

Giving Day Basics



AGENDA

Who's who

What is Give For Good Louisville?

Highlights from 2018

How it works

Next steps



WHO'S WHO

Who's Who



→ Host of the giving day



→ Platform/technology partner





WHAT IS GIVE FOR GOOD LOUISVILLE?

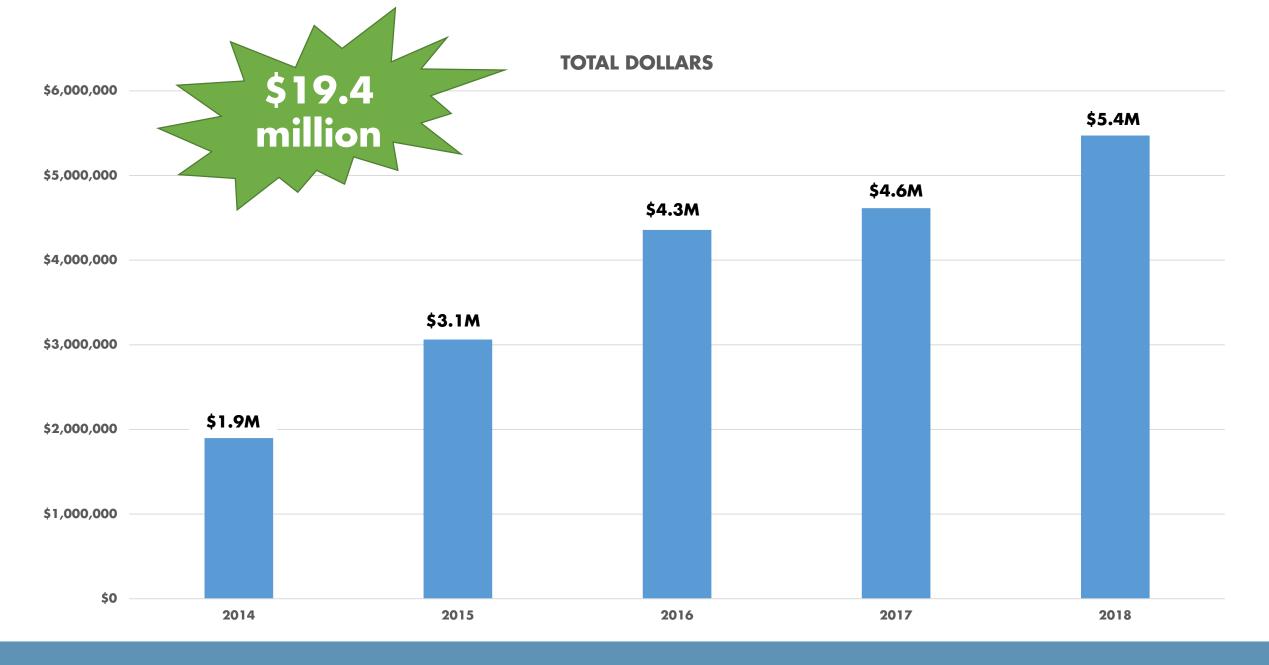
What is Give For Good Louisville?

- 24-hour online giving day
- September 12, 2019 from midnight to 11:59 PM
- Each nonprofit conducts their own campaign on that day
- Foundation creates a community-wide movement through media sponsors and promotional activity
- Nonprofits gain access to trainings, toolkits, and resources
- Nonprofits are eligible for bonus & prize funds

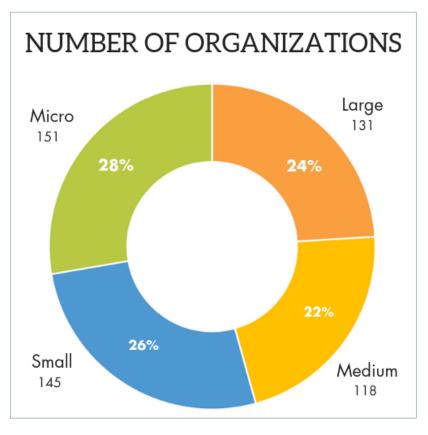


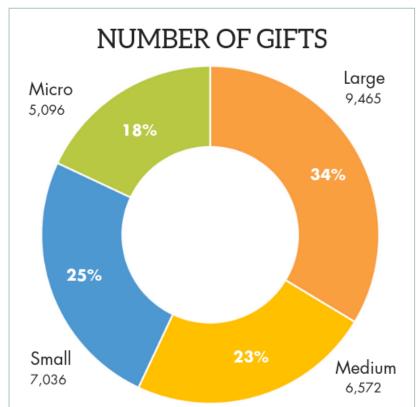


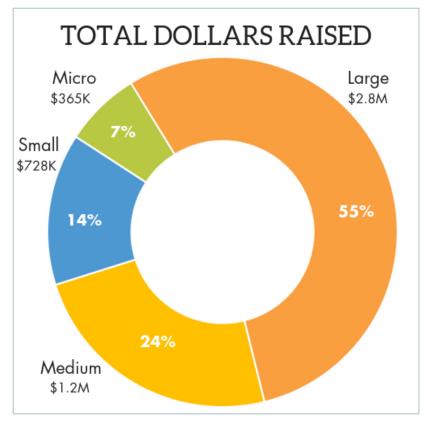
HIGHLIGHTS FROM 2018



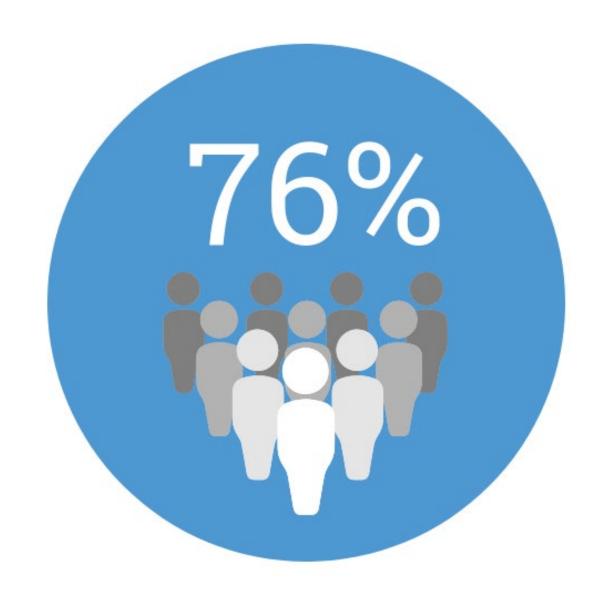
+5 MILLION RAISED FOR OVER 500 NONPROFITS IN 2018



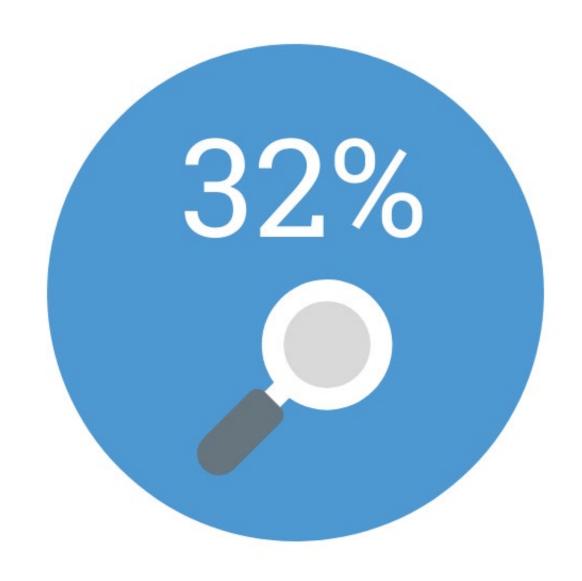






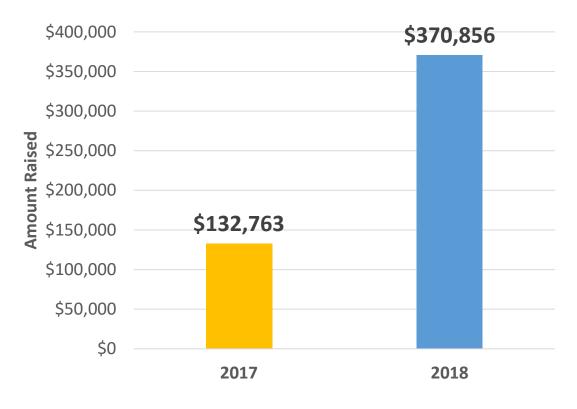


76% of nonprofits acquired new donors through Give For Good Louisville

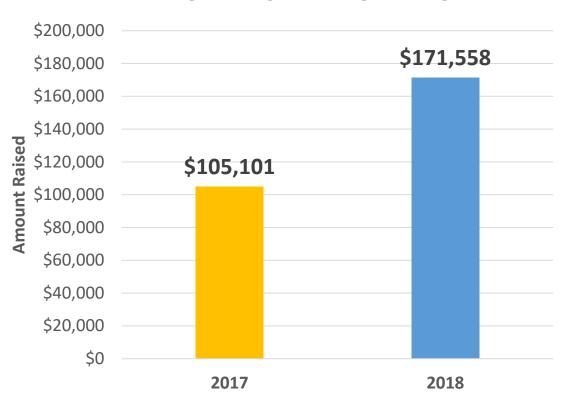


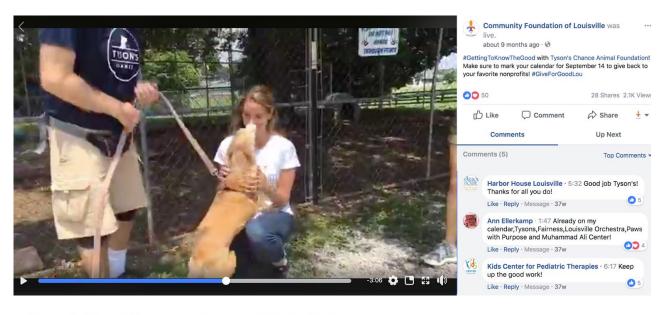
32% of donors supported organizations for the first time through Give For Good Louisville

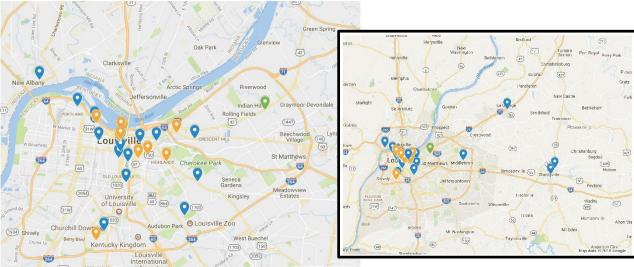
NONPROFIT-SPECIFIC MATCHES



P2P FUNDRAISER PERFORMANCE







- St Elizabeth Catholic
- Sowing Seeds With Faith
- Fairness Campaign
- Packside Learning Center
- Mom's Closet Resource
- Anchal Project
- Louisville Story Program
- Kentucky Shakespeare
- Salvation Army
- Cat Cafe KY Humane
- Louisville Grows
- Hope Health Clinic
- A Place To Sleep
- First Christian Church
- Nativity Academy
- Louisville Nature Center
- La Casita Center
- Fourth Street Live!
- Home of the Innocents

- Champagnery-Paws w Purpose
- Community Foundation
- Galt House
- Fourth Street Live!
- Oenter for Interfaith Relations
- O McQuixote Lou Literary Arts
- Grace Kids Childrens Church
- Kentucky Yoga Initiative
- Smoketown
- Gordon Biersch Legal Aid
- Wick's Tyson's Chance & Derby City Dog Rescue



1.1 million impressions





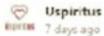
Facebook*	Twitter**	Instagram**
357 CFL Posts	4,373 tweets	1,212 posts
31,627 engaged users	2,309 original tweets	38,380 likes
474,882 paid impressions	116 @ tweets	822 comments
	1,948 retweets	358 contributors

Approximately 18 million impressions generated on social media.

14.7 million timeline deliveries 2.2 million impressions

Data from Hashtracking.com and Facebook Insights. 5/1/18 – 9/20/18
*Facebook = all posts, **Twitter & Instagram = Give For Good Louisville-specific.





Thank you to everyone who participated in yesterday's #GiveForGoodLou event, hosted by the Community Foundation of Louisvillell

You helped Uspiritus raise valuable funding for our Horticulture

Progran

ForecastleFoundation @ForecastleFound 7 days ago

If you m ^ big THANK YOU to our rinaturally awasome donors! We raised over \$56,200 yesterday during @cflouisville 's vesterd: #GiveForGoodLouisville!





3+ hours left = #GiveforGoodLou but let's go ahead & send a gincrmous THANK YOU to our friends @cflouisville for bringing us all together!





Last year #GiveforGoodLou @cflouisville raised \$4.3 million in 24 hours. Let's beat that mark this year!







odLou



Good morning Kentuckiana! Support #WI IASCrusade 2DAY #GiveforGoodLou @cflouisyllie Go givetorgoodlouisville.org/organizations/... @WHAS11









Yesterday during #GivcforGoodLou 117 donors came together to donate \$9,285 to the BLC! Thank you to all who gave! A special thanks to the Community Foundation of Louisville for hosting and to our peer-to-peer fundraisers for helping us spread the word and ...

Like Comment Share



Today is #GiveforGoodLou! Many thanks and congrats to @cflouisville for bringing us such a wonderful day of community-driven generosity!



A donation of \$250 brings one busload of students to experience the wonder of live theatre!



\CTORS

8:42 AM 14 Sep 2017

of Kentucky @ACLUSKY

on #GvcForGoodLou! 185 donors, \$85,518 prize \$ to come)! Incredible! Thank you so acflouisville.

















#GiveForGoodLou Day! You are so awesome to organize

Trending Now

LouisvilleWaterfront @wfpark

.@cflouisville, thank you for a wonderful

this every year, and you are appreclated!







HOW GIVE FOR GOOD LOUISVILLE WORKS

- IRS approved 501(c)(3) public charities
- All 509(a)(3) supporting organizations must state their designation (type I, II, or III) upon registration
- Programs or projects that have a fiscal sponsor
- Schools and churches with proper IRS documentation
- Located in 8-county area around Louisville
- In compliance with state fundraising laws

June 3 – July 3 at 5:00 PM

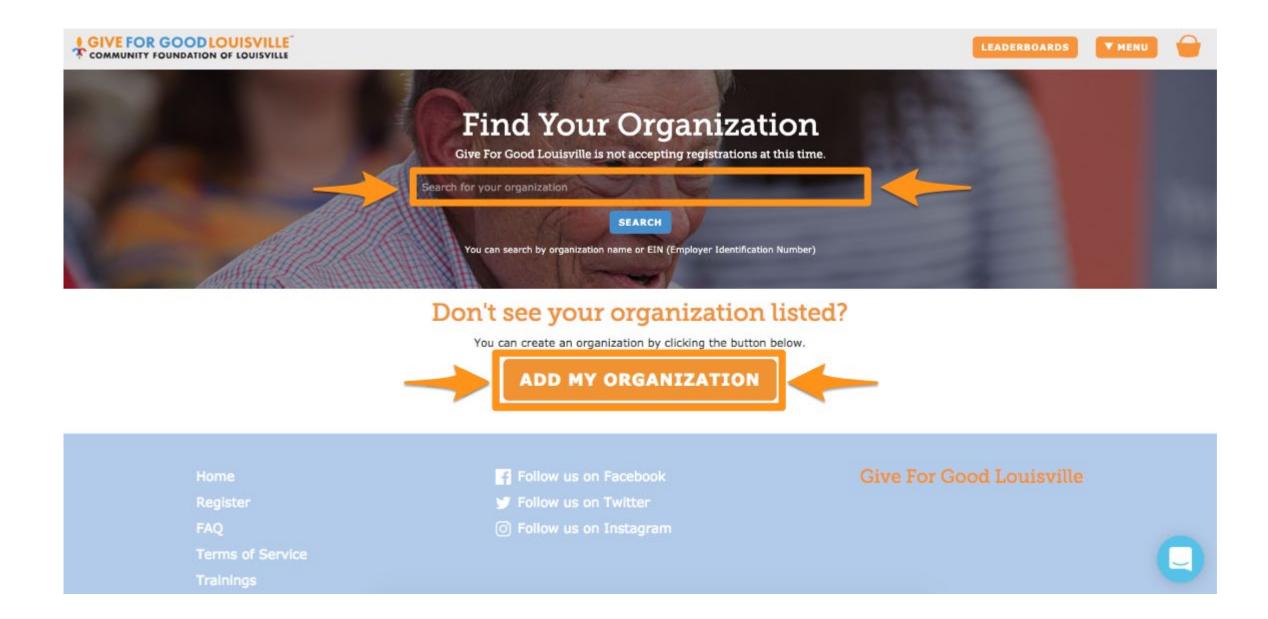
Visit: www.GiveForGoodLouisville.org

Have handy:

- Organization name
- Official street address
- Phone number
- EIN
- Size (based on total revenue from your most recent 990)
- Primary cause category
- 25-word description of your organization (for a giving guide)
- Credit card payment for participation fee

Size Category	Participation Fee
Large: over \$1.5M	\$75
Medium: \$251K - \$1.5M	\$50
Small: \$50K - \$250K	\$25
Micro: under \$49K	\$25





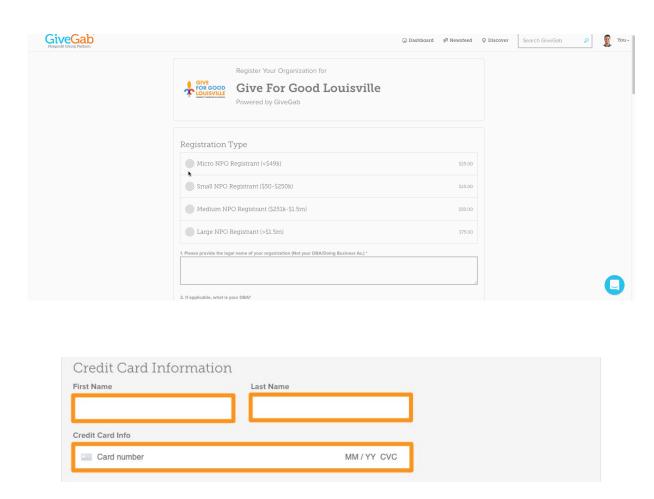
REGISTRATION PROCESS



Click 'Continue' to complete your registration for

Give For Good Louisville

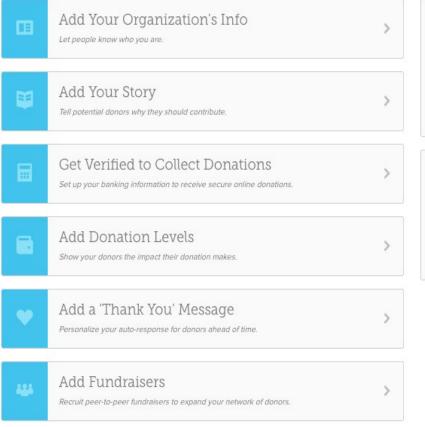
Continue



- Dashboard
- Checklist
 - Bank Account Information
 - First Name, Last Name, Date of Birth, the last 4 digits of their Social Security Number
 - Requirement of Patriot Act
 - Will be removed from participation if not completed by August 1
 - About Your Organization
 - Tell Your Story
 - Verifying Your Nonprofit
 - Giving Levels
 - Donor Information
 - Automatic Thank Yous
 - P2P Fundraisers
 - Match Dollars

Get Set Up

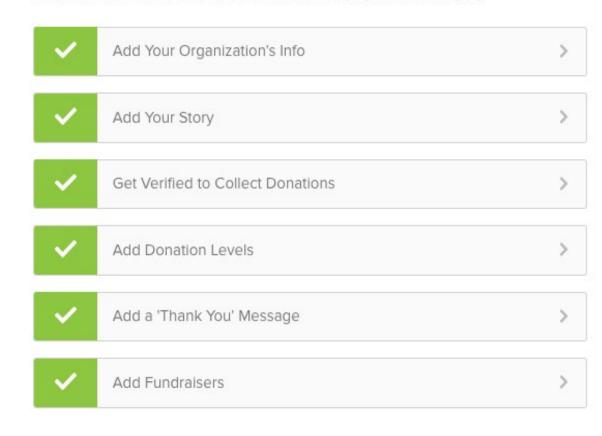
Complete the steps below to be sure that you are set up and ready to participate in Giving Day.

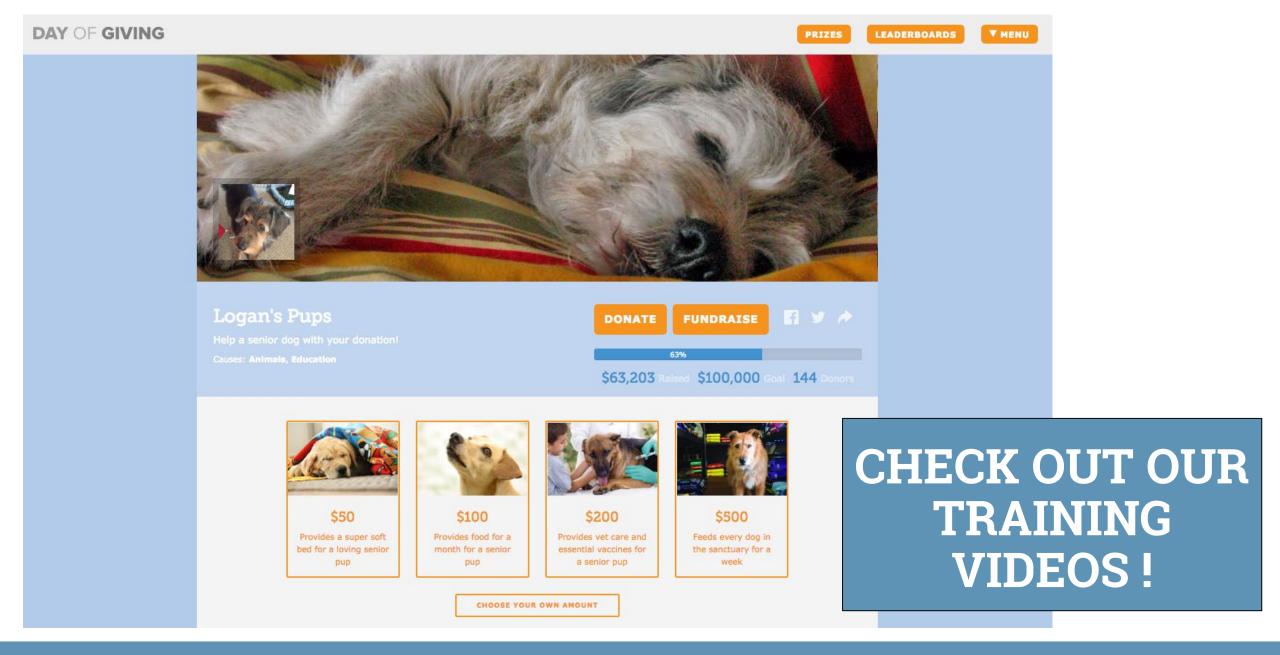




Get Set Up

Complete the steps below to be sure that you are set up and ready to participate in Giving Day.





PROFILE CREATION

- Online at <u>www.giveforgoodlouisville.org</u> or through direct link to the nonprofit's donation page
 - Fees:
 - Credit Card gifts: 2% platform fees + 2.2% credit card fee +\$.30/transaction capped at \$20
 - Donations of \$100 or more are eligible for ACH transfer and will incur a \$3 flat fee in addition to the 2% platform fee
 - Donors have the option to elect to cover these fees and donor data shows that ~65% do.
 - The Community Foundation does not receive any of the fees

- Foundation Donors
 - CFL Donors have the option to give from their funds for and are not subject to any fees from August 1 – September 8.



NEXT STEPS

- Register!
- Create your profile
- Sign-up for in-person training day
 - July 18: Louisville Central Community Center
- Utilize Online Resources
 - How-To & Training Videos
 - Nonprofit Toolkit
- Connect On Social Media (@cflouisville)
 - Use Hashtag #GiveForGoodLou
 - Join Give For Good Louisville Facebook Group
- Use Chat Bubble

June 3 – July 3 Nonprofit Registration **July 18**Nonprofit
Training Day

August 1 – September 8

Donation Period for CFL Fundholders



Give For Good Louisville



BEAFORCE FOR GOOD