# Matches & Challenges



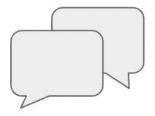
A 36-hour, online-giving event to support local nonprofits



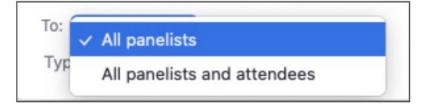








#### **Chat Box**



#### Q&A

| Please input your question |      |
|----------------------------|------|
| Send Anonymously           | Send |



### **Agenda**

- The Great Give Match / Challenge Requirements
  - The Basics Matches vs. Challenges
    - Benefits to using Matches & Challenges
      - How to Feature your Match or Challenge
        - Creative Matches & Challenges



### **Meet the Team**



Claire Ripley

Associate Project Manager



Danielle Hunter

Project Manager



# CFGNH Match/Challenge Requirements

- Gift(s) of \$500 or more received from a private or family foundation, or donor advised fund, or by check or electronic transfer from a personal account will be eligible for The Great Give prize and matching pool if the gift is donor-directed for a matching gift incentive.
- To qualify a check of \$500 or more as eligible, and organization must:
  - Log onto the administrator dashboard on <u>www.thegreatgive.org</u> and publish details about the match challenge under "Fundraising- Sponsor Matching-Add Match Commitment" before 5PM on May 2, 2024
  - o If the donor is not publicly acknowledged on the profile, a copy of the check or transfer and a note from the donor expressing intent for the gift to serve as a matching incentive must be sent to Jackie at The Community Foundation before 5PM on May 2, 2024



# Matches vs Challenges

What's the difference?



# Matches vs Challenges

#### Match:

- Donations matched (1:1, 2:1, 3:1)
- Useful for steady momentum

#### Challenge:

- Goal driven incentives to contribute to a set goal
- Useful for a burst of momentum



# Benefits of Match/Challenge

- In 2023:
  - 75 Groups featured a match
  - 163 match/challenge opportunities
- Funds raised WITH match/challenge:
  - \$623,240

\$21,303

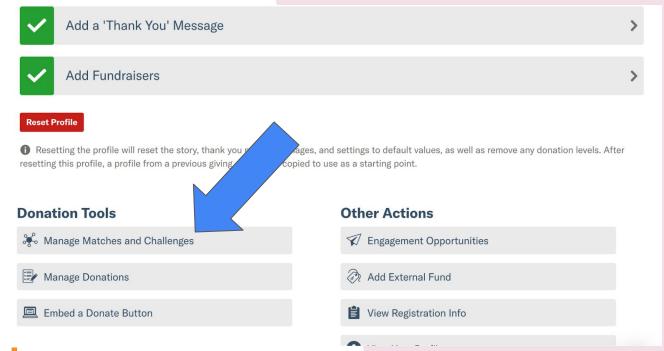
VS

\$3,890

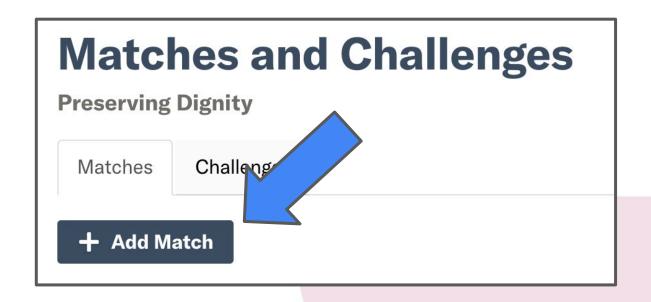


#### **Setting Up a Match or Challenge**

Click the "Manage Sponsor Matching" button in the Donation Tools section on the right hand side of the giving day dashboard!









#### Update Match Details:

- Match Name
- Description
- Total FundsAvailable
- Max Match per
   Individual Donation

| latch Name                        | Image  |
|-----------------------------------|--|
| escription                        | Select Image Remove  Tip: Disable adblockers on this page for best image uploading experience. |
| otal Matching Funds Available (1) |  |





#### Highlighting Match Sponsor

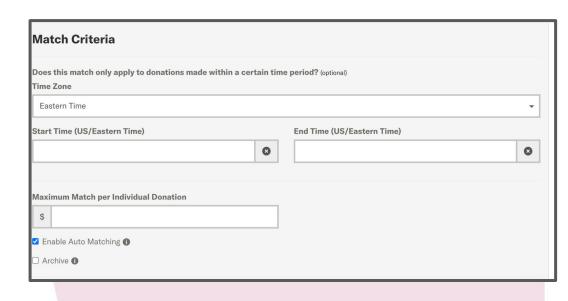
- Sponsor Name
- Sponsor Website
- Keep Anonymous

| Sponsor Donor Details  |   |  |
|--|---|--|
| Sponsor Donor Name   |   |  |
| Sponsor Donor Name is for your reporting purposes and will not dis | play publicly unless you check the box below. |  |
|  | ☐ Display Sponsor Donor Name Publicly         |  |
| Sponsor Business URL (optional)                                    |   |  |
|  |   |  |



#### Update Match Parameters

- Match Start Time
- Match End Time
- Auto Matching
- Enables 1:1 donation matching in real time!









10 ORGANIZATIONS ARE COMING TOGETHER TO RAISE \$100,000 IN 24 HOURS TO SUPPORT HEALTHY TEEN RELATIONSHIPS IN OC ON FEBRUARY 10, 2021. WILC





Learn More About Our Organization

#### Matches Anonymous: Double Your Impact Discovery Charity Foundation : Discovery Charity Foundation Every dollar is doubled thanks to a generous anonymous investor! \$3,000 MATCH COMPLETED \$525 MATCH COMPLETED SEE MORE MATCHES



### Match Ideas: Social Engagement

- Encourage more online engagement through a social media match by liking and sharing
- Opportunity to cross promote with match sponsors existing social media network and your own!

#### Social Superstars Match!

For every like this post receives, our generous board of trustees will donate \$1 up to \$1,000! Like and share today only and help us make a difference!



#### **Match Ideas: Timed Matches**

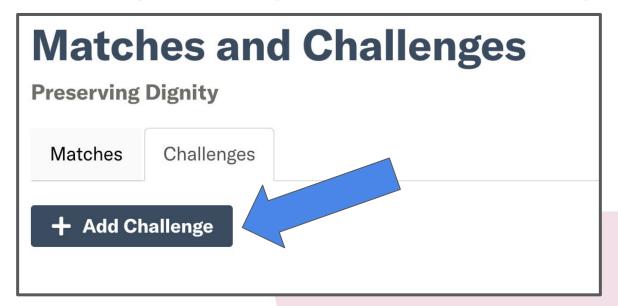
- Set match parameters to a specific time frame, creating a greater sense of urgency during the day
- Opportunity to stimulate donors during non-peak hours

#### **Morning Match!**

All donations made from 8am - 9am will be DOUBLED thanks to our generous sponsor, Debbie's Pet Supply!



# **Giving Day Challenges**



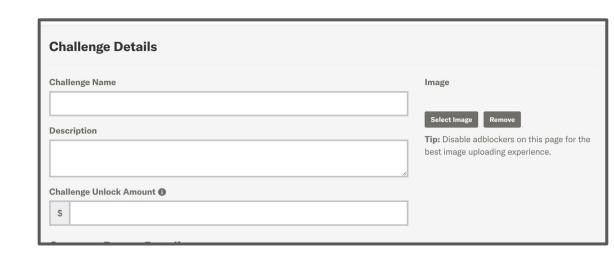
Click the "Add Challenge" button above to create a new matching opportunity to feature right on your Giving Day profile



# Update Challenge Details

- Challenge Name
- ChallengeDescription
- Sponsor Image
- Challenge Unlock
- Challenge Type
- Challenge Goal







#### **Highlight Challenge**

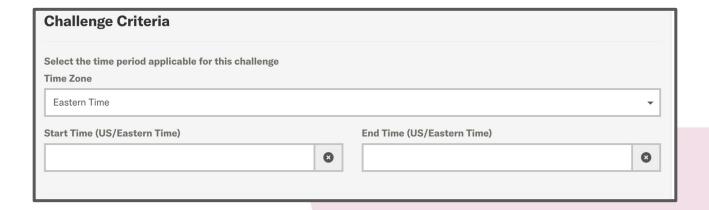
#### **Sponsor**

- Sponsor Name
- Sponsor'sWebsite
- Or keep your sponsor anonymous

| Sponsor Donor Details   |   |
|---|---|
| Sponsor Donor Name Sponsor Donor Name is for your reporting purposes and will not displa  Sponsor Business URL (optional) | ay publicly unless you check the box below. |
|   |   |



### **Update Challenge Parameters**





#### **Donor Challenge**

#### **Dollar Challenge**

Wag: Happy Pups Challenge

Help us unlock an extra \$5,000 to Logan's Pups with your donation!

115 more donors unlocks \$5,000!

Lizzy's Pet Supply: Let's boost Logan's Pups!

When Logan's Pups reaches its goal of \$100,000, Lizzy's Pet Supply will give an extra \$10,000!

**\$21,298.13** more unlocks **\$10,000**!



### **Important tips**

- A Match or Challenge will remain active for the entire length of the set date and time parameters
- If you did not meet the amount necessary to deplete the match, but wish to release the entire sponsored amount, select "Deplete Match"
- When you no longer wish to display your match or challenge, select the "Archive" checkbox within the match or challenge editor



## Depleting Match/Challenge

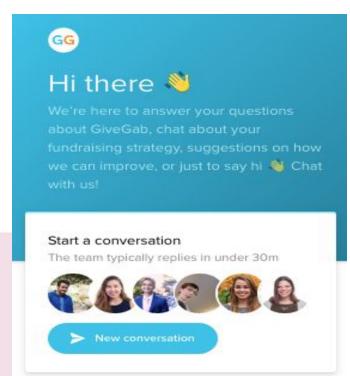
In the last hour of The Great Give, The Community Foundation staff will sweep all of the unearned match/challenge dollars into your total so that you end the event with the highest possible total.

If you are actively using the match/challenge as an incentive up to the last few minutes, contact Allison Abramson aabramson@cfgnh.org



- Visit Our Help Center
  - https://support.givegab.com/
- Check Out Our Blog
  - https://www.givegab.com/blog/
- Send us an Email
  - CustomerSuccessLook for the little blue chat bubble!@givegab.com







## Questions?



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