## GiveGab®

## Getting Ready for The Big Give



June 9th, 2021

#### **Submit Your Questions!**



**Chat Box** 



If you have questions or comments throughout our training, please write in using the chat or Q&A.



#### Your GiveGab Team



Merlin Komenda
Project Manager



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## Agenda

- The Big Give Overview
- Who is Give Gab?
- Getting Started
- Matches & Challenges
- Peer-to-peer Fundraising
- Next Steps and Questions



## The Big Give Overview

- www.thebiggivescc.com | June, 9th 12AM 11:59PM
- Every nonprofit conducts their own unique campaign to market and share with their supporters
- The Community Foundation is providing "Big Give" marketing, awareness and promotion.



## Benefits of Participating

- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters
- Increase visibility by connecting with a larger community
- Utilize the Giving Day to reach fundraising goals
- Motivate donors to make a greater impact with prizes and the bonus pool or match icentives from your organization



#### Who is GiveGab?

GiveGab's mission is to make it incredibly easyto fundraise!

- Hosts a secure, reliable and transparent platform for The Big Give
- Creates the ultimate donor experience
- Provides a dedicated platform support team





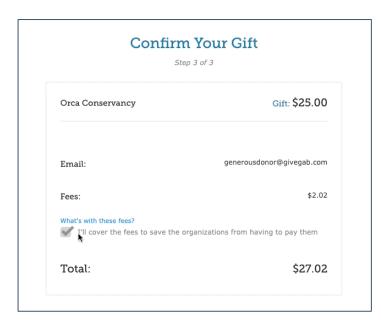
#### Secure & Reliable

- Partnered with Stripe PCI Level 1 Payment Processor for donation processing
- All participating organizations are approved by the Community Foundation
- Fail-safe redundancy plans for The Big Give website





## **Transparent Donation Processing**



- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization
- Historically, 65-75% of donors do cover fees during a giving day



## Transparent Pricing

#### **Credit Card:**

```
3% Platform Fee

+
$0.30 per transaction &
2.5% transaction fee
(Stripe)
=
```

5.5% + \$0.30

#### ACH:

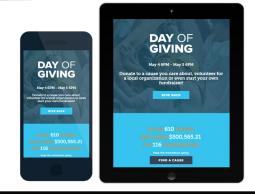
```
3% Platform Fee
+
$3.00 flat bank fee
=
3% + $3.00
```

\*\*\$100 minimum



#### Easy & Accessible

- On average 61% of all emails are opened on a mobile device
- The entire The Big Give site is completely mobile responsive on every page - be sure to test your finished profile out on a phone!
- Donors can give on any internet enabled device







## Highlighting the Joy of Giving

Donate to more than one organization	
Step 1 of 3	
	Choose an amount to give:
Duble Dog Dare Rescue	\$
	Name to Display (Optional):
	(Defaults to First and Last Name)
	Please do not display a name publicly.
	$\hfill \blacksquare$ Please do not display the donation amount publicly.
	Make this a recurring gift.
	$\hfill \blacksquare$ Make this donation in honor of or in memory of someone.
	Add a Public Message to this Donation
	Choose Campaign (Optional) 🔻
Rei	move this donation
	Choose an amount to give:
	\$

GiveGab's Gift Basket makes it quick and convenient for donors to support as many causes in their community as they like!

GiveGab

## Instant Donor Delight

- Customizable Thank You Emails that come from your organization
  - Add your own text, photo, or video!
- Sent immediately after the gift is made
- Can be used as a tax-deductible receipt

#### DAY OF GIVING

#### Nickie.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

#### Your donation receipt from Logan's Pups

onor: Nickie Fredenburg

Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

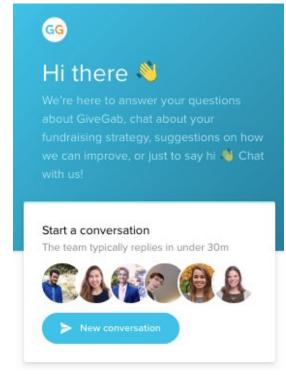
View Your Donation



#### Giving Day Support & Resources

- Visit Our Help Center
  - https://support.givegab.com/
- Check Out Our Blog
  - https://www.givegab.com/blog/
- Send us an Email
  - O CustomerSuccess@givegab.com
- Chat with GiveGab's Customer Success Team whenever you have questions or need a hand!







Look for the little blue chat bubble!

# Registered for The Big Give

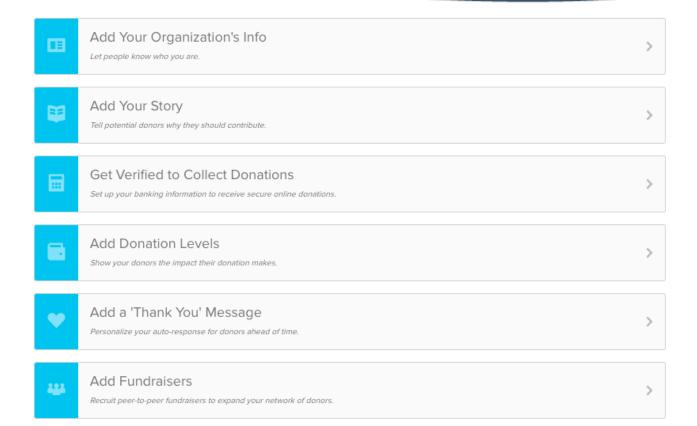






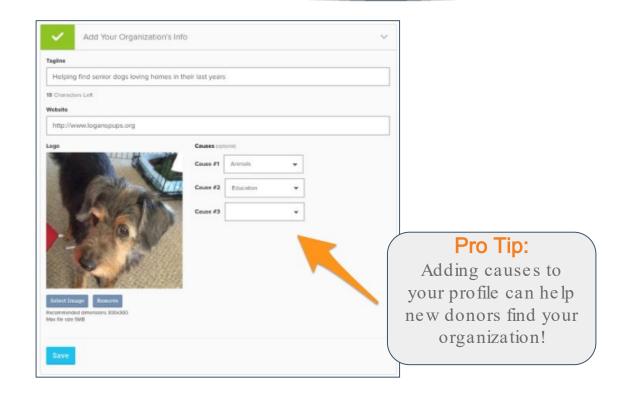


## Your Big Give Dashboard



## Add Your Organization's Info

- Logo
- Website
- Causes





#### Add Your Story







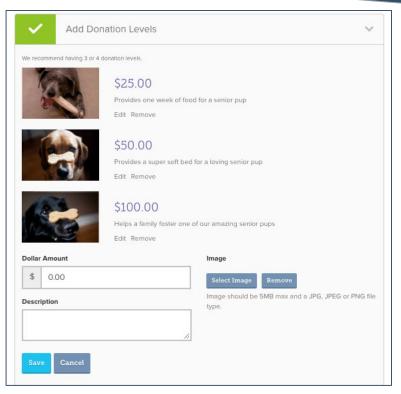
Logan's Pup all started because of Logan, a special senior dog that Alyssa, the Executive Director of Logan's Pups, adopted.

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge pawprint on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered. To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups. Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often overlooked at shelters, making them comfortable and feeling loved as they grow old. Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes. Your donation will help us continue offering these services for years to come.





#### **Add Donation Levels**



- Custom Amounts
- Unique Descriptions
- Optional Photos
- Unlimited Levels

#### Pro Tip:

Using custom amounts in your donation levels helps your donors connect more closely with your organization's needs and impact.

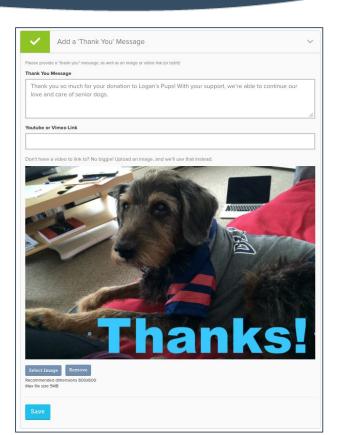


## Add a 'Thank You' Message

- Add your own message
- Include a photo or video
- Sent immediately to your donor's email when they make a gift

#### Pro Tip:

The "Thank You" message can support either a YouTube/Vimeo video <u>or</u> a photo image. Choose the feature that works best for your donors!





## Your Completed Dashboard

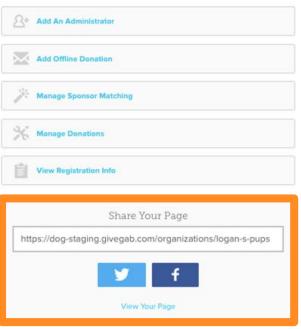
#### **Texoma Gives**

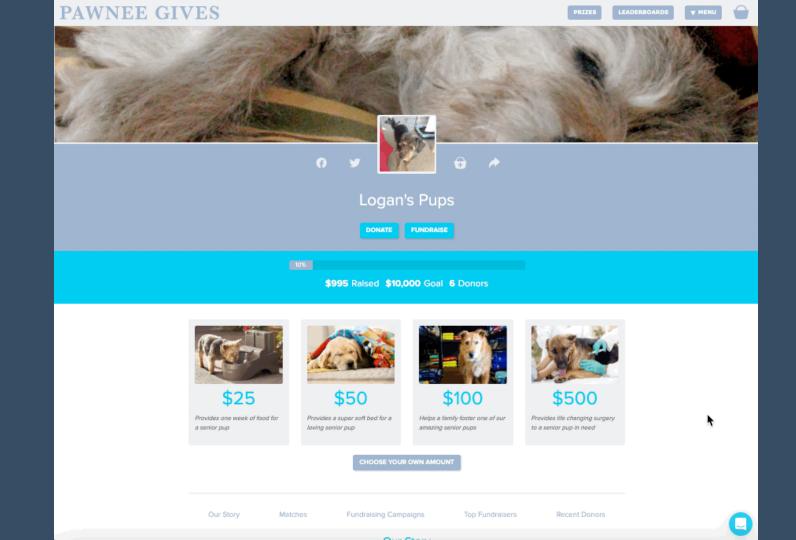
September 10, 2020

#### **Get Set Up**

Complete the steps below to be sure that you are set up and ready to participate in Texoma Gives.







# Peer-to-Peer Fundraising





## What is Peer-to-Peer Fundraising?

#### Peer-to-Peer Fundraising is an opportunity to...

- Leverage your passionate supporters to rally behind your cause and fundraise on your organization's behalf
- Share personal stories and connections to your cause with a new network of potential supporters to expand your reach
- Create personal fundraising pages for your supporters as a spin-off to your main campaign
- Multiply your followers and influence on social media



## **Engaging Potential Fundraisers**

#### Find your existing passionate supporters with strong personal

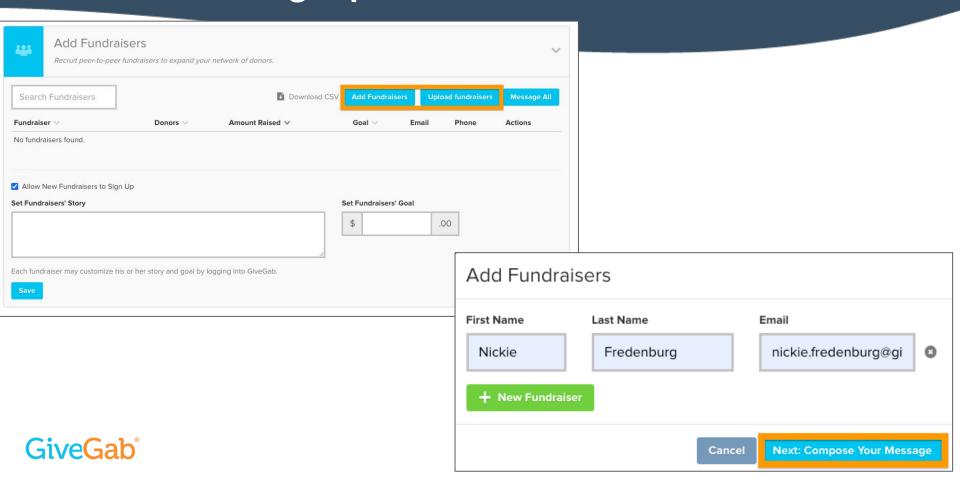
#### connections to your cause!

- Board Members
- Volunteers
- Lower Capacity Donors
- Major Donors (Who have recently made a gift)
- Staff Members
- Friends & Family

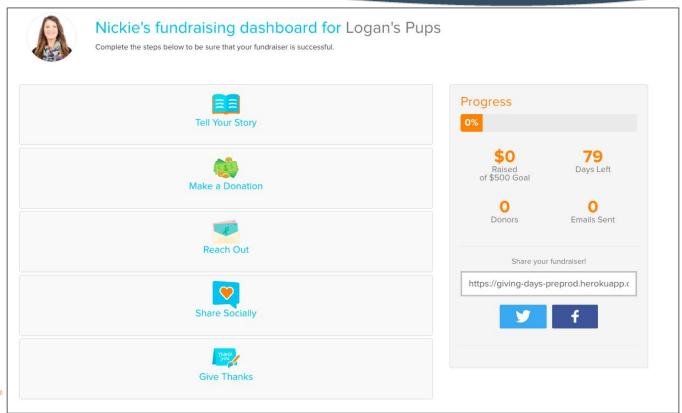


GG

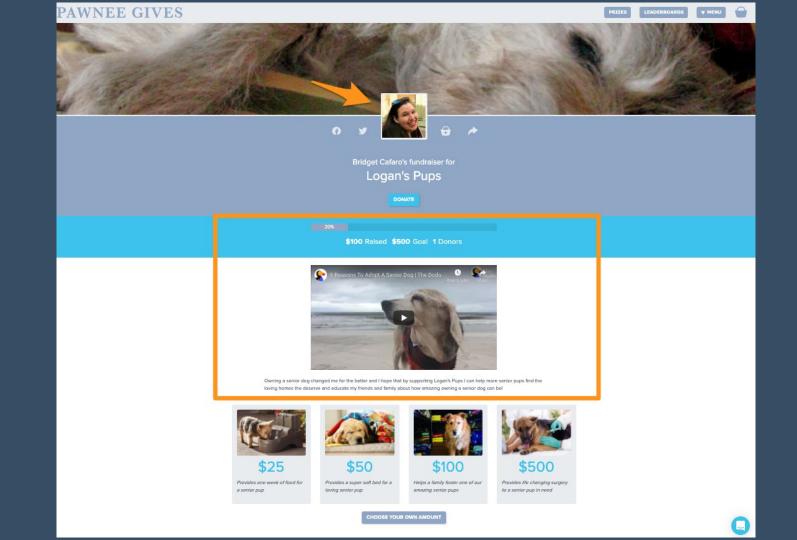
#### Setting Up Your Fundraisers



#### Your Fundraiser's Dashboard







# Matches & Challenges





## Go Beyond Your Checklist with Matches!

- Use pledged donations to increase impact during
   The Big Give
- Organizations with a match or challenge raise on average 4.5x more than organizations without.
- How can you implement a match this year?

#### Pro Tip:

Watch Give Gab's Matches & Challenges Training available in the Nonprofit Toolkit for more info!

Time to launch

22

days





## What are Matching Gifts?

- Matching Gifts are pledged donations from generous donors that gamify the giving day experience
- Give Gab's online matching tool helps donors multiply their impact, no matter the donation size!
  - 1:1 Match: Each time an eligible gift is made, a corresponding offline gift is added to your totals



Happy Tails, Inc.: Happy Tails Matching Gift

Happy Tails, Inc. will match every gift that Double Dog Dare Rescue receives during Pawnee Gives!

**\$2,500** MATCH

\$65 REMAINING



## What are "Challenges"?

- Challenges allow funds to be added to the organization's total once a goal is reached
- Goals can be a Donor Count or Dollar Amount

#### Wag: Happy Pups Challenge

Help us unlock an extra \$5,000 to Logan's Pups with your donation!

115 more donors unlocks \$5,000!

Lizzy's Pet Supply: Let's boost Logan's Pups!

When Logan's Pups reaches its goal of \$100,000, Lizzy's Pet Supply will give an extra \$10,000!

**\$21,298.13** more unlocks **\$10,000**!

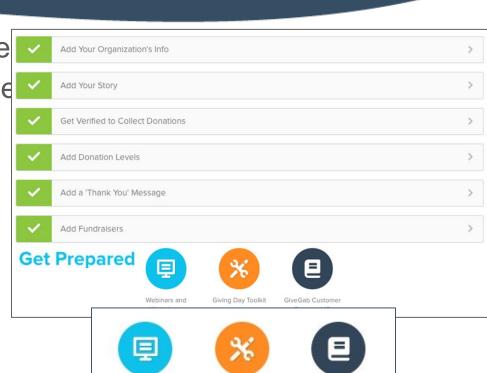


#### Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your The Big Give needs!

- Customizable templates
- Communication time lines
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- More training videos for online fundraising strategies!





Giving Day Toolkit

Workshops

GiveGab Customer

Success HQ

## Your Next Steps

- Finalize your page by April 11<sup>th</sup>
- Follow The Big Give on Social Media!
  - Use #BigGive 21
  - Community Foundation event page
- Watch your inbox for important emails
- Meet internally to discuss goals, P2P and Matching strategy
- Sign up for upcoming trainings
- Explore the Nonprofit Toolkit



#### Questions

- Can someone pay by check?
  - YES! But be sure the check is dated June 9, 2021 and payable to "Community Foundation"
  - You must deliver them to the Community Foundation before 5pm on June 9<sup>th</sup>
  - Donations collected outside of the Big Give platform will be added by your organization on June 9<sup>th</sup> via "add offline donation" button on your organization's page. (*More details later*)
- Will signage be provided to promote Big Give?
  - O Checkout the "nonprofit toolkit" on www.thebiggivescc.com under graphics & downloads
- Do donations on my website count towards The Big Give?
  - O You can use our "Embed" tool to add a button link to The Big Give.
- Can we be on site the day of the Big Give?

GiveGab Yes! Your organization can put up a table in our outdoor courtyard area (weather permitting).

Details will be sent at a later date.

## GiveGab® Questions?



June 9, 2021