Getting Ready for THE **BG**

12 AM - 11:59 PM, December 3, 2019



- The Basics
- Benefits to Participating
- Intro to GiveGab your 2019 Big Give Knox platform!
 - The GiveGab Basics
 - Key Features and Resources
- Registering for Big Give Knox
- Next Steps and Questions



- <u>https://www.biggiveknox.org/</u>
- December 3rd, 12:00AM 11:59PM
- Every nonprofit conducting their own unique campaign on the day
- Any IRS recognized nonprofit serving Tennessee
 - Must be verified to accept tax deductible donations (and be registered in the state of Tennessee
 - Must be able to accept ACH deposit transfers into a valid checking account
- Nonprofit trainings, tools, templates, and guides offered to optimize efforts

GIVE Benefits of Participating

- Learn how to utilize up and coming digital tools and modern software
- Re-Engage with your existing supporters to make a greater impact
- Increase visibility and exposure by connecting with a larger community
- Utilize the Giving Day to help your organization reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives



Transparent Pricing

3% Platform Fee

+

\$.30 per transaction + 2.2% Credit Card Fee = \$0.30 + 5.2%

- No registration cost or subscription required to participate
- Donors ALWAYS have the option to cover all fees on behalf of your organization
- Historically around 65-75% of donors cover fees on your behalf

GIVE

Who is GiveGab?

GiveGab is modern, easy-to-use software that cultivates long-term giving relationships between nonprofits and their supporters by providing robust online fundraising, supporter engagement, Giving Days, and so much more!

What GiveGab Can Offer You





Quick Guide To GiveGab

- Safe, secure, and reliable platform
- Ultimate donor experience
 - Mobile responsive
 - Easy-to-use donation form
 - Immediate "Thank You"
- Dedicated platform support team
- More fundraising opportunities beyond Big Give Knox





- Partnered with Stripe PCI Level 1 Payment Processor
- All participating organizations verified as IRS and State recognized nonprofits
- Fail Safe Redundancy Plans for Big Give Knox
 - Load Testing
 - Cloud Services
 - Backup Plans
- Complete Transparency with Nonprofits and Donors





Building Donor Trust

Organization Information Business Name This should match the legal business name you have registered with the IRS. EIN/Tax ID Don't have your EIN? Search here. Mailing Address			Organization Representative First and Last Name Last 4 Digits of Organization Rep's SSN
			City
Email			Checking Account Number
			Please note: Donation payouts will show up as "STRIPE TRANSFER" on your bank account statement.
.5	State Charitable Sc	licitation Compliar	nce

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation will be required to collect donations on GiveGab starting January 1, 2018. Learn more about state charitable solicitation compliance.



GIVE

Simple Donation Processing





- ACH donation option
- Securely processed through Stripe
- Donors always have the option to cover all fees on your behalf
 - Again around 65-75% of donors
 choose to cover all fees on a
 Giving Day
- Option for donors to schedule monthly recurring donations



Give, Give, and Give Again!

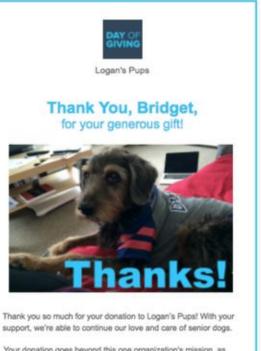
Donate to more	e than one organization Step 1 of 3
Double Dog Dare Rescue	Choose an amount to give:
Re	move this donation
	Choose an amount to give:

GiveGab's Gift Basket feature and multi-give donation form makes it quick and convenient for donors to support as many causes in their community as they like!



Instantaneous Donor Delight

- Customizable Thank You Emails
 Add your own text, photo, or video!
- Sent immediately after the gift is made
- Comes from YOUR organization
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt
- Social Share links for more online engagement
- Option to encourage donors to fundraise



Your donation goes beyond this one organization's mission, as your support oelebrates the philanthropic spirit and unity of our community.



GIVE Easy & Accessible

- On average **61% of all emails** are opened on a mobile device
- Your Big Give Knox profile is completely mobile responsive on every page
- Donors can give easily on any internet enabled device





GIVE Support Team

- Visit Our Help Center <u>https://support.givegab.com/</u>
- Send us an email at <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer
 Success Team whenever you have
 questions or need a hand
 - Look for the little blue chat bubble!



GiveGa

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We're here to answer your questions about GiveGab, chat about your fundraising strategy, suggestions on how we can improve, or just to say hi 🁋 Chat with us!





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The team typically replies in a few minutes.

Send a message...

F) 😳

How can my organization participate?

THE BIG

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BIGGIVEKNOX

Register now to take part in the Big Give Knox! December 3, 2019

APPLY NOW

Big Give Knox Begins in 53:13:10:41 days hours mins secs

https://www.biggiveknox.org/





Tennessee Wildlife Resources Foundation

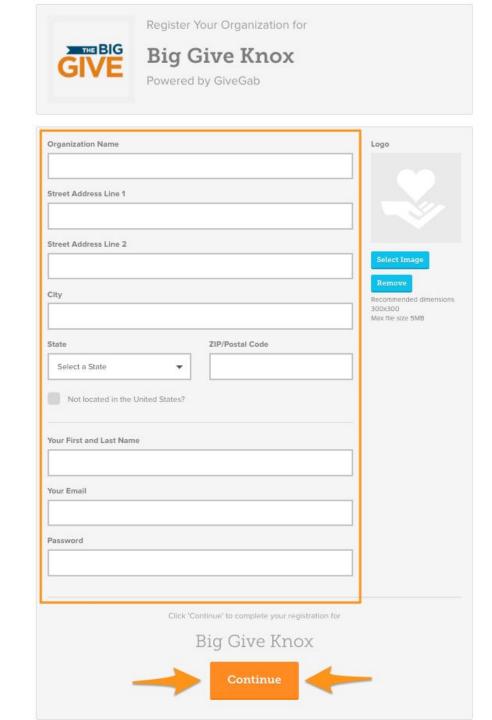
PARTICIPATE



Don't see your organization listed?

You can create an organization by clicking the button below.





	Register Your Organization for
THE BIG	Big Give Knox
GIVE	
	Powered by GiveGab
What is your phone num	ber?"
Please provide an 150 nu	mber of words description about your organization to be featured in our giving guide. "
What is your organization	a basing to gain by taking part in Dis Cive Know? I
Please select all that appl	n hoping to gain by taking part in Big Give Knox? " v
Raise money	
Increase our capacity f	
Increase our capacity I	o use social media
Acquire new donors	
Acquire new social me	
Find new ways to engage	
	je about how to better steward our donors
Increase our knowledge	ge about how to develop existing donors into major donors
Learn more about eng	aging with younger donors/supporters
Learn more about eng	aging with donors from diverse backgrounds
Will your organization de Please select one choice	velop a strategy around the incentive prizes (Power Hours and Golden Tickets) to raise more money? *
Yes	
	k a matching grant for Big Give Knox? *
Please select one choice	
11 Mar 10	
Very Likely	
Very Likely	



Your Preparation Checklist

Time to launch

	e steps below to be sure that you are set up and ready to participate in Giving Day.	85 days
	Add Your Organization's Info Let people know who you are.	> Add An Administrator
	Add Your Story Tell potential donors why they should contribute.	Add Offline Donation Manage Sponsor Matching
	Get Verified to Collect Donations Set up your banking information to receive secure online donations.	Manage Donations View Registration Info
	Add Donation Levels Show your donors the impact their donation makes.	Share Your Page https://dog-staging.givegab.com/organizations/logan-s-pups-c
۷	Add a 'Thank You' Message Personalize your auto-response for donors ahead of time.	> f View Your Page
425	Add Fundraisers Recruit peer-to-peer fundraisers to expand your network of donors.	>



Your Preparation Checklist

		Time to launch	
		85	
	et Up	days	
Complete th	e steps below to be sure that you are set up and ready to participate in Giving Day.		
~	Add Your Organization's Info	> Add An Administrator	
~	Add Your Story	> Add Offline Donation	
~	Get Verified to Collect Donations	Manage Sponsor Matching	
_		Manage Donations	
×	Add Donation Levels	> View Registration Info	
~	Add a 'Thank You' Message	> Share Your Page	
~	Add Fundraisers	https://dog-staging.givegab.com/organizations/logan-s-pups	
		🔰 f	

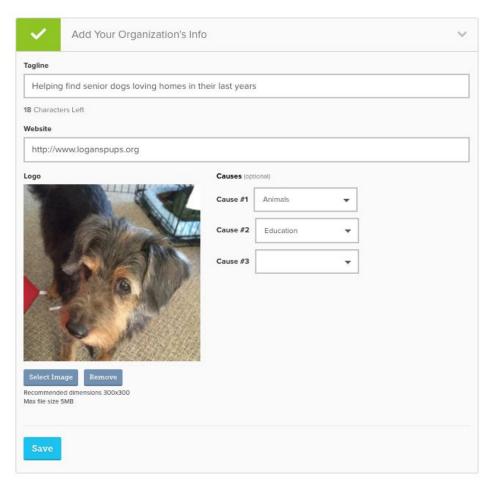


• Logo

 As one of the first things a donor sees on your profile, make sure your logo is current and represents your brand.

• Tagline

- A quick one sentence overview of your organization or giving day campaign.
- Website
 - Add your website so donors will be able to learn more about your organization.



- Causes
 - Select up to 3 causes to help donors find causes they're interested in.



Cover Photo



Select Image Remove

Image should be 5MB max and a JPG, JPEG or PNG file type.

Formatting •

Set a Goal (optional)

Display Goal on Profile



Logan's Pup all started because of Logan, a special senior dog that Alyssa, the Executive Director of Logan's Pups, adopted.

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Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge pawprint on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was

remembered. To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups. Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often overlooked at shelters, making them comfortable and feeling loved as they grow old. Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes. Your donation will help us continue offering these services for years to come.





Add Donation Levels

We recommend having 3 or 4 donation levels.



\$25.00

Provides one week of food for a senior pup Edit Remove



\$50.00

Provides a super soft bed for a loving senior pup Edit Remove



Cancel

\$100.00

Helps a family foster one of our amazing senior pups Edit Remove

Dollar Amount



Description





Image should be 5MB max and a JPG, JPEG or PNG file type.

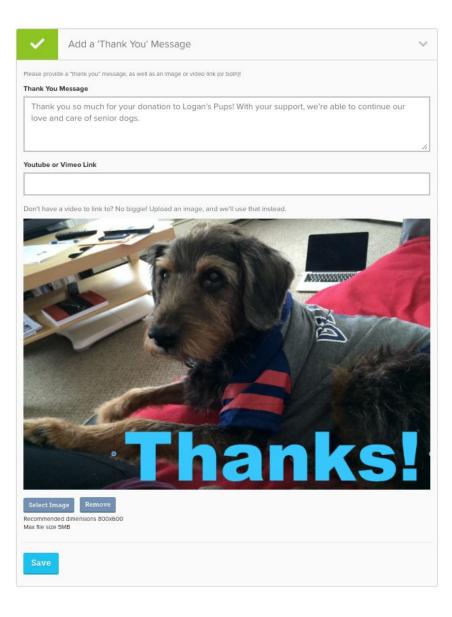
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- Custom Amounts
- Unique Descriptions
- Optional Photos
- Unlimited Giving Levels



Personal Gratitude

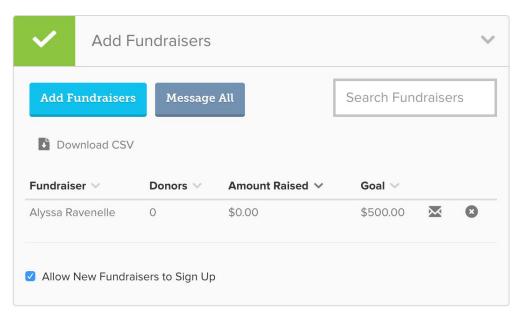
- Write your own custom thank you message
- Add your own photo or video
- Sent immediately to your donor's email when they make a gift
- Comes directly from your organization's contact





Peer-to-Peer Fundraisers

- Use your supporters, board members, and volunteers to expand your organization's reach
- Each fundraiser has their own fundraising page and every dollar they raise goes toward your organization's totals!
- Organizations with fundraisers raise on average <u>3.4 x more</u> than organizations without fundraisers.





Peer-to-Peer Fundraisers



A fundraiser for:

Logan's Pups

Helping find senior dogs loving homes in their last years Causes: Animals, Education DONATE S100 Raised \$500 Goal 1 Donors



Bridget Cafaro

Hi, I'm Bridget Cafaro and I'm fundraising for Logan's Pups.



Ever since I adopted my senior pup, Mr. Pickles, I have been passionate about making a difference in the lives of senior dogs. Logan's Pups is an amazing organization that helps these animals find the loving homes and compassionate people to care for them in their final years. Every gift to Logan's pups helps a dog escape suffering from a kill shelter. Help me make more happy homes for happy dogs by supporting my fundraiser for Logan's Pups!



Add Offline Donations

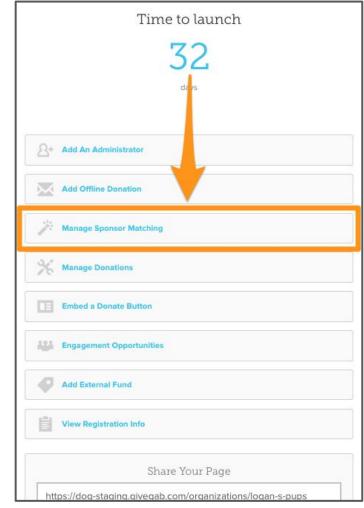
You can record cash or check gifts as offline donations

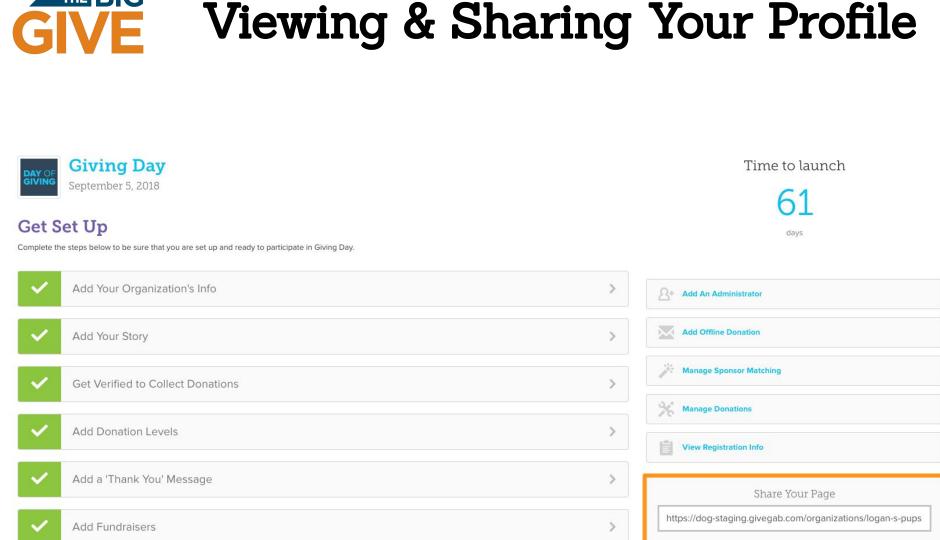
Time to launch	
32	Add Offline Donation × For Giving Day!
8+ Add An Administrator	Donor's Name Amount
Add Offline Donation	Custom Display Name (optional)
Manage Sponsor Matching	Donor's Message
Manage Donations	
Embed a Donate Button	
Engagement Opportunities	Privacy Options Do not display the donor's name publicly
Add External Fund	Do not display the donation amount publicly
View Registration Info	acel Create Donation
Share Your Page	
https://dog-staging.givegab.com/organizations/logan-s-pups	



Highlight Matches/Challenges

- Matches allow each online donation to be matched on a 1:1 ratio.
- Challenges allow funds to be added to the organization's total once a goal is reached.
- Organizations with matching funds raise on average <u>4.5 x more</u> than organizations without a match.
- Time based to create a sense of urgency





THE BIG



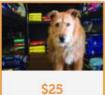
View Your Page



Logan's Pups Helping senior dogs find loving homes in their final years Causes: Animals, Seniors

Manage this on GiveGab





Provides one week of food for a senior pup



\$50 Provides a super soft bed for a loving senior pup

CHOOSE YOUR OWN AMOUNT



\$100

senior pups

Helps a family foster one of our amazing



\$500

Covers medical expenses for a senior pup in need

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge paw print on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered.

To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups.

Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often



overlooked at shelters, making them comfortable and feeling loved as they grow old.

Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes.

Your donation will help us continue offering these services for years to come.

DONATE



Board of Trustees: #NVBigGive Match

On 3/22 our generous board of trustees will DOUBLE all donations made to our organization during Nevada's big Give 2018!

\$5,000 MATCH

\$5,000 REMAINING

Fundraising Champions Bridget Cafaro \$0.00

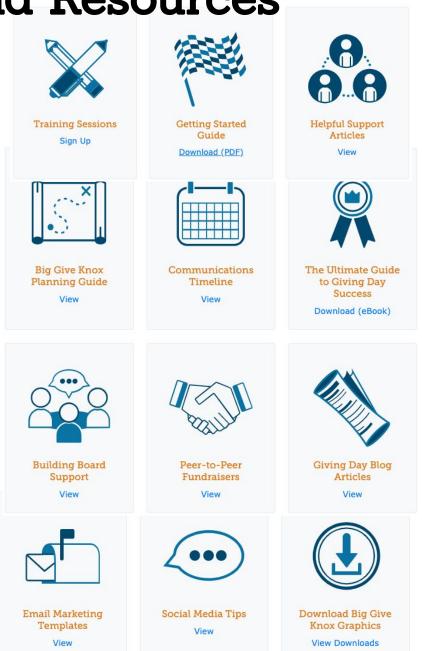
Alvssa Ravenelle \$0.00

Tips, Tools, and Resources

 The Nonprofit Toolkit has everything you need to plan, prepare, and promote Big Give Knox and reach your goals!

THE BIG

- Customizable Templates
- Communication Timelines
- Big Give Knox Graphics
- Helpful resources for your board members, volunteers, and fundraisers
- Even more training videos for Matches/Challenges and Big Give Knox strategy





- Register for Big Give Knox by Nov. 26th
- Follow Big Give Knox on Social Media!
 Use #BigGiveKnox
- Watch your inbox for important emails
- Sign up for upcoming training sessions
- Check out the Nonprofit Toolkit

GIVE Cu

Customer Success

- Visit Our Help Center <u>https://support.givegab.com/</u>
- Send us an email at <u>CustomerSuccess@givegab.com</u>
- Look for the little blue chat bubble



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We're here to answer your questions about GiveGab, chat about your fundraising strategy, suggestions on how we can improve, or just to say hi 🁋 Chat with us!





Katie .

The team typically replies in a few minutes

Send a message...

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Questions? THE BIG GIV/E

12 AM - 11:59 PM, December 3, 2019