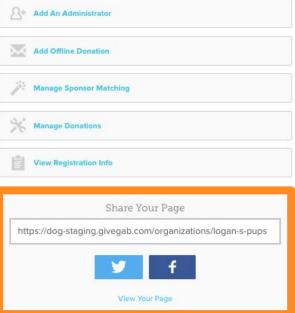
Updating your Admin List





Sharing Your Profile Page

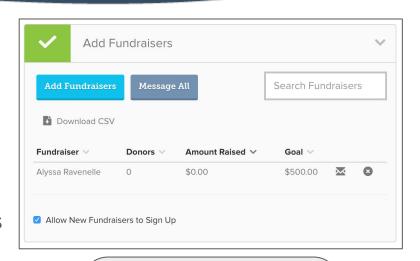






Peer-to-Peer Fundraising

- Expand your reach and invite supporters, board members, volunteers and staff
- Each individual creates their own fundraising page. Every dollar they raise is included in your organization's overall totals!
- Admins can easily create and manage pages for them if needed
- Invite fundraisers or allow open-signups through your profile page

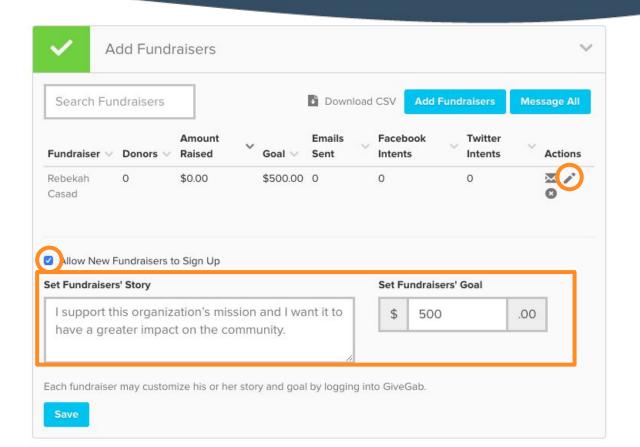


Pro Tip:

On average, organizations with P2P raise 3.8x more than those without P2P!

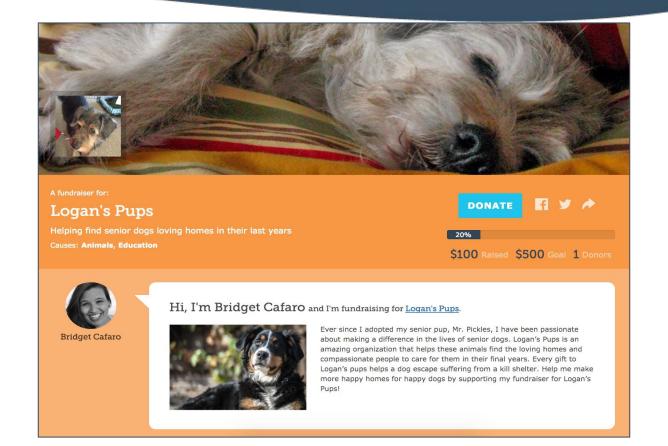


Invite Fundraisers





Fundraiser Profile

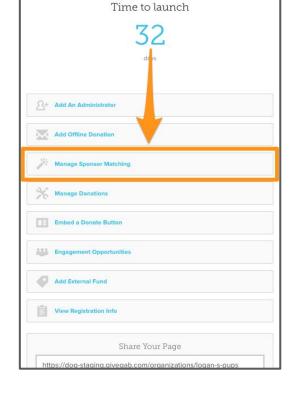




Matches & Challenges

- Use pledged donations to increase impact during #iGiveCatholic
- 1:1 Match: each online donation will be matched dollar for dollar
- Challenge: Funds will be added to your organization's total once a set goal is achieved.
- Last year during #iGiveCatholic, organizations with matching funds raise on average 3.7x more than organizations without

Pro Tip:
Watch the Engaging
Ambassadors
Training available on
the Resources page!









\$25

Provides one week of food for a senior pup



\$50

Provides a super soft bed for a loving senior



\$100 Helps a family foster one of our amazing senior pups



Covers medical expenses for a senior pup in need

CHOOSE YOUR OWN AMOUNT

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge paw print on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered.

To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups.

Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often overlooked at shelters, making them comfortable and feeling loved as they grow old.

Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes.

Your donation will help us continue offering these services for years to come.

DONATE

Matches

Board of Trustees: #NVBigGive Match

On 3/22 our generous board of trustees will DOUBLE all donations made to our organization during Nevada's big Give 2018!

\$5,000 MATCH

\$5,000 REMAINING

Fundraising Champions

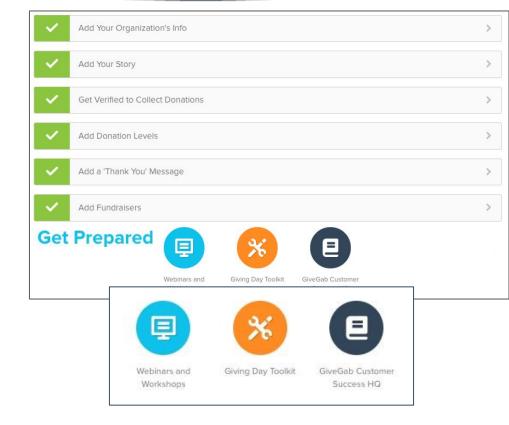
Bridget Cafaro \$0.00



#iGiveCatholic Resources

The #iGiveCatholic Resources Page has valuable resources for all your #iGiveCatholic needs!

- Customizable templates
- Communication timelines
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- More training videos for online fundraising strategies!





#iGiveCatholic Resources

Questions about #iGiveCatholic?

 Contact your arch/diocesan/foundation point person listed in the footer of your arch/diocesan/foundation landing page

Tech help?

- Contact GiveGab in the Blue Chat Bubble, or by email to <u>questions@igivecatholic.org</u>
- M-F, 8am 5pm ET





Your Next Steps

Take a breath!

- If this is your first time participating in #iGiveCatholic enjoy this process!
- Your role can seem overwhelming
- #iGiveCatholic may not be the right fit for all of your donors - that's okay!





Your Next Steps

- Register for #iGiveCatholic by Friday, October 30th
- Follow #iGiveCatholic on Social Media
 - Use #iGiveCatholic hashtag
- Watch your inbox for important emails from GiveGab, your arch/diocese/foundation, and #iGiveCatholic
- Meet internally to discuss goals, P2P and Matching strategy
- Preview archived trainings on the <u>Trainings</u> page
- Give Explore the Nonprofit Toolkit



Q: Can we get this training through pdf?

A: Hi there! A PDF of the slides will be available on the trainings page when the recording is posted, within the next couple of business days. Definitely before the end of the week!

Q: Will this webinar being recorded? I need to watch if possible.

A: Yes, definitely! It will be available, along with a PDF of the slides, by the end of the week.

Q:What "Profile Page" are you talking about for online giving?

A:When registering for #iGiveCatholic, you will receive access to a customizable profile for your organization through which donors can give to your organization directly. Does that help clarify things?

Q: If I have already registered with our Diocese, will I be required to register through the National Organization?

A: Nope, you are all set! Since your Diocese is participating in #iGiveCatholic you will want to register with them. Organizations who want to participate but the diocese in which they reside is not participating, they have a profile page within the National Ministries section, and they pay a separate fee.



Q: Is not so simple for potential donors who are not computer/internet skillful.

A: You are so right! That's why we have that blue chat bubble in the bottom right hand corner to help anyone that needs it.

Q: How many admins can an organization have?

A: There is no limit with how many administrators you can have for your organization.

Q: If we are past participants, will our banking information transfer over to 2020?

A: That's correct! Your bank account information will carry over year-over year. If you need to make a change, you can use the GG chat bubble.

Q: Is there a fee associated to cash gifts that come to the office on giving day?

A: Hi there, if you have donations for #iGiveCatholic that are given to you outside of the site, you can still reflect those funds right within your dashboard, there is no fee for offline donations as they are not processed on our platform.



Q: How can people be able to see our informations or do we have to inform people, for instance, how do people know who is participating?

A: It will be important for you and other members of your parish to let your community know that you are participating in #iGiveCatholic. If you have any questions about how to do this I'd encourage you to check out the Resources page, there are lots of email templates and sample social media posts that you can find there.

Q: Are you able to use iGiveCatholic for other fundraisers other than the December 1st Giving Day?

A: Hi there, #iGiveCatholic is focused on Dec. 1st, however, if you are looking to do additional fundraising outside of that timeframe I recommend chatting with your Diocese or Julie to see what other fundraisers you can participate in. Let me know if you want any other information.

Q: Should an individual be assigned to manage #iGiveCatholic for our parish?

A: Usually if there is at least one person, someone to make sure all the "to dos" get done, that is a best practice. It would be best if that person has one or two others to assist them, but sometimes that isn't practical.



Q: Is there anything specific that we need to set up for the mobile pay option?

A: Hi there the mobile pay option is set up directly on our end. If you are receiving donations directly to your bank account information, then I recommend that you fill that out.

Q: We should promote page between 4-8 times before the giving day?

A: Yes...before and during the giving day! Most start about 6 weeks out, and on our resources page we have a social media/communications timeline that is one page and would be very helpful!



