

POWERED BY







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USE THE CREATIVE AND STRATEGIC MARKETING BEST PRACTICES THROUGHOUT THIS TOOLKIT TO HELP DRIVE FRIENDS AND SUPPORTERS TO YOUR ORGANIZATION'S DONATION PAGE.

How to Promote the Imagining Mental Wellness campaign:

Use the Imagining Mental Wellness logo on your organization's website and via Facebook, X, Instagram, Pinterest, etc. All marketing channels can utilize the elements provided in this toolkit.



DIGITAL MARKETING PILLARS

Community

Your community is the most valuable asset you have. Nurture it, and create advocacy by amplifying its voice. Build relationships in your community by fostering engagement.

Digital Burnout

People are constantly bombarded by messages. If you want to see results, you must continuously integrate new strategies and stay up to date with the latest trends.

Authenticity

When you're creating new content, be sure to show your audience who you really are as a brand and reflect your values in the stories you tell. Very few brands naturally have authenticity, but we know that everyone is aiming for it.

WEB ADS

Use a web ad from the media gallery on your website. Choose one that best fits your organization's mission and programs. You can begin this right away to start building awareness.



Web Ads | 300 x 250 px













Web Ads | 336 x 280 px













Web Ads | 728 x 90px



MENTAL WELLNESS

MAY 8

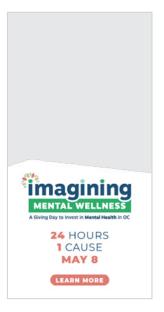
LEARN MORE

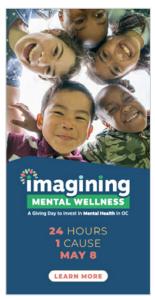
in Mental Health in OC

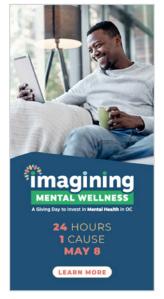
Web Ads | 300 x 600px













Web Ads | 320 x 100 px













ENEWSLETTER/ EBLAST

Create a banner or dedicated message in all of your organization's e-communications. Use social media toolkit images for the header or footer of your e-communications. We've also provided email signatures for use while you promote your campaign.



eNewsletter/eBlast | 650 x 225px













Email Signature | 405 x 110 px





Donate Button | 405 x 110 px



SOCIAL PROFILE IMAGES

- Change the cover photo on your organization's Facebook page to the Imagining Mental Wellness graphic.
- Update your organization's default Facebook image.
- Promote posts to increase engagement and drive traffic to your campaign landing page.
- Drive Facebook users to your campaign donation page through link click ads targeting potential donors.
- Start the conversation by creating a schedule of posts to consistently push "friends and fans" to remember to give and support your organization.
- Be sure to like and reply to each comment thanking those who post to your organization's Facebook page. Remember, social media is a two-way street.
- Invite people to join in or donate by tagging or mentioning them on Facebook.
- Use hashtags **#MENTALWELLNESSOC**



Create Engaging Copy

- · Make sure your copy matches your visual.
- · Tell a story—and be authentic!
- · Some of the best ad copy written uses simple language without complicating things.
- · Instagram + Facebook captions stay between 80–150 characters.

Campaign + Budget

- · Schedule ads to go live at midnight to optimize the budget throughout the 24-hour cycle.
- Run engagement-focused campaigns that promote like, share, and follow to create more authentic engagement.
- · Boost organic posts that are performing well.
- Create a posting schedule where you can update the dates and times with the type of content so you can stay on top of all.

META (formerly Facebook) ADVERTISING Know Exactly Who You Are Targeting

- · Create audiences based on users who engage with your posts and stories to make sure you're getting the message in front of the right audience.
- · Create look-alike audiences based on your existing lists.
 - Read more about this <u>here</u>

SOCIAL MEDIA GRAPHICS

X (Formerly Twitter)

- · Schedule posts and promote your organization's custom donation page.
- Use hashtag #MENTALWELLNESSOC
- Tag your organization's brand ambassadors in a post with your custom link to spread the word about the Imagining Mental Wellness campaign.
- Thank everyone who mentions **#MENTALWELLNESSOC** and tags your organization in a post.

INSTAGRAM

- Post a series of images each week leading up to the 24-hour period and during the Imagining Mental Wellness campaign.
- Ask your organization's followers to post images with the hashtag
 #MENTALWELLNESSOC to show how they've donated or supported your
 organization.
- Boost posts to reach larger audiences. If a post is performing well organically, utilize some of your social media advertising budget to boost it even further!

LINKEDIN

- Post a series of images each week leading up to the 24-hour period and during the Imagining Mental Wellness campaign.
- Use hashtag #MENTALWELLNESSOC
- Boost posts to reach larger audiences. If a post is performing well organically, utilize some of your social media advertising budget to boost it even further!



Meta (Facebook) Image Graphics | 1080 x 1080 px

These assets also work for Instagram, X and LinkedIn













Results Posts | 1080 x 1080 px

Results posts will be provided upon final count.

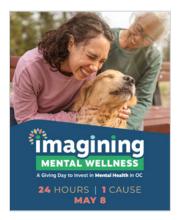


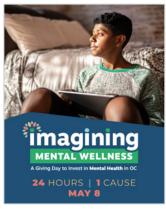


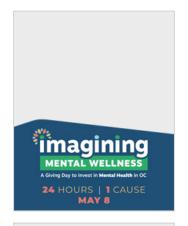


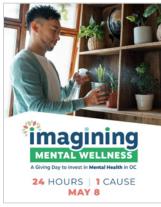


Instagram Portrait | 1080 x 1350 px





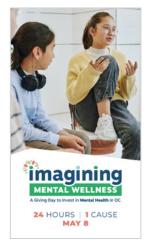








Instagram Story Graphics | 1080 x 1920px



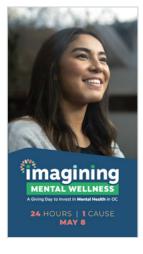






Instagram Sticker | 2000 x 2000px











CUSTOMIZABLE GRAPHICS

BANNER IMAGES AND SOCIAL MEDIA POSTS

Use a blank banner ad from the media gallery to customize regarding your organization's awareness. Choose one that best fits your audience. You can start this right away to promote your partnership with Imagining Mental Wellness.

- Create a banner, ad or post to highlight your organization's partnership.
- Maintain design layout by adding your logo into the specific blank space.
- Promote custom posts to increase engagement and drive traffic to your organization's landing page.



eNewsletter/eBlast | 650 x 225px













Social Media Graphics | 1080 x 1080 px













NEW WAYS TO ENGAGE

Use Video: Reels + Stories

If you've checked out any social media recently, you might have noticed that video content is often placed at the top of your feed. This is because many algorithms favor video content. After all, it keeps people's attention longer than text or photos. Create authentic stories and engage with your audience differently—especially Gen Z.

- Capture attention early: Meta recommends that you start with your most captivating and attention-grabbing content, incorporate the tone of your brand into your posts and use compelling language in your headlines.
- · Be clear about your message: Ask yourself, "What do I want viewers to remember?"
- **Design for sound off:** Add captions or text to tell your story visually.
- · Pro tip: Repurpose video across all channels.

Direct Messages

According to Meta, most engagement actually happens in DMs. People find interesting content in their feed, then share that with their close connections in private chats. That avoids judgment and backlash, but it also means that people aren't as engaged in Meta as they once were.

- · Create conversation-focused posts and encourage people to direct message to continue the conversation.
- For paid ads, use click-to-message ads to drive messages on Meta that link to Messenger. It's a great way to build more direct connections, via the messaging platforms that people are already using.

OTHER IDEAS

WORD OF MOUTH

Ask current and former board members, donors, prospective donors, staff and volunteers to promote the event to five of their friends, family and co-workers via email, social media, etc.

PERSONAL EMAIL CAMPAIGN

Start a personal email campaign to raise awareness of the Imagining Mental Wellness campaign. Email five people the URL link to your dedicated donation page and ask them to forward to five more people, etc.

VOICEMAIL

Change outgoing voicemail messages on greetings, staff lines and cell phones to remind people about the Imagining Mental Wellness campaign.

TALK ABOUT THE IMAGINING MENTAL WELLNESS CAMPAIGN

Announce and discuss the Imagining Mental Wellness campaign with staff, board, donors, volunteers and constituents in all meetings.

BE CREATIVE AND HAVE FUN!

The more the opportunity to be a part of something big is shared, the more your organization can benefit.



PHOTO + VIDEO BEST PRACTICES

From email marketing to social media and website graphics, quality photography should be a pillar of your brand strategy. Nowadays, you don't need to hire a photographer to get high-quality images for your marketing efforts. With the latest technology built into your smartphone, you can achieve professional-looking photos and videos just by using your phone.

- Lens: Wipe your lens off before taking photos.
- Focus: To ensure that your subject is in focus as best as possible, all you have to do is tap it.
- Portrait Mode: This takes focus to the next level, creating a crystalclear image of your subject.
- **Lighting:** When taking photos, make sure to use a flash or take pictures in well-lit areas. Shadows can be tricky to work with.
- Simplify the shot: Don't overcomplicate it and include a ton of subjects and detail.



SAMPLE CAPTIONS

CAPTION #1:

INSTAGRAM

We're thrilled to be a part of the inaugural collaborative effort Imagining Mental Wellness to invest in mental health in OC! We've partnered with other amazing organizations to raise funds that will make lasting change in the community. Save the date for May 8 and visit the link in our bio to donate and learn more. #MentalWellnessOC #GivingDay

FACEBOOK + LINKEDIN

We're thrilled to be a part of the Imagining Mental Wellness Giving Day on May 8. We're teaming up with organizations in Orange County to invest in mental health. Please donate today! **(paste LINK here)** #MentalWellnessOC #GivingDay

Χ

Orange County needs your help in raising funds to invest in Mental Health. Please donate! #MentalWellnessOC #GivingDay

CAPTION #2:

INSTAGRAM + FACEBOOK + LINKEDIN

Join us for the Imagining Mental Wellness Giving Day, a 24-hour fundraiser to invest in mental health in Orange County. Any support makes a difference, so please donate today. **(paste LINK here/link in bio for IG)** #MentalWellnessOC #GivingDay

X

Orange County is counting on you! Help us reach our goal of raising funds to invest in mental health right here in our community. Please donate! #MentalWellnessOC #GivingDay



STYLE GUIDE

Provided are guidelines to ensure the correct and consistent use of the brand identity system while creating your own ads and banners. By implementing this style quide, you are enforcing the Imagining Mental Wellness brand while displaying your organizations partnership awareness.

Imagining Mental Wellness is a humanistic campaign focusing on organization-centric photography. All photography should be presented with a focus on the subjects to best depict the impact of the organizations.

- · Imagery should remain dominant with 1/3 of the composition given for copy on all assets.
- · All copy should utilize the font family, Montserrat, with weight and point size variation for hierarchy.







TYPEFACE

MONTSERRAT

AaBbCcDdEeFfGgHhliJjKk **LIMmNnOoPpQqRr**SsTt UuVvWwXxYyZz12345678910



DOWNLOAD MONTSERRAT

MOTIVA SANS (Logo font only)

AaBbCcDdEeFfGgHhliJjKkLlMmNnOoPp QqRrSsTtUuVvWwXxYyZz12345678910

COLOR PALETTE

DIGITAL

R: 31 | G: 80 | B: 117 HEX: #1F5075

DIGITAL

R: 44 | G: 171 | B: 106 HEX: #2CAB6A

DIGITAL

R: 150 | G: 213 | B: 215 HEX: #96D5D7

DIGITAL

R: 228 | G: 187 | B: 124 HEX: #E4BB7C



R: 223 | G: 123 | B: 114 HEX: #DF7B72

CANVA STEP-BY-STEP GUIDE

Free and easy way to customize your own social graphics. What is Canva? Canva is a free design website that allows you to easily create social graphics and more for your use! You can upload your own pictures or use theirs (for a small fee) to enhance the images that your company uses to promote itself. This tool is a perfect resource to create custom organization branded graphics.

STEP 1:

• Sign on to <u>canva.com</u>. Create an account if you haven't already. Choose Facebook Post as the type of image you want to create. (Note that you can do this for any of the types of images they list.)



STEP 2:

 Drag and drop both the giving day image and your logo into your browser, or you can use the upload button on the left of the screen to upload an image. When both items appear in your menu, drag the background image onto your canvas and resize it to fit the space allotted.





STEP 3:

- Drag your logo onto the canvas. Resize your logo to fit in the white box.

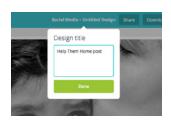
 *If the pink (your logo here) still shows underneath your logo follow these additional steps.
 - · 3a. Click on "Elements" located in the menu on the left. Choose "Shapes."
 - **3b.** Select the first rectangle that appears and drag it onto your canvas. Size it to cover up the pink text and create a nice white space for your logo.
 - **3c.** Place your logo on top of the white box.



STEP 4:

- Name your image by clicking on "Untitled" on the top, and typing in your desired name.
- To save the image click "Download" at the top and choose a file type. Then use your image on social media!

For more information and more detailed resources visit <u>canva.com</u>.





CAMPAIGN IMAGERY



























































