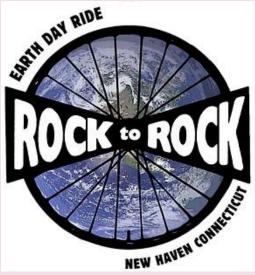
Tools to Make the Most of **Rock to Rock**



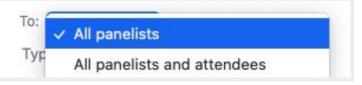
Zoom Etiquette

This is being recorded. The recording will be available on the **<u>Rock to Rock</u>** page by **end of day January 26, 2024.**

If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Introduce yourself! Name, location, organization.





Chat Box



Q&A

Please input your question	
Send Anonymously	Send

Agenda



- Terminology/Definitions
 - Admin Management
 - Leveraging Support Areas
 - Peer-to-Peer Fundraisers
 - Embeddable donate button
 - Accessing Donation Reports
 - Resources available to your organization

Let's get on the same page!



GiveGab vs Rock to Rock Terminology

GiveGab	Rock to Rock
Support Area	Teams or Separate Fundraising Page
P2P Fundraisers	Individual Fundraisers/Riders
Campaign	Rock to Rock Fundraiser

Add New Admins

Home	First Name	Last Name
V giveGreater.org	First Name	
Ö Giving Days		
🖹 Reports 🗸 🗸	Email	
🔅 Manage Organization 🛛 🗸		
Edit Information	0	
Add Administrator	Make this person an adm	ninistrator for
Bank Account & Verification	O Make this person a Givin	ng Day profile editor for
Supporters		
Documents		
Surveys		Cancel Add Member
EveryAction CRM Integration		
Mobilize Integration	terra	

Check Your Current Admins

Last Name 🗸	First Name \vee	Email 🗸	Donations 🗸	Fundraising \lor	Full Admin Access	Edit Giving Day Profiles Only 🗸 🐧	
roberts	bob	2bobs@fakename.com	\$0.00	\$0.00		i i	0
Smith	Bob	charlie1@givegab.com	\$500.00	\$904.00	4		0
Smith	Bob	bobby@smith.com	\$0.00	\$0.00	9		0
Doe	Bob	test@test.com	\$50.00	\$0.00	٩		0

All of the supporters that appear when you click these buttons will be labeled as such:

- Blue Key = Administrator Access
- Gray Key = Non-administrator

- Blue Clipboard = Profile Editor
- Gray Clipboard = Non-Profile Editor



GiveGab is becoming 🜗 Bonterra.

Support Areas

What is a Support Area?



GiveGab is becoming 🜗 Bonterra.

• Create a Rock to Rock team!

- Highlight the Rock to Rock campaign for your organization on **its own page**
- Create a custom story, donation levels,

and more for each support area

 Has its own unique link & can be searched for on the giveGreater site

Setting Up A Support Area

Donation Tools

- Add Offline Donation
- 😽 Manage Matches and Challenges
- Manage Donations
- Embed a Donate Button

Get Prepared

Webinars and Workshops

Toolkit

Help Center

Other Actions

- C Engagement Opportunities
- 🕅 Add External Fund
- Nanage Support Areas
- View Registration Info
- O View Your Profile
- **Wobilize Integration**



GiveGab is becoming

Setting Up A Support Area

Support Areas

For giveGreater.org

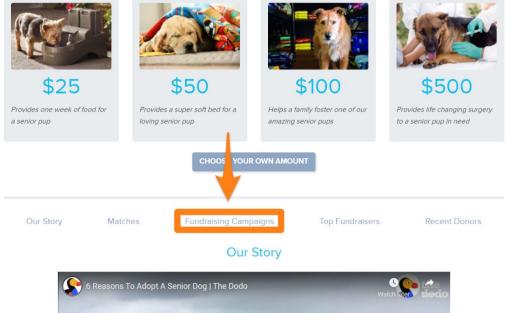
the second second	A DECK OF THE OWNER
Add Support	Area
Add Support	Area

ïtle				
2023 Org	Name Rock to Rock C	ampaign		

Setting Up A Support Area

Edit Support Area

	Profile Donation Levels Fundraisers Matching Title	
8	Scholarship Fund	
	Video Link (Youtube or Vimeo)	
6	Youtube or Vimeo link	
	Vimeo links must be in the following formet: https://vimeo.com/123456. Support Aree Page Link	
6	/campaigns/ scholarship-fund-	
രി	Position	Set a Goal Display Goal on Profile
Θ	Enter a number to customize the order in which your Support Areas appear. Support Areas will be ordered in a scending order. Cover Photo Celect long Intervo Remove Remove Celect doug Intervo Intervo Intervo Inte	Story Image Story Image Story The Control of the Story of the Stor
9	Story Proxima Nova Formatting Formatting Stark Star	
	Note: Posting text from outside of GweGab into this text editor can cause inconsistent styling on your public/fe text and select the "Clear Formatting" wand icon before reaching out to support. Thank You Message	icing profile. If you are inserting copied text, please highlight al l inputted
. 🗅		





GiveGab is bec

Matches

All g	IK of America: Giving Tues fts made on Giving Tuesday will be r sor at Bank of America!	day Super Match! matched up to \$10,000 thanks to our	
\$10,	000 Match	\$9,055 Remaining	
_	SEE MORE	MATCHES	
	Fundraising	Campaigns	
			-
			l .
Fundraising Ch	nampions	Recent Dor	iors
1 Bridget Cafaro	\$100.00	Aimee McManus	\$100
2 Molly Heslin	\$70.00	Aimee McManus	\$100
Aimee McManus	\$0.00	Colley Coates	\$150
4 <u>Alyssa Ravenelle</u>	\$0.00	Molly Heslin	
		Kyle Cundy	\$50

SEE MORE DONATIONS



Peer-to-Peer Fundraisers

What is P2P Fundraising?

Peer-to-Peer Fundraising allows your most passionate supporters to create and host their own fundraising page right within your profile. Their totals roll up into your totals!

Why is it so effective?

- Multiplies your reach to potential donors
- Results in more authentic outreach and messaging
- Uses the power of social influence
- Increases your social media presence
- Establishes another avenue for engagement with your organization



4 Steps to Fundraising Success

Select individuals who will be your loudest voices

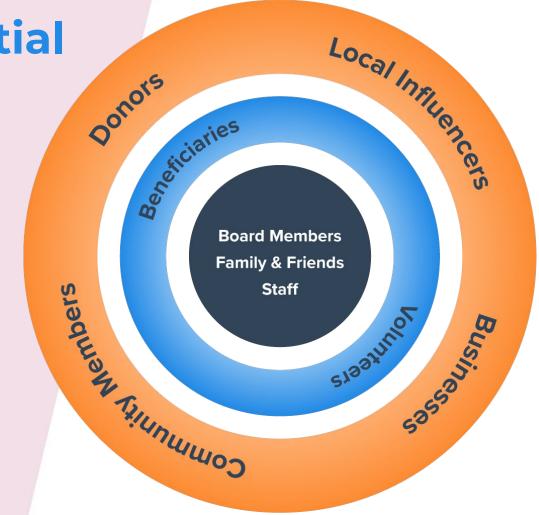
2 Communicate that storytelling is vital, and can replace a direct "ask"

³ Steward your fundraisers

4 Make it fun



Identify Potential Fundraisers



Capture Fundraiser Stories

Motivate fundraisers to share their personal connection to your mission by asking these questions:

- What made you decide to get involved?
- What do you wish everyone knew about this organization?
- Why do you enjoy giving to our organization?
- What is your favorite program or service and why?
- How do you feel after [working at, volunteering at] our organization?



Steward Your Fundraisers



- Treat fundraisers like major donors
- Acknowledge fundraising for your organization as a higher level of participation
- Recognize those who raise a lot for your cause
- Invest in your long term relationship
- Ensure your fundraisers have a great experience regardless of how much they raise

Make It Fun!

- Create friendly competition
- Pair it with an event
- Provide templated graphics, communications and sample content ideas for sharing on social media
- Ask yourself, what experience would you want to have as a fundraiser?



Set Your Fundraisers Up For Success







- Educate your fundraisers
- Understand their capacity for this ask

- Be transparent with your goals
- Set expectations for your fundraisers



Make It Easy

- Provide the content they need
- Take time to check-in



Inviting Your Fundraisers

Demo

Navigate to your Fundraisers Tab in your giveGreater.org or Support Area Dashboard.

Set a default story and goal for your P2Ps

Make fundraising invite-only, or open to anyone interested

Search Fundraisers	🛃 Dow	nload CSV	Add Fundraisers	Upload Fur	ndraisers	Mes	ssage All
Fundraiser ∨	Fundraiser Display Name	Donors 🗸	Amount Raised 🗸	Goal 🗸	Email	Phone	Actions
No fundraisers found.							
	s to Sign Up						
	s to Sign Up		Set Fundra	aisers' Goal			
	s to Sign Up		Set Fundra	aisers' Goal	.00		
Allow New Fundraisers Set Fundraisers' Story	s to Sign Up			aisers' Goal	.00		

Demo

Select "Add Fundraisers"

Search Fundraiser	S Download CSV	Add Fundraisers	Upload Fundr	aisers	Message /	AII
Fundraiser 😪	Fundraiser Display Name	Donors 🗸 Amount R	taised 🗸 🛛 Goal 🕚	Email F	hone Act	ions
No fundraisers four	d.					
Set Fundraisers' St	ory	Se	et Fundraisers' Go	bal		
				121201		
			\$.00		
			\$.00		

Demo

Invite one or multiple fundraisers at once. You will need first name, last name, and email address.

undraiser Disp	olay Name (optional)	
Class of 1999		
irst Name	Last Name	Email
Laryssa	Hebert	test@givegab.com
undraiser Disp Class of 2000	olay Name (optional)	
Class of 2000		Email
		Email test2@givegab.com
Class of 2000	Last Name Doe	



Takeaways & Resources

Timeline for P2P Recruitment



Peer-to-Peer Resources

- <u>P2P Toolkit</u> For Nonprofits
- <u>P2P Fundraisers Guide</u> For P2P Fundraisers
- <u>Email Templates</u> Both Nonprofits and P2P Fundraisers
- Support Articles <u>Visit the Help Center</u>
 - <u>Broaden Your Organization's Reach</u> with Peer-to-Peer Fundraising
 - What is Peer-to-Peer Fundraising?
 - <u>Best Practices for Peer-to-Peer</u> <u>Fundraising</u>



x Embeddable Donate Button

Embeddable Donate Button

Same seamless donation process as on the giveGreater.org website

- Ties in your profile's branding and giveGreater.org branding
- All donations count towards your totals
- Easy to set up



Embed A Donate Button

Donation Tools

- Add Offline Donation
- 🐝 Manage Matches and Challenges
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Get Prepared

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Other Actions

- Description of the second seco
- Add External Fund
- Nanage Support Areas
- View Registration Info
- **O** View Your Profile
- **Wobilize Integration**



GiveGab is becoming

Embed A Donate Button

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Configure Your Donation Button

Step One: Add a GiveGab donation button to your website for:

giveGreater.org

Step Two: Choose the text

Donate Now

Step Three: Choose the color

#269E32



Embed A Donate Button

Donation Button Preview

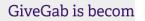
Click this button to preview your donation form.

Note: Donations made through this preview form are real donations. Your credit card will be charged.

Donate Now

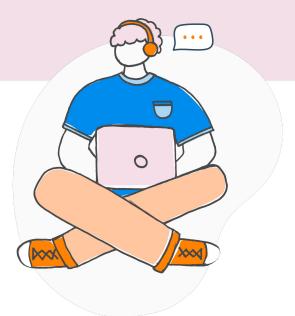
Step Four: Copy and paste this code into your website





Copy to Clipboard

How will you get your donations?



- Donations will be deposited on a rolling basis 5-7 business days after a gift is made
- Deposits will appear on your account from "Bonterra"
- Reference your **new** Financials report to reconcile deposits!

Finding Your Donor Data

GiveGab



Big Brothers and Big Sisters of Pawnee

	Home
\$	Fundraising Campaigns
Þ	Events
Ò	Giving Days

🖹 Reports

Donations

Date	Donor Name	Amount
9/24/2020	Kyle Cundy	\$100.00
9/10/2020	Kyle Cundy	\$100.00
9/2/2020	kyle Cundy	\$1,000.00
8/12/2020	Board of Giving Theatre	\$100.00
8/12/2020	Kyle Cundy	\$100.00
6/3/2020	kyle Cundy	\$100.00
3/27/2020	Bridget Cafaro	\$1,000.00
1/16/2019	McKenna Prize	\$2,000.00
9/27/2018	Jesse Saldana	\$9,999.00
6/20/2018	Rebekah Casad	\$5.00

Admin Dashboard

Recent Donations

🗱 Manage Organization 🗸 🗸

Filtering Your Data

		Donat	ions							
Pawnee Public Librar	У		dates and times			splayed in your compute I appear in UTC to assis				
Home		Search by na		200					the set the	
Pawnee Gives (Support))		ys & Community (Giv 👻		All Campaigns	•		Donation Type	•
🖹 Reports	*	Actions	Donation ID	Date	0	End Donor		0	Intend	led Donatic
Donations	•	গ্রি 🖍 🕇	6554	11/22, 12:42		katrina grein katrina@givegab.com			\$100.0	00

Exporting Your Donor Data

🔝 🖍 🕂 5	467 2/10/2 10:40A		\$5.00
🔝 🖍 🕇 5	439 2/2/20 2:23PM	,	\$25.00
🔝 🖍 🕂 5	438 2/2/20 2:21PM		\$25.00
 Page Export CSV 	2 of 2 Edit Bank Account	Info	
	Viewing	g Dashboard for Pawne	e Public Library 🔺 🖈

Your Next Steps



GiveGab is becoming 🕕 Bonterra

Take a breath!

- If your not already on giveGreater.org -Sign up!
 - Already have a profile, create a Support Area page for The Rock to Rock 2024
- Any questions about your status contact Stephanie Chung at schung@cfgnh.org
- Start recruiting, training, and signing up your fundraisers
- Visit the P2P Resources

Support & Resources

Visit our Help Center

Check out Our Blog

Send us an email at CustomerSuccess@GiveGab.com



∞ Hi Mary! 👋
Start a conversation
Our usual reply time Our usual reply time Our usual reply time Our usual reply time Send us a message
See all your conversations
Search for help
Q Search articles

Chat with GiveGab's Customer Success Team whenever you have questions or need a hand! Just look for the little blue chat bubble.

Questions?

