Getting Ready Vebinar

May 18, 2022

JOY OF GIVING





Joshua Pfeifer Archdiocese of Omaha



Introductions



Julie Kenny

#iGiveCatholic National Program Director



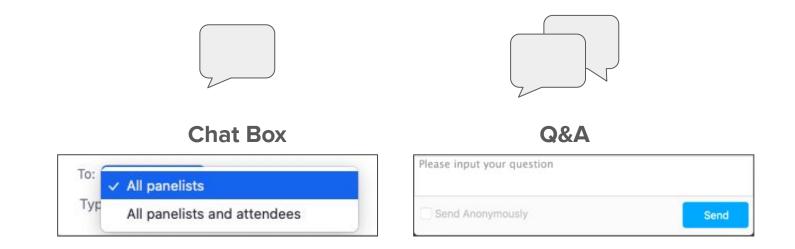
Your GiveGab Team



Laryssa Hebert Sr. Project Manager



Submit Your Questions!



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.



Agenda

- Participation Eligibility and Benefits
- Who is #iGiveCatholic?
- Who is GiveGab?
- Joy of Giving Basics
- Registering for Joy of Giving Day
- Navigating Your Dashboard
- Next Steps and Questions
 GiveGab[°]





- All 501(c)3 parishes, schools and ministries, listed in the Official Catholic Directory within the Archdiocese of Omaha
- Includes Catholic parishes, schools, ministries, apostolates, and religious orders
- Must be able to accept ACH direct deposit transfers to a valid checking account





Benefits of Participation

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JOY OF GI

- **Re-engage** with existing supporters, **gain** new supporters
- Leverage Joy of Giving Day to **reach other internal goals**
- Increase your organization's visibility and exposure
- Take advantage of **state-of-the-art online** fundraising tools
- **Gamify** your day and motivate donors to make a greater impact with 'Next-Level Features' like Peer-to-Peer Fundraising and Matching Gifts
- Incorporate offline (cash/check) gifts all donors can feel like they are a part of the day!



Who is #iGiveCatholic?

- <u>#iGiveCatholic</u> is the nonprofit parent organization of #iGiveCatholic on #GivingTuesday, and now <u>#iGiveCatholic Together</u>, a year-round platform to connect the generosity of faithful donors with nonprofit ministries that unite and impact communities such as those in the Archdiocese of Omaha.
- Mentor and partner for the Joy of Giving Day
- Gifts are given through #iGiveCatholic, a registered fundraiser in every state, to your organization using the GiveGab platform technology





Quick Guide To GiveGab

• Secure, reliable and transparent platform

Soon to be **Bonterra**!

- Ultimate donor experience
 - Mobile responsive
 - Easy-to-use donation form
 - Immediate "Thank You"
- Dedicated platform support team

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Joy of Giving Day Basics

JOY OF GIVING

Joy of Giving Day Basics

• omaha.igivecatholictogether.org | May 18th, 12am - 12am

- You'll conduct your own campaign (profile!), to be featured on the site
- Your organization's marketing efforts are the key to your success!
- Live activity on the day
 - Leaderboards
 - Tagboard

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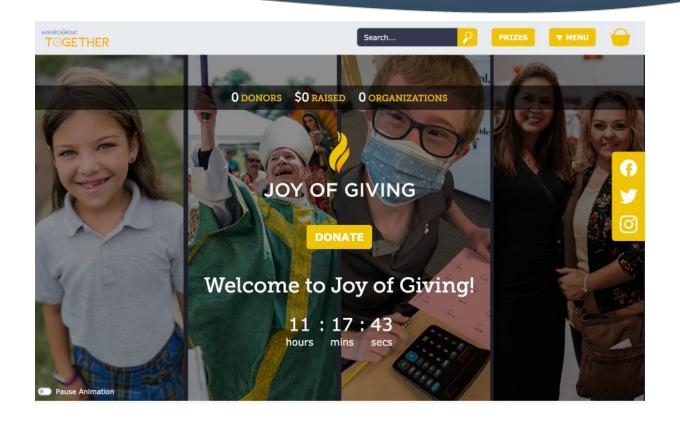
An Advanced Giving phase

is available for donors beginning **May 2**!

- Platform remains open for online and offline gifts through May 26
- What will the donor experience look like?



Live Site!



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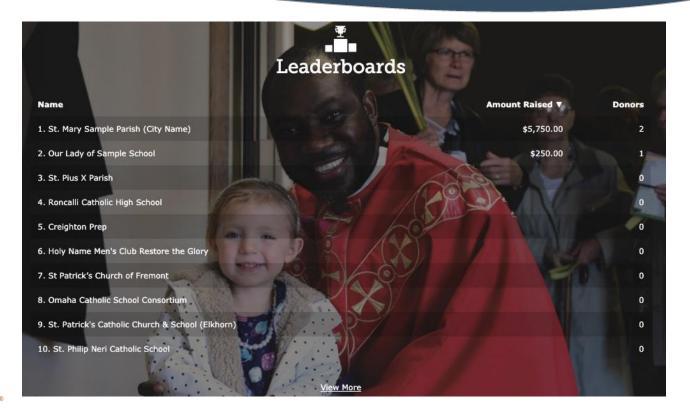
Organization Search for Donors







Leaderboards







Donor Recognition







Tagboard

Instagram user

https://fwsb.igivecatholic.org/organizations/bish op-luers-high-school #LuersSpirit #GoKnights



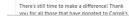
Bishop Luers @BishopLuers

#givingtuesday2021 is November 30! Please join in and support Catholic education at Bishop Luers High School! Early giving is open now: fwsb.igivecatholic.org/.../bishop-lue... #iGiveCatholic #LuersSpirit #GoKnights pic.twitter.com/PRIRWPYLKxhttps://t.co/PRIRWP YLKxpic.twitter.com/PRIRWPYLKx

24 Nov 10:00am	*	17	

Instagram user about 3 hours ago





GiveGab[®]

about 2 hours ago

Thank you to AP 2D Art and Design students Maggie, Angelina and Audrey for the beautiful fall hallway mural we had up this month! Help us support these talented artists during iGiveCatholic on GivingTuesday! Advanced giving is going on now: richmond.igivecatholic.org/organizations/chsvbc rusaders #CRUpride #CRUconnected #igivecatholic #GivingTuesday



Catholic High School @CHSVBcrusaders

Thank you to AP 2D Art and Design students Maggie, Angelina and Audrey for the beautiful fall hallway mural! Help us support these talented artists during #iGiveCatholic on #GivingTuesday! Advanced giving is going on now: richmond.igivecatholic.org/organizations/ ... #CRUpride #CRUconnected pic.twitter.com/soMVAznIgI

24 Nov 9:31am 4 t3 ¥



24 Nov 10:00am

4 t3 ¥

Donate today to support our Montgomery Catholic Athletics! We are accepting advanced donations now for Giving Tuesday - November 30. All gifts will count towards our goal. Help us reach our goal of \$40,000 this year! Your support will go towards the purchase of a new Toro Workman 2100 Utility Vehicle for Facilities Maintenance. Give Now using the link below! https://mobile.igivecatholic.org/campaigns/athl etics-9d73e4f4-c9e3-4380-b0e7-b1e5a9b7a733 #igivecatholic #GivingTuesday





EPIPHANY CATHOLIC SCHOOL





Your Profile





The Ornaha Catholic School Consortium provides ecidentic, administrative and Enanciel support to builts reamber school In ensure students have access to an exceptional education is a numbring and culturally unique environment, where they are encouraged to explore their Catholic data and bacome Disciples of Christ. We are converted to Catholic education that will

Spectrag in 2013, The Dreate Carbolic School Consortium in mode up of a collaborative partnership torevere Holy Cross, Dur Lody of Louden, St. Bernadette, St. Thomas Micre, Str. Peter & Red, and the Dual Language Academy



stativity education for one Our Story Localed in North Ornaha, Jesuit Academy offers 75 young tren in grades 4-8 a transformative educational opportunity that ancourages them to claim ownership of their lives and develop themselves as responsible leaders. Our school is guided by Catholic principles and these basics of Jesuit extension: Gespel Values, Academic Eccelerice, Self-Decipline, Religious Diversity and being Men-for-Others, Jesuil Academy is one of 18 Jesuil Nativity Middle Schools in the United State.

Merican STEAM Equiprient

Statute and Club spectar and

One of the pulding principles of these schools is to provide a faith-based education that breaks the cycle of powerty in underserved communities across America. The model includes an extended school day, an extended school year, and a tailored achooliclass enrolment size. Founded in 1996, Jesuit Academy offers its students a transformative education that integrates a roomous academic particulars with co-curricular programs in athletics, the arts, community service, culturalenrichment, applai skills and spirituality

Gym Equipment

Formily Turken Sponser: Andp.a.

density pay their annual subias

Jesuit Academy is committed to waiking with our students throughout their educational journey. Our graduates have attended various secondary schools - more then two-thirds of each graduating class have earned full scholarships to college transmitty schools - and we board a 93% overall high school graduation rate. More than 91% of practicates have enroled in college, enlated in the military or entered the workforce immediately following high school graduation.





Simple Donation Processing



- Quick, easy and fun 3-step donation process!
- All major credit cards accepted (even international payments)
- Direct debit via "Bank Account" option and log into your bank
- Securely processed via Stripe PCI Level 1 Compliant Processor

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• GiveGab's chat support in each step of the donation form!

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Transparent Donation Processing

Credit Card:

3.4% Platform Fee + \$0.30 per transaction & 2.5% transaction fee (Stripe) = 5.9% + \$0.30

ACH: 3.4% Platform Fee +\$3.00 flat bank fee 3.4% + \$3.00 **\$100 minimum





Transparent Donation Processing

Step 3 of 3	
Gift: \$25.0	Orca Conservancy
generousdonor@givegab.co	Email:
\$2.0	Fees:
nizations from having to pay them	What's with these fees?
\$27.0	Total:

GiveGab

- Donors can opt-in to cover all fees on behalf of your organization
- Fee information is front and center, and live-calculates
- Last year, 72% of donors cover fees during Joy of Giving!
- Donors can anonymize gifts, donate in honor or in memory of, and more!

Immediate Donor Thank You

- Automatic Thank You Emails via #iGiveCatholic
- Sent immediately after the gift is made
- Serves as a tax-deductible receipt

Pro Tip: Be sure to follow up with a more personal thank you!





Generally, donations made using the GiveGab platform are not in exchange for any goods or services. However, for donations of \$250 or more, you may want to verify this with the organization directly for income tax compliance reasons. Please consult a tax professional to determine what portion of the donation, if any, may be claimed as a charitable deduction.

What's New from GiveGab?

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In-Depth Financial Reporting

Log	gan's Pups Pay _{Financials}	
Balances	GG Pay Logan's Pups	Date End Date
Payouts	Donation Transactions	
Refunds	Gross Amount: ① Net Amount: ①	\$4,275.00 \$4,199.23
	Total Number:	33
	Givegab Platform Fees: ❶ GG Pay Processing Fees: ❶	\$136.88 \$109.39
	Current	
	Total balance: 0	\$200.00
	Pending refunds:	\$0.00
	Pending disputes: ① Total in reserve: ①	\$0.00 \$0.00

- Understand your balance from an accounting perspective
- Match each online gift to a deposit

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Elevating Fundraisers

	Tell Your Story	
our Story Image Set A Goal		
	\$ 1000 🗘 .00	
2 🖤 2	Video Link (YouTube or Vimeo)	
	Your Phone Number	
Select Image Rumove	This will not be displayed publicly.	
commended dimensions: 1200x800. Il Your Story		
in tour story		
GT America * Formatting *	A - B / U 2 = = = =	
-		
GT America v Formatting : I am so proud to Shepherd Rescue! six years ago from highly of them. The	A B / U / E E E =	

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- Fundraisers are asked to provide their phone numbers (optional)
- More robust story editor

Registering to Participate

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REGISTER NOW

Join us May 18, 2022 for Joy of Giving!

Joy of Giving Day begins in 55:11:51:59 days hours mins secs

Pause Animation









JOY OF GIVING



Start typing in the box above to find your organization.



No organizations match your search criteria.





Organization Name		Logo
Street Address Line 1		
Street Address Line 2		Select Image
City		Recommended dimensions 300x300 Max file size 5MB
State	ZIP/Postal Code	
Select a State 👻		
Not located in the United States?		
Not located in the United States? Your First and Last Name		
Your First and Last Name		
Your First and Last Name Your Email		
Your First and Last Name Your Email Password	Continue' to complete your registra	tion for
Your First and Last Name Your Email Password	Continue' to complete your registra	tion for



Welcome to the Registration Phase for Joy of Giving! Please complete the registration form below, and use the blue chat bubble if you have any questions. The Terms of Service for Joy of Giving are here.

1. Is your organization a...? *

Please select one choice

[Select one]

2. I agree to the Terms and Conditions outlined in the welcome message above, as well as the footer of the Joy of Giving Day site. * Please select all that apply

v

JOY OF GIVING

□ I agree

3. Who will be your contact for Joy of Giving? (This is someone the archdiocese point person can contact with questions.) *

4. What is your contact's phone number? (This is in case your archdiocesan point person has questions.) *

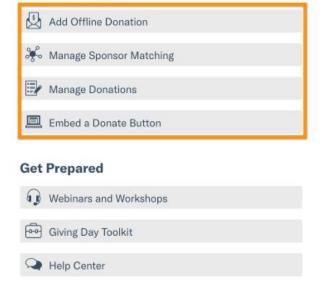
Your Joy of Giving Dashboard

GiveGab		🖀 Home 🔾 Support 📔 🌘 Laryssa
Home C Giving Days	Joy of Giving Day Joy or giving Analytic Complete the steps below to be sure that you are set up and ready to participate in Joy of Giving Day.	Donation Status: Unverified Please verify your organization's information here to ensure you are able to collect donations on GleeGab. Verification can take up to 2-3 business days after your information has been entered. Questions? <u>Char with hall</u> You can see your currently entered information here. 56 Days to Launch
Note: Thank	Add Your Organization's Info	>
You Message section should	Add Your Story	>
be skipped!	Get Verified to Collect Donations	>
	Add Donation Levels	>
	Add a 'Thank You' Message	>
	Add Fundraisers	د

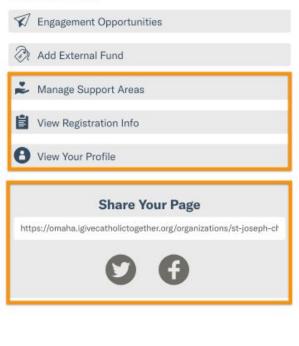
JOY OF GIVING

Your Joy of Giving Dashboard

Donation Tools



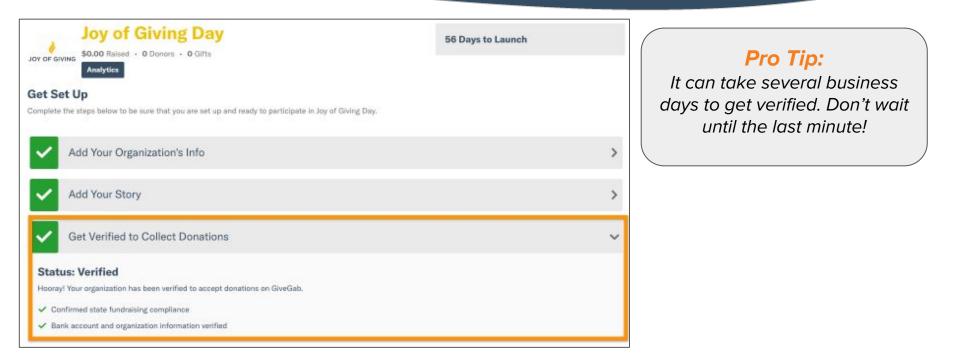
Other Actions



JOY OF GIVING



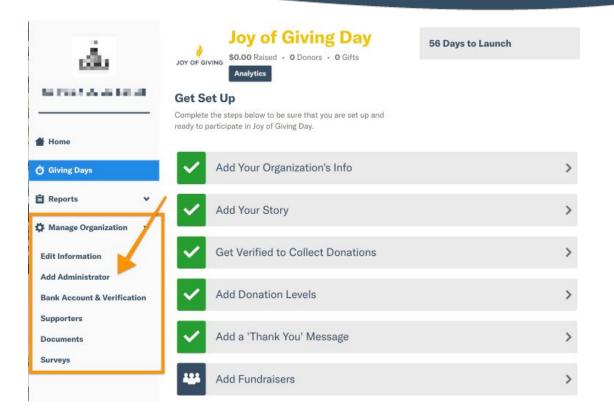
Are You Verified to Collect Donations?



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Managing Access to Your Organization



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Granting Full Administrative Access

First Name	Last Name
Jane	Doe
Email	
email@email.com	
 St. Pius X St. Leo School M 	Member
Make this person an administration	nistrator for St. Pius X St. Leo School
 Make this person a Giving 	Day profile editor for St. Pius X St. Leo School
	Cancel Add Member





Granting Access to Giving Day Profile

Jane	Doe
Email	
email@email.com	1
St. Pius X St. Leo School Mer	mber
Make this person an adminis	trator for St. Pius X St. Leo School 📂
Make this person a Giving Da	ay profile editor for St. Pius X St. Leo School





Next-Level Features Resources

Peer-to-Peer Fundraising

- Expand your reach and invite supporters to create their own personal fundraising pages
- Every dollar they raise is included in your organization's overall totals!

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- You can easily create and manage pages if needed
- Invite fundraisers or allow open-signups through your profile page
- On average, organizations who used P2P last year raise 2.1x more than those without P2P!

Pro Tip:

Watch the **Peer-to-Peer Fundraising Training** on the Trainings page for step-by-step directions and strategy!



Matches & Challenges

• Use pledged donations to increase impact

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- 1:1 Match: each online donation will be matched dollar for dollar
- **Challenge:** Funds will be added to your organization's total once a set goal is achieved.
- Last year, organizations with matching funds raised on average 9x more than organizations without



Pro Tip: Watch the Matches Training on the Trainings page for more info!



Embed a Joy of Giving Donate Button

- Create a branded "Donate" button to embed on your organization's own website. Never miss a donation on the day!
- All donations that come through this button will be added to your totals
- Donation form is exactly the same, and includes chat support!

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Embed a Joy of Giving Donate Button

Configure Your Donation Button

Step One: Add a GiveGab donation button to your website for:

Joy of Giving Day	,
Step Two: Choose t	he text
Donate Now	
Step Three: Choose	the color
#269E32	
and the second	Button Preview to preview your donation form.
Note: Donations ma	de through this preview form are real donations. Your credit card will be charged.
Step Four: Copy and	d paste this code into your website

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Copy to Clipboard

Joy of Giving Day Resources

omaha.igivecatholictogether.org/info/ resources

- Customizable templates
- Downloadable graphics

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- Resources for board members, volunteers, staff and fundraisers
- More training videos for online fundraising strategies!

2. Next Steps



3. Spread the Word



Joy of Giving Day Resources

GiveGab's Giving Day Training Videos

Creating the Perfect Profile	
Telling Your Story	
Goal Setting Strategies	
Engage Your Board	
Peer-to-Peer Fundraising	
how-to videos to get started with	adraising strategy, and view some quick GiveGab's P2P Fundraising tool. Gab Indraising Descent supporters is on your Giving Day DOWNLOAD SLIDES tarted with P2P Fundraising? Check out the is below!
training	IS DEIOW!
How to Add P2P Fundraisers	How to Edit and View a P2P Fundraiser's Profile
How to Remove An Existing P2P Fundraiser	How to Invite a Supporter to Sign Themselves Up as a P2P Fundraiser





Joy of Giving Day Resources

- Google Drive with Archdiocesan Resources
- A <u>Marketing Toolkit</u> and a <u>Marketing Timeline</u> on the website
- For program or other questions please contact:

Josh Pfeifer

Development Associate, Stewardship & Development Office jdpfeifer@archomaha.org 402.557.5650 ext 1918

• Tech help?

Contact GiveGab in the Blue Chat Bubble, or email <u>questions@igivecatholic.org</u> M-F, 8am - 5pm ET *Outside of support hours? Check out GiveGab's* <u>Support Articles</u>





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Your Next Steps

Stop! Take a breath :)

- Enjoy the process and think about what your organization can gain from this
- Your role can seem overwhelming fundraising is hard work!
- This event may not be the right fit for all of your donors that's okay!

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Your Next Steps

- Archdiocesan webinar April 6 at 11:00AM called "Incorporating Days of Giving into Your Annual Plan" Register <u>HERE</u>
- Register by **April 22** and ensure your banking information is ready to go!
- Follow @ArchOmaha, use #ArchOmaha, #ArchOmahaTogether and #JoyofGiving hashtags
- Meet internally to discuss your organization's goals and strategy
- Have your profile page ready to go by **April 30**!

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Questions?

Common Questions

- What is the minimum donation on-line?
 - The minimum online donation is \$10!
- Is PayPal or Venmo an option for giving?
 - No, GiveGab partners with Stripe to process all payments securely. We don't have a partnership or integration available at this time to use PayPal. We do however work with Google Pay and iPay through our Mobile Pay feature.





More Common Questions

- Will we be able to embed our profile onto our own website so anyone who comes to our website will see our profile or do we have to drive all traffic to the #iGiveCatholic Together site?
 - You should drive all traffic to your profile page within the Omaha site on #iGiveCatholic Together.
 However, there is an option for you to embed a donate button on your website from your Joy of
 Giving profile that can replace your regular donate button during Giving Day dates that way you
 don't miss a donation! All donors and totals are accounted for on your profile page and reports.
- Will there be 'prizes' throughout the day for nonprofits to win? Ex: Win \$500 prize for having the most unique donors between 8am-9am

• We are still working on this. More to come on prizes! Watch your email.

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And, Still More Common Questions

- Is there an "Other" donation level? I was only able to put in certain amounts.
 - Yes. Once you enter all your amounts, one is automatically added that says something like "Choose Your Own Amount"
- Pros/cons of using donation levels. Are people more likely to give more if donation levels are an option?
 - Levels help donors understand the tangible impact of their gift. This dollar amount = this service. It also helps them understand your needs, and how their donation can fit into your overall goals for the Giving Day. They are completely optional but GiveGab recommends them! No cons here.





Thank You!