# Getting Ready for GIVE & GROW

10WA 4-H

October 8th, 2019



- The Basics
- Benefits to Participating
- 2018 Results
- What's New in 2019
- Intro to GiveGab your 2019 Give. Grow. lowa 4-H platform!
  - The GiveGab Basics
  - Key Features and Resources
- Registering for Give. Grow. Iowa 4-H
- Next Steps



- https://www.iowa4hgivingday.org/
- October 8th, 2019 midnight to midnight
- County programs conducting their own unique campaign on the day
- Trainings, tools, templates, and guides offered to optimize efforts



# Benefits of Participating

- Re-engage with your existing supporters to make a greater impact
- Opportunity to raise awareness of unique programs your county is doing
  - Use your page to highlight what your county is doing: day camps, school programs, clubs, Clover Kids, county fair, workshops, trips, etc.
- This event is statewide reach alumni who have moved away!
  - Opportunity to reach those 4-H'er alumni who no longer live in your county but still want to support the local program they grew up in. Create specific social media posts targeted at them, etc.
- Utilize the Giving Day to help your county reach other internal goals
  - Do you know a business interested in doubling people's gifts? Having matches or challenge gifts encourages people to give.
- Motivate donors to make a greater impact with prizes and match incentives



# GIVE SGROW 2018 Results





# What's New in 2019 for Give. Grow. Iowa 4-H!

- Adding County Pages
- Adding Peer-to-Peer Fundraising
- Opportunity for donors to be fundraising champions
- Can add volunteer opportunities to your county page
- Embeddable donation widget



# Transparent Pricing

3% Platform Fee

+

2.2% Credit Card Fee+ \$.30 per transaction

5.2% + \$0.30

- No registration cost or subscription required to participate
- Donors ALWAYS have the option to cover all fees on behalf of your county - this option will be pre-checked this year!
- Historically around 65-75% of donors cover fees on your behalf
  - 75.9% donors covered fees in 2018



# Who is GiveGab?

GiveGab is modern, easy-to-use software that cultivates long-term giving relationships between nonprofits and their supporters by providing robust online fundraising, donor management, supporter engagement, Giving Days, and so much more!





# Quick Guide To GiveGab

- Safe, secure, and reliable platform
- Ultimate donor experience
  - Mobile responsive
  - Easy-to-use donation form
  - Immediate "Thank You"
- Dedicated platform support team
- More fundraising opportunities beyond Give. Grow. Iowa 4-H





### Secure & Reliable

- Partnered with Stripe PCI Level 1 Payment Processor
- All participating counties verified as IRS and State recognized programs.
- Fail Safe Redundancy Plans for Give. Grow. Iowa 4-H
  - **Load Testing**
  - **Cloud Services**
  - Backup Plans
- Complete Transparency with your county and donors











# Simple Donation Processing



- All major credit cards accepted
- Securely processed through Stripe
- Remember! Donors always have the option to cover all fees on your behalf
  - Again around 65-75% of donors choose to cover all fees for their donation and this option will be pre-checked this year!



# Give, Give, and Give Again!

Donate to more	e than one organization  Step 1 of 3
Duble Dog Dare Rescue  Rea	Choose an amount to give:    S
	Choose an amount to give:

GiveGab's Gift Basket feature and multi-give donation form makes it quick and convenient for donors to support multiple programs at once!



# GIVE & GROW Instantaneous Donor Delight

- Customizable Thank You Emails
  - Add your own text, photo, or video!
- Sent immediately after the gift is made
- Comes from YOUR county
- Serves as a tax-deductible receipt
- Social share links for more online engagement
- Option to encourage donors to fundraise





# Easy & Accessible

- On average 61% of all emails are opened on a mobile device
- Your Give. Grow. lowa 4-H profile is completely mobile responsive on every page
- Donors can give easily on any internet enabled device
  - Brought in 32% of <u>all</u>
     transactions!





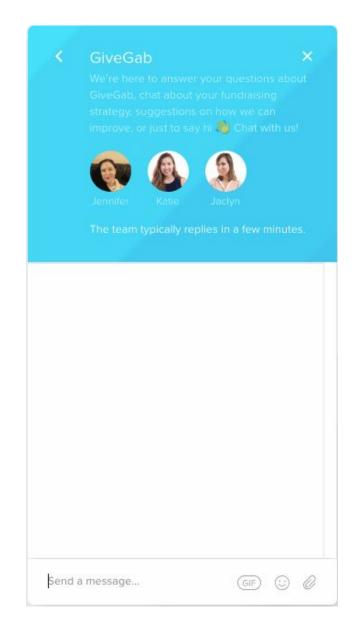




# Support Team

- Visit Our Help Center
   <a href="https://support.giveqab.com/">https://support.giveqab.com/</a>
- Send us an email at <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer
   Success Team whenever you have
   questions or need a hand
  - Look for the little blue chat bubble!

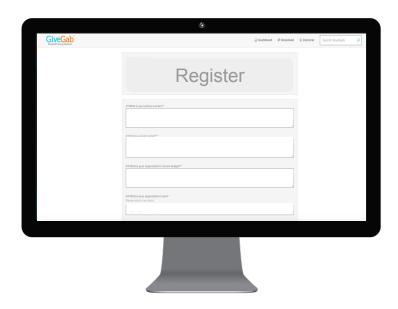






### How can my county participate?

# Iowa 4-H Foundation will send you a special registration link!







Organization Name		Logo
Street Address Line 1		
Street Address Line 2		Select Image
City		Remove  Recommended dimensions 300x300 Max file size 5MB
State Select a State	ZIP/Postal Code	
Not located in the United St	ates?	
	Click 'Continue' to complete your registra	
	Continue	



Register Your Organization for

GIVE # GROW

### Give. Grow. Iowa 4-H

Powered by GiveGab

Please fill out the form below to register for Give. Grow. Iowa 4-H 2019. We are excited to have you as part of our Giving Day this year!

/hat is the size of 4-H participa	nts in your county?			
/hat are your county's goals for	r this year?			
	•			
lease provide in 100 words a d	ascription about your county to	o be featured in our giving g	uide.	
hat is your Facebook handle?				



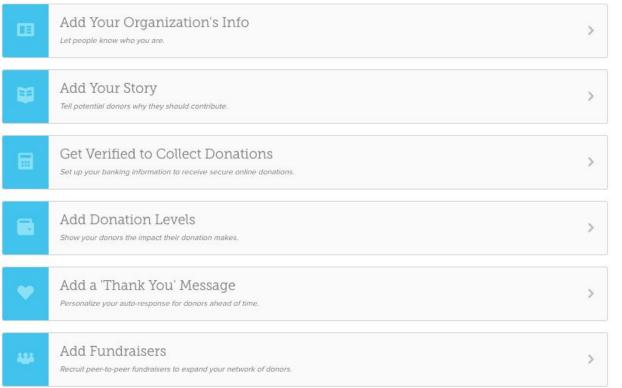
# Your Preparation Checklist

#### Time to launch

85

### Get Set Up

Complete the steps below to be sure that you are set up and ready to participate in Giving Day.





https://dog-staging.givegab.com/organizations/logan-s-pups-c

View Your Page



# Your Preparation Checklist

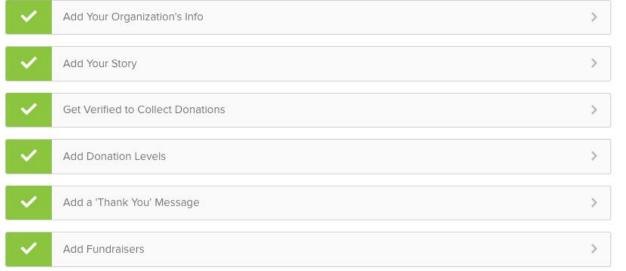
#### Time to launch

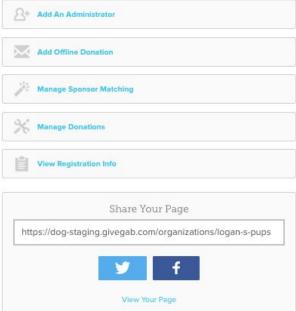
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ays

### Get Set Up

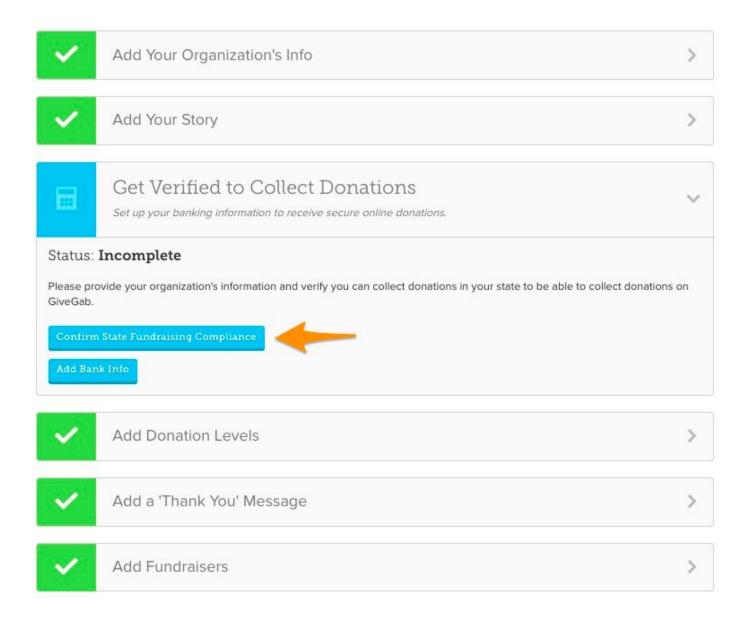
Complete the steps below to be sure that you are set up and ready to participate in Giving Day.







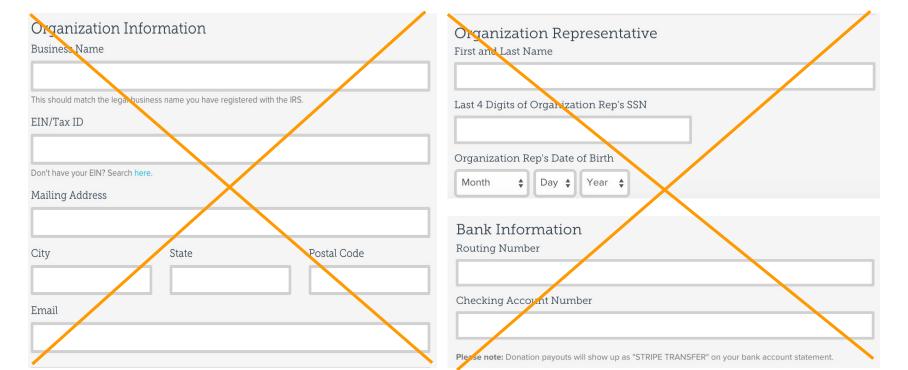
## Get Verified





# GIVE & GROW Get Verified







# The Basics

### Logo

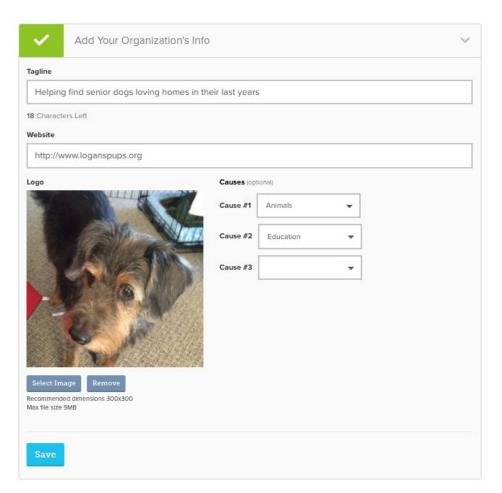
 As one of the first things a donor sees on your profile, make sure your logo is current and represents your brand.

### Tagline

 A quick one sentence overview of your county or giving day campaign.

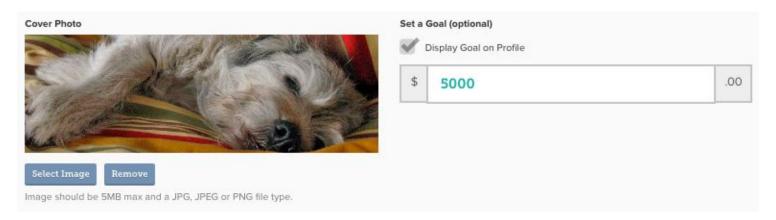
### Website

 Add your website so donors will be able to learn more about your county.





# Telling Your Story





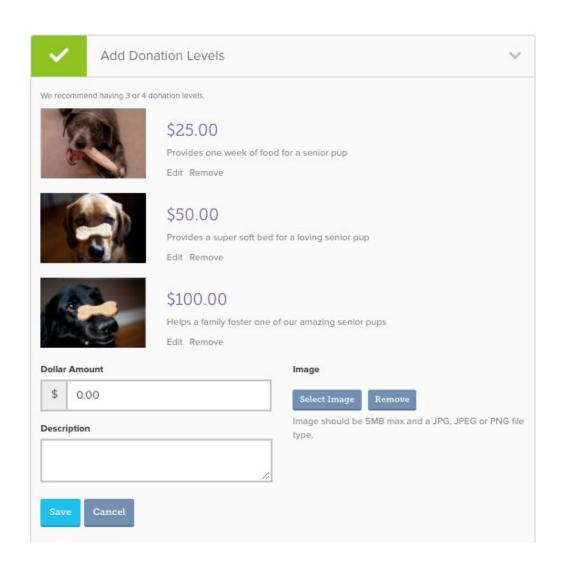
# Logan's Pup all started because of Logan, a special senior dog that Alyssa, the Executive Director of Logan's Pups, adopted.

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge pawprint on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered. To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups. Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often overlooked at shelters, making them comfortable and feeling loved as they grow old. Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes. Your donation will help us continue offering these services for years to come.





# Highlighting Impact

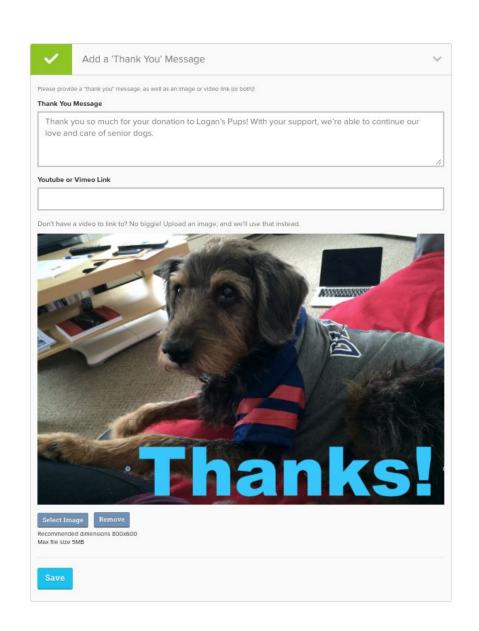


- Custom Amounts
- Unique Descriptions
- Optional Photos
- Unlimited Giving Levels



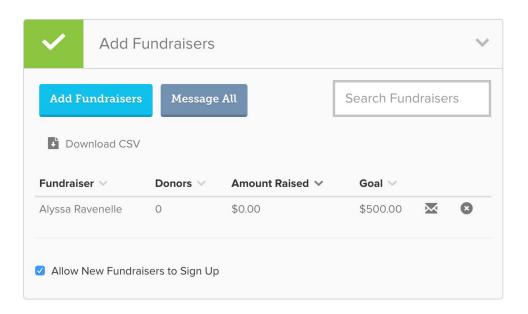
### Personal Gratitude

- Write your own custom thank you message
- Add your own photo or video
- Sent immediately to your donor's email when they make a gift
- Comes directly from your county's contact

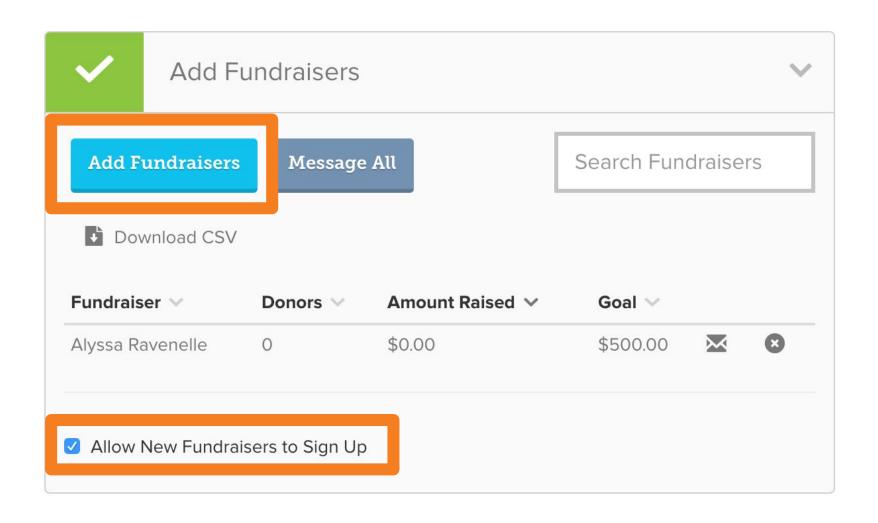




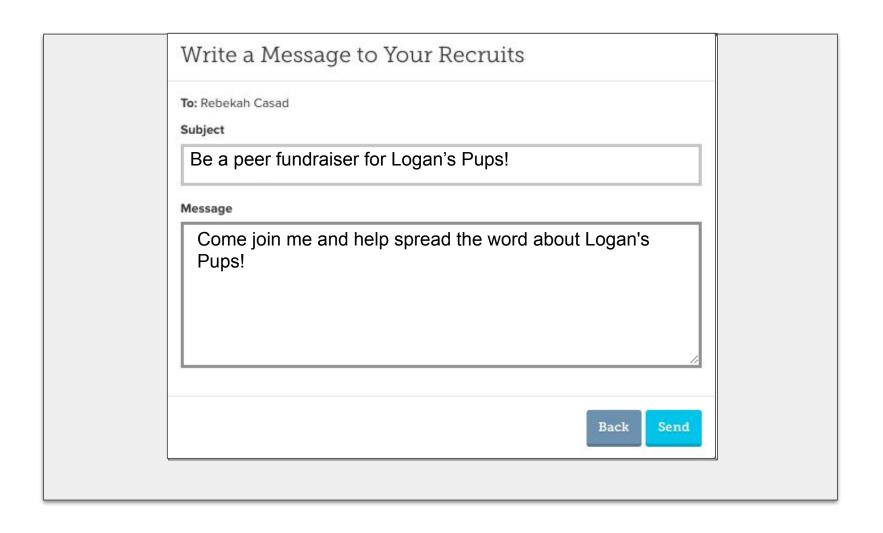
- Use your supporters and volunteers to expand your county's reach
- Each fundraiser has their own fundraising page and every dollar they raise goes toward your county's totals!
- Organizations with fundraisers raise on average 3.4 x more than counties without fundraisers.





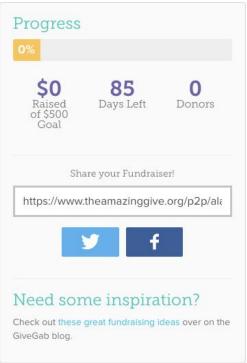




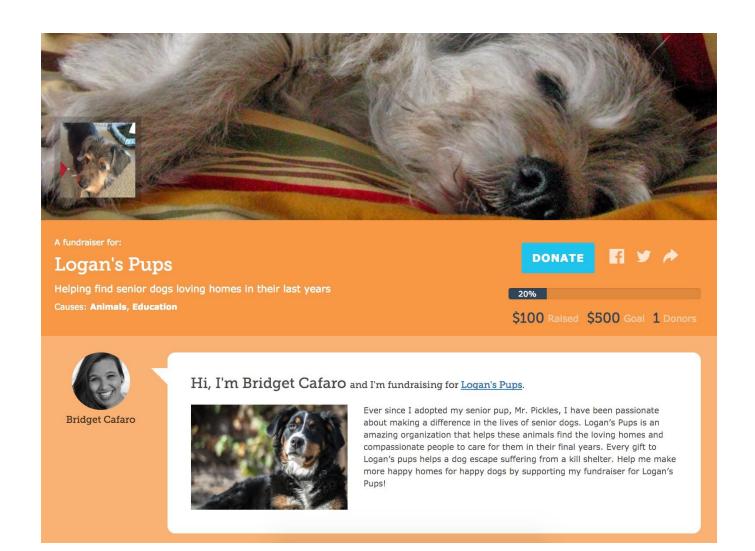














# GIVE & GROW Viewing & Sharing Your Profile



### Time to launch

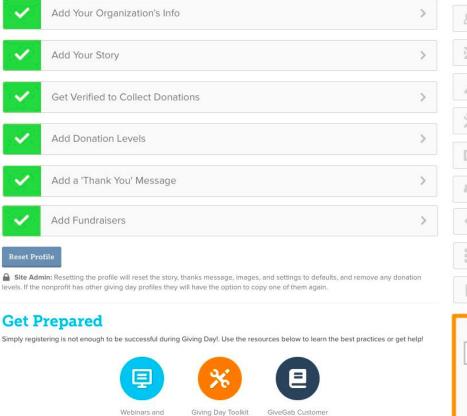
### **Participation Approval Status**

Approved You're approved!

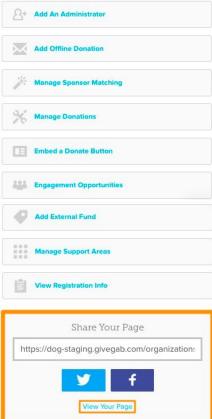
### Get Set Up

Complete the steps below to be sure that you are set up and ready to participate in Giving Day!.

Workshops



Success HO





### Logan's Pups

Helping senior dogs find loving homes in their final years

Causes: Animals, Seniors

Manage this on GiveGab

DONATE









\$25

Provides one week of food for a senior pup



\$50

Provides a super soft bed for a loving senior pup



\$100

Helps a family foster one of our amazing senior pups



\$500

Covers medical expenses for a senior pup in need

CHOOSE YOUR OWN AMOUNT

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge paw print on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered.

To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups.

Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often

overlooked at shelters, making them comfortable and feeling loved as they grow old.

Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes.

Your donation will help us continue offering these services for years to come.

DONATE

#### Matches

#### Board of Trustees: #NVBigGive Match

On 3/22 our generous board of trustees will DOUBLE all donations made to our organization during Nevada's big Give 2018!

\$5,000 MATCH

\$5,000 REMAINING

### **Fundraising** Champions

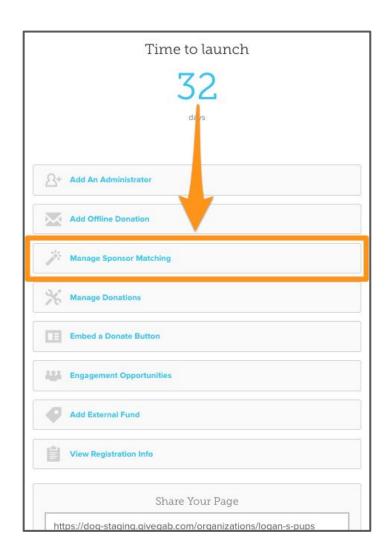
Bridget Cafaro \$0.00

Alvssa Ravenelle \$0.00



# Highlight Matches/Challenges

- Matches allow each online donation to be matched on a 1:1 ratio.
- Challenges allow funds to be added to the county's total once a goal is reached.
- Counties with matching funds raise on average <u>4.5 x more</u> than counties without a match.
- Time based to create a sense of urgency





# GIVE #GROW Highlight Matches/Challenges

#### **Organization Sponsor Matching**

Any and all donations to your organization will be eligible for these matches, including donations to Giving Day profiles and all campaigns/events. To set up matching for a specific campaign only, please go to the edit page for that campaign.



+ Add Challenge

Note: All times are assumed to be in Eastern Time.



#### Giving Day Challenge Sponsored by FLX Publishers

\$1,000.00 \$500

05/14/18 12:00 PM 05/14/18 04:00 PM

FLX Publishers will donate \$1000 if we get \$500 between...

🖍 Edit 🔞 Remove 💆 Deplete Match



#### Giving Day Match Sponsored by Ann's Coffee Cafe

Total Amount Amount Remaining Per Donation Cap . Auto-Matching Enabled \$1,000.00 \$785.00

02/19/18 12:00 AM 02/25/18 12:00 AM

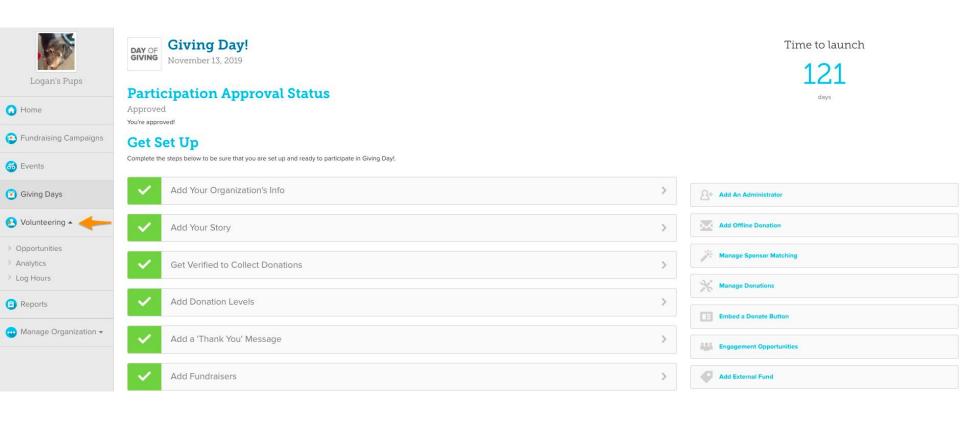
Ann's Coffee Cafe has graciously offered to match all d...

🖍 Edit 🔞 Remove 💆 Deplete Match



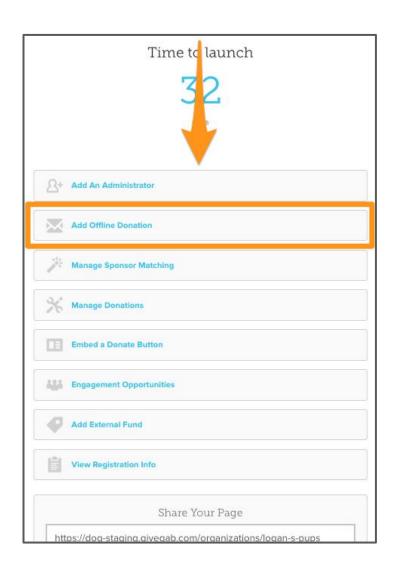
# Add Volunteer Opportunities

- Highlight volunteer opportunities directly on your profile
- Include descriptions, event details, and log volunteer hours





# **Add Offline Donations**



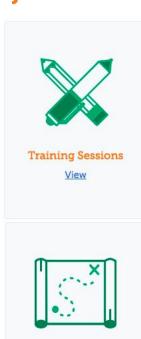
You can record cash or check gifts as offline donations

Add Offline Donation		×
For Giving Day!		
Donor's Name	Amount	
Custom Display Name (optional)	\$	
Donor's Message		
		11
Privacy Options		
Do not display the donor's name publicly		
Do not display the donation amount publicly		



# Tips, Tools, and Resources

- The 4-H Toolkit has everything you need to plan, prepare, and promote Give. Grow. Iowa 4-H and reach your goals!
  - Customizable Templates
  - Communication Timelines
  - Give. Grow. Iowa 4-H
     Graphics
  - Helpful resources for your volunteers and fundraisers
- Even more training videos for Matches/Challenges and Give.
   Grow. Iowa 4-H strategy













Give. Grow. Iowa 4-H

Planning Guide

View







# Your Next Steps

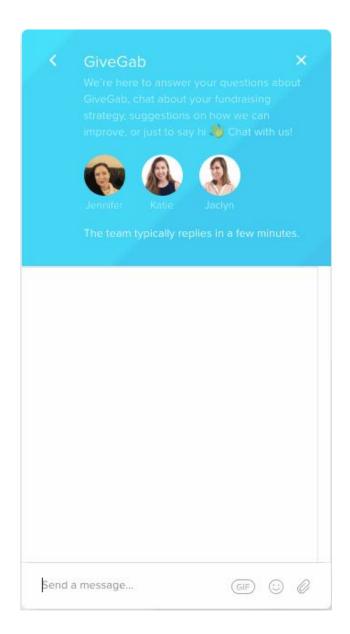
- Register for Give. Grow. Iowa 4-H by August 31, 2019
- Follow Give. Grow. Iowa 4-H on Social Media!
  - Use #Growlowg4H
- Watch your inbox for important emails
- Check out the County Toolkit



### **Customer Success**

- Visit Our Help Center
   <a href="https://support.givegab.com/">https://support.givegab.com/</a>
- Send us an email at <u>CustomerSuccess@givegab.com</u>
- Look for the little blue chat bubble







# Thank you!

October 8th, 2019