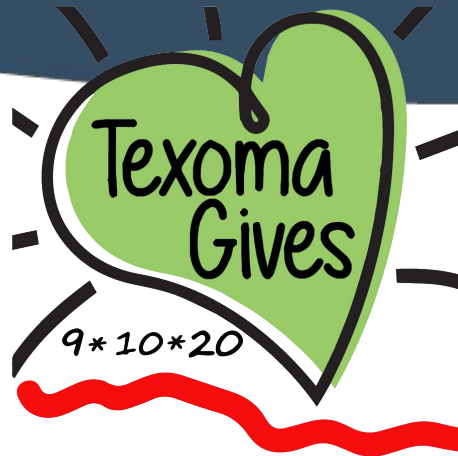


GiveGab®

# Texoma Gives 201

*Prep for Success, Matches/ Challenges,  
Engaging Your Team*



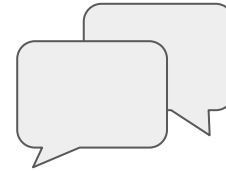
# Submit Your Questions!



## Chat Box

To:  All panelists

Type: All panelists and attendees



## Q&A

Please input your question

Send Anonymously

Send

If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

# Your GiveGab Team



**Rebekah**

*Senior Project Manager*



**Gianna**

*Customer Success Champion*

# Agenda

- General Updates
- Prepping for Success
- Matches and Challenges
- Engage Your Team
- After Texoma Gives
- Your Nonprofit Resources
- Q&A and Next Steps

# Updates & Reminders

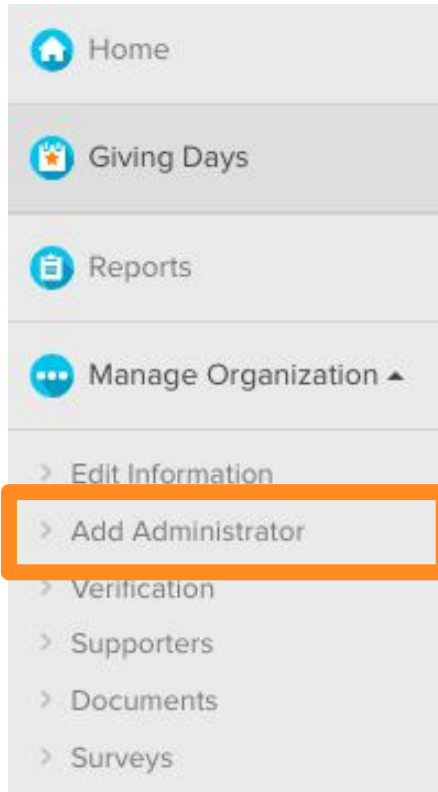
- **texomagives.org** | September 10, 6AM - 10PM
- Donations begin August 27
- Full list of prizes available on [texomagives.org](https://texomagives.org)
- Tagboard starting September 3
  - #TexomaGives

# Prepping for Success

Administrative Dashboard Extras

# Add Administrators

- Located on the left panel
- When you add an administrator, an email gets sent to the individual from notifications@givegab.com.
- The email contains the new admin's login information



First Name

Last Name

Email

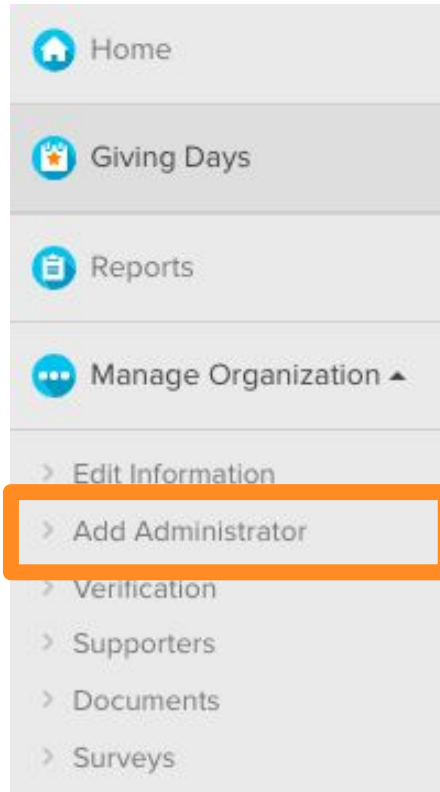
Make this person an administrator for Organization

Cancel

Add Member

# Manage Administrators

- Review current administrators and supporters
- Blue key icon indicates administrative access
- Click key icon to remove administrative access



Home

Giving Days

Reports

Manage Organization ▲

> Edit Information

> **Add Administrator**

> Verification

> Supporters










> Documents

> Surveys

## Supporter Engagement

Email All Add Member Import Members Connect Mailchimp Export CSV

Add Search Filter  25 Results per page

Last Name	First Name	Email	Donations	Fundraising	Full Admin Access
Keller	Casey	casey@givegab.com	\$0.00	\$0.00	
Irwin	Amy	amy.irwin@givegab.com	\$0.00	\$0.00	
Casad	Rebekah	rebekah@givegab.com	\$375.38	\$0.00	
Demo	Stripe	r@stripe.com	\$0.00	\$0.00	
Krueger	Lisa	lisa@givegab.com	\$135.19	\$0.00	
Cafaro	Bridget	bridget@givegab.com	\$100.00	\$0.00	
Cafaro	Bridget	bridget.cafaro@givegab.com	\$1,000.00	\$1,025.00	
Ravenelle	Alyssa	alyssa@givegab.com	\$50.00	\$0.00	
Lloyd-Zammet	Vanessa	vanessa@givegab.com	\$117.85	\$0.00	



# Offline Donations

- Add cash/check donations as offline gifts
  - Must be entered by 11PM CT on September 10
- Offline donations included in leaderboards

## Donation Tools



The screenshot shows a vertical list of four buttons under the heading "Donation Tools". The first button, "Add Offline Donation", is highlighted with a thick orange border and has a large orange arrow pointing to it from the right. The other buttons are "Manage Sponsor Matching", "Manage Donations", and "Embed a Donate Button".

## Add Offline Donation

For Texoma Gives

Donor's First Name

Donor's Last Name

Amount

Custom Display Name (optional)

Add donor address

Attribute to Campaign

Donor's Message

Privacy Options

- Do not display the donor's name publicly
- Do not display the donation amount publicly

Receipt Email

- Email a receipt to

# Matches & Challenges

Highlighting Donation Incentives

**During Texoma Gives 2019, organizations with matches/challenges raised 6.23x more than organizations without matches/challenges!**

# Matches and Challenges

- Promotional tool used to motivate donors to make a greater impact with their donation
- **Match:** A pledged donation that's contributed whenever a gift is made
- **Challenge:** A pledge donation that is unlocked whenever a specific milestone is made
- Identify your match and/or challenge donor
  - Major donors
  - Local businesses
  - Board Members

# Manage Sponsor Matching

## Donation Tools



Add Offline Donation



Manage Sponsor Matching



Manage Donations



Embed a Donate Button



## Matches and Challenges

Texoma Gives

+ Add Match Commitment

+ Add Challenge

Manage Donations

**Note:** All times are assumed to be in Eastern Time.

# Setting Up Matches

Logo

Tip: Disable adblockers on this page for the best logo uploading experience.

Sponsor Name

URL (optional)

Does the sponsor wish to be anonymous for this match? We can hide their name from donation listings and match announcements. (optional)

Keep Sponsor Anonymous

---

Match Name

Description

---

Total Matching Funds Available

Maximum Match per Individual Donation

---

Does this match only apply to donations made within a certain time period? (optional)

Please note that times are in **Eastern Time**.  
Please make sure you convert your local time to Eastern to ensure your matches are distributed at the proper times!

Donation Matching Start Time (Eastern)

Donation Matching End Time (Eastern)

---

Enable Auto Matching

We will automatically generate a matching offline donation for each GiveGab donation that comes in online between the above dates (if provided), until all the funds are depleted! You can always edit them later if needed. **Note:** These donation amounts may not be reflected in your organization's totals on a giving day profile depending on the preference of your giving day host.

How it Works: Matching offline donations will be created automatically in the amount equal to the matched online donation (up to the maximum individual match allowed), if the remaining available matching funds are less than these values, a donation will be partially matched. If a time range is provided, matching offline donations will only be created for online donations made during this time range.

---

Archive this match opportunity to mark it as inactive and prevent it from being displayed in future fundraising.

Archived

---

# Setting Up Matches

## Step 1: Sponsor Information

Logo

Select Image

Remove

**Tip:** Disable adblockers on this page for the best logo uploading experience.

Sponsor Name

URL (optional)

Does the sponsor wish to be anonymous for this match? We can hide their name from donation listings and match announcements. (optional)

Keep Sponsor Anonymous

# Setting Up Matches

## Step 2: Match Details

Match Name

Description

Total Matching Funds Available

Maximum Match per Individual Donation

# Setting Up Matches

## Step 3: Timeframe

Does this match only apply to donations made within a certain time period? (optional)

Please note that times are in **Eastern Time**.

Please make sure you convert your local time to Eastern to ensure your matches are distributed at the proper times!

Donation Matching Start Time (Eastern)

Donation Matching End Time (Eastern)

Enable Auto Matching

We will automatically generate a matching offline donation for each GiveGab donation that comes in online between the above dates (if provided), until all the funds are depleted! You can always edit them later if needed. **Note:** These donation amounts may not be reflected in your organization's totals on a giving day profile depending on the preference of your giving day host.

How it Works: Matching offline donations will be created automatically in the amount equal to the matched online donation (up to the maximum individual match allowed). If the remaining available matching funds are less than these values, a donation will be partially matched. If a time range is provided, matching offline donations will only be created for online donations made during this time range.

Archive this match opportunity to mark it as inactive and prevent it from being displayed in future fundraising.

Archived

Save

Cancel



# Setting Up Challenges

Logo

**Tip:** Disable adblockers on this page for the best logo uploading experience.

Sponsor Name

URL (optional)

Does the sponsor wish to be anonymous for this match? We can hide their name from donation listings and match announcements. (optional)

Keep Sponsor Anonymous

Challenge Name

Description (optional)

Challenge Type

Challenge Goal

How many dollars or donors are needed to complete this challenge?

Challenge Amount

\$  .00

How much money is awarded when this challenge is completed?

A **Dollar Challenge** is fulfilled and an offline donation is created when a certain amount is raised. A **Donor Challenge** is fulfilled and an offline donation is created when a certain number of unique donors have given.

Select the time period applicable for this challenge

Please note that times are in **Eastern Time**.

Please make sure you convert your local time to Eastern to ensure your matches are distributed at the proper times!

Donation Matching Start Time (Eastern)

Donation Matching End Time (Eastern)

Archived

Archive this challenge to mark it as inactive and prevent it from being displayed in future fundraising.

# Setting Up Challenges

## Step 1: Sponsor Information

Logo

Select Image

Remove

**Tip:** Disable adblockers on this page for the best logo uploading experience.

Sponsor Name

URL (optional)

Does the sponsor wish to be anonymous for this match? We can hide their name from donation listings and match announcements. (optional)

Keep Sponsor Anonymous

# Setting Up Challenges

## Step 2: Challenge Details

Challenge Name

Description (optional)

Challenge Type

A **Dollar Challenge** is fulfilled and an offline donation is created when a certain amount is raised. A **Donor Challenge** is fulfilled and an offline donation is created when a certain number of unique donors have given.

Challenge Goal

How many dollars or donors are needed to complete this challenge?

Challenge Amount

How much money is awarded when this challenge is completed?

# Setting Up Challenges

## Step 3: Timeframe

Select the time period applicable for this challenge

Please note that times are in **Eastern Time**.

Please make sure you convert your local time to Eastern to ensure your matches are distributed at the proper times!

Donation Matching Start Time (Eastern)

Donation Matching End Time (Eastern)

Archived

Archive this challenge to mark it as inactive and prevent it from being displayed in future fundraising.

Save

Cancel

# Manage Sponsor Matching

## Organization Sponsor Matching

Any and all donations to your organization will be eligible for these matches, including donations to Giving Day profiles and all campaigns/events. To set up matching for a specific campaign only, please go to [the edit page](#) for that campaign.

+ Add Match Commitment

+ Add Challenge

Manage Donations

**Note:** All times are assumed to be in Eastern Time.

### Australia Match Test Sponsored by Australia Match Test

Total Amount Amount Remaining ✓ Auto-Matching Enabled  
\$50,000.00 \$41,442.23

Starts Ends  
05/01/19 12:00 AM 11/30/19 12:00 AM

 Edit  Remove  Deplete Match

- Deplete a match when you want to mark the match/ challenge as completed

# Profile Example



\$25

Provides one week of food for a senior pup



\$50

Provides a super soft bed for a loving senior pup



\$100

Covers cost of rescuing a senior pup from a kill shelter



\$500

Provides life changing surgery to a senior pup in need

CHOOSE YOUR OWN AMOUNT

## More Than Just A Shelter



At Logan's Pups we offer more than just a home to dogs in need, we're in the business of turning lives around. Each

## Matches

[Debbie's Pet Suply: Giving Tuesday Match!](#)

Your donations will be DOUBLED on #GivingTuesday thanks to a generous match from our friends at Debbie's Pet Supply!

\$5,000 MATCH

\$4,850 REMAINING

## Fundraising Champions

[Laryssa Hebert](#)

\$500.00

# Things to Remember

## Come up with a game plan in advance

- If your match/challenge isn't completed by the end of Texoma Gives, will you manually deplete the match?
- Is your match set to auto-match?
  - Do you need to manually match donations?
- Remember to check the time zone!
- How are you going to promote your match/ challenge?

# Resources

- Training Videos - [TexomaGives.org](https://www.texomagives.org)

- Matching Challenges
- Gamifying Your Giving Day

- Support Articles -

## [Support.GiveGab.com](https://www.support.givegab.com)

- Setting up your match/ challenge
- How to manually apply your match
- What is auto-matching
- How to deplete your match



### [Gamifying Your Giving Day - 10 Min](#)

Texoma Gives is the perfect opportunity to have a little fun with your supporters while motivating them to have a greater impact on your organization. In this training course, we'll cover how you can utilize the momentum of Texoma Gives to create exciting challenges for your supporters.



### [Matching Challenges - 15 Min](#)

Matching challenges are an exciting way to motivate your donors to make a greater impact on Texoma Gives and beyond! In this training course we'll cover best practices for finding sponsors and how to utilize your matching dollars for maximum engagement.



# Engage Your Team

Peer-to-Peer Fundraisers


**During Texoma Gives 2019, organizations with P2P raised 1.55x more than organizations without P2P!**

# Peer-to-Peer Fundraisers

- Leverage your passionate supporters to rally behind your cause and fundraise on your organization's behalf
- Fundraisers create own page to share with their networks - expands your organization's reach!
- Identify your team
  - Staff
  - Volunteers
  - Board Members
  - Donors
  - Family and friends



# Add Fundraisers



## Add Fundraisers

*Recruit peer-to-peer fundraisers to expand your network of donors.*

[Download CSV](#) [Add Fundraisers](#) [Message All](#)

Fundraiser	Donors	Amount Raised	Goal	Emails Sent	Facebook Intents	Twitter Intents	Actions
No fundraisers found.							

Allow New Fundraisers to Sign Up


**Set Fundraisers' Story**

**Set Fundraisers' Goal**

Each fundraiser may customize his or her story and goal by logging into GiveGab.

[Save](#)

# Add Fundraisers



## Add Fundraisers

*Recruit peer-to-peer fundraisers to expand your network of donors.*

### Add Fundraisers


First Name	Last Name	Email
<input type="text" value="Rebekah"/>	<input type="text" value="Casad"/>	<input type="text" value="rebekah@givegab.co"/> <span>✕</span>

[+ New Fundraiser](#)

[Cancel](#) [Next: Compose Your Message](#)

Each fundraiser may customize his or her story and goal by logging into GiveGab.

[Save](#)



# Add Fundraisers

## Write a Message to Your Recruits



**To:** Rebekah Casad


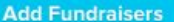

**Subject**










**Message**

[Back](#) [Send](#)

# Add Fundraisers

 Add Fundraisers 

 Download CSV  


Fundraiser 	Donors 	Amount Raised 	Goal 	Emails Sent 	Facebook Intents 	Twitter Intents 	Actions
Rebekah Casad	0	\$0.00	\$500.00	0	0	0	 

Allow New Fundraisers to Sign Up


**Set Fundraisers' Story**

**Set Fundraisers' Goal**


Each fundraiser may customize his or her story and goal by logging into GiveGab.




# Fundraiser Toolkit

- 


### Tell Your Story

*Let people know why you're fundraising.*
- 


### Make a Donation

*Show people that you're committed.*
- 

### Reach Out

*Ask for the support of your inner circle.*
- 

### Share Socially

*Tell the whole world about your fundraiser.*
- 

### Give Thanks

*Thank your supporters.*

## Progress

0%

**\$0**  
Raised  
of \$500  
Goal

**85**  
Days Left

**0**  
Donors

Share your Fundraiser!


<https://www.theamazinggive.org/p2p/alk>



## Need some inspiration?

Check out [these great fundraising ideas](#) over on the GiveGab blog.

# Fundraiser Toolkit




## Tell Your Story

*Let people know why you're fundraising.*

### Tell Your Story

Ever since I adopted my senior pup, Mr. Pickles, I have been passionate about providing senior dogs with the love and

### Your Story Image



Select Image Remove

### Set A Goal

\$ 500 .00

### Video Link (YouTube or Vimeo)

Save Changes



# Fundraiser Toolkit



## Make a Donation

*Make the first donation to show your commitment.*



Start your campaign off right. Make the first donation to show your commitment to the cause. This will give your campaign the momentum it needs as you share it out to others.

Donate




## Make a Donation

*Make the first donation to show your commitment.*



You donated \$200.00 on 5/17/2018.

# Fundraiser Toolkit




## Reach Out

*Ask for the support of your inner circle.*

We know asking people for donations can be scary, so consider reaching out to close family members or friends first. This will help build some momentum for your campaign and give you the confidence you'll need when reaching out to others.

[Send Email](#) [Access Contacts](#)



## Reach Out

*Ask for the support of your inner circle.*

Keep track of your potential supporters. Feel free to touch base with your contacts about recent campaign updates or to reach out again if they haven't contributed yet. See who has contributed in the Give Thanks section below.

[Send Email](#) [Access Contacts](#)

Name	Email	Actions
Bridget	Bridget@givegab.com	<a href="#">Touch Base</a> <a href="#">View Message</a>

Laryssa

Support My Fundraiser on Our Giving Day!

Here's a template to get you started, though the more you can personalize it, the better!

Hi Laryssa,

I am thrilled to be supporting Logan's Pups by helping them fundraise on our community Giving Day on November 28!

This cause means a lot to me because: Ever since I adopted my senior pup, Mr. Pickles, I have been passionate about making a difference in the lives of senior dogs. Logan's Pups is an amazing organization that helps these animals find the loving homes and compassionate people to care for them in their final years. Every gift to Logan's pups helps a dog escape suffering from a kill shelter. Help me make more happy homes for happy dogs by supporting my fundraiser for Logan's Pups!

I hope you can consider supporting me in this endeavor by donating \$25, \$50 or even \$100. Every little bit counts.

Thank you,  
Bridget

# Fundraiser Toolkit




## Share Socially

*Share to Facebook and Twitter.*

After you've reached out to your inner circle, it's time to tap into your social networks and cast a wider net. Did you know that your online influence is just as important to this cause as volunteering or donating?

[https://giving-days-demo.herokuapp.com?dog\\_name=seattlefoundation/p2p/566/natalie-siedh](https://giving-days-demo.herokuapp.com?dog_name=seattlefoundation/p2p/566/natalie-siedh)

# Fundraiser Toolkit



## Give Thanks

Email your donors and say "Thanks!"




No matter what amount you've raised, it's very important to thank the supporters that donated to your campaign.

### Thank Selected Donors

<input type="checkbox"/>	Name	Amount	Comment	
<input type="checkbox"/>	amy irwin	\$10.00		<a href="#">Mark as Thanked</a>
<input type="checkbox"/>	Lisa Krueger	\$25.00	Keep up the great work you do!	✔ Thanked
<input type="checkbox"/>	Lisa Krueger	\$25.00		✔ Thanked
<input type="checkbox"/>	Lisa Krueger	\$25.00		✔ Thanked
<input type="checkbox"/>	Lisa Krueger	\$50.00	Great Job!!	✔ Thanked
<input type="checkbox"/>	Lisa Fisher	\$250.00	Love what you do!!	✔ Thanked

# Profile Example






A fundraiser for:

## Logan's Pups


Helping find senior dogs loving homes in their last years

Causes: **Animals, Education**

**DONATE**   


20%

\$100 Raised \$500 Goal 1 Donors



Bridget Cafaro

Hi, I'm **Bridget Cafaro** and I'm fundraising for [Logan's Pups](#).



Ever since I adopted my senior pup, Mr. Pickles, I have been passionate about making a difference in the lives of senior dogs. Logan's Pups is an amazing organization that helps these animals find the loving homes and compassionate people to care for them in their final years. Every gift to Logan's pups helps a dog escape suffering from a kill shelter. Help me make more happy homes for happy dogs by supporting my fundraiser for Logan's Pups!

# Resources

- Fundraisers Toolkit
  - Communication Guides
  - Graphics
  - Support Articles
  - Blogs
- Board Member Toolkit
  - Engaging Your Board Resources
  - Board Member Resources
    - Storytelling Worksheet
    - Sample Social Media Posts
    - Email Template



Peer-to-Peer  
Fundraisers

[View](#)



Building Board  
Support


[View](#)


# After Texoma Gives

Accessing Donation Reports

# Donations



- Donations transferred to your bank account in 5-7 days



Get Verified to Collect Donations 

**Status: Verified**

Hooray! Your organization has been verified to accept donations on GiveGab.

-  Confirmed state fundraising compliance
-  Bank account and organization information verified



# Donations Report

- Takes you directly to donations received during Texoma Gives 2020
- All donation data from Texoma Gives 2018 - 2020 by clicking on “Reports” on left-side panel



## Donation Tools



Add Offline Donation



Manage Sponsor Matching



Manage Donations



Embed a Donate Button

# Donations Report

## Donations

Total Paid Out: \$0.00

Total Pending: \$66,621.58



Dates and times on this page are displayed in your computer's time zone. If you export your donations from this page, dates and times in that file will appear in UTC to assist with bank statement reconciliation processes. [Learn More](#)

Search by name or email

[+ More filters](#)

All Giving Days & Community Giving Sites

All Campaigns

Any Donation Type



Start













End



Actions	Donation ID	Date	Donor	Intended Donation	Amount Charged	Bank Fees	Platform Fees	Covered Fees?	Payout Amount	Payout Date	Payout
	4781	7/28/2020 10:52am	Kyle Cundy kyle.cundy@givegab.com	\$100.00	\$104.45	\$2.45	\$2.00	Yes	\$100.00		Pending
	4730	7/22/2020 11:26am	test match	\$100.00	\$100.00				\$100.00		N/A
	4728	7/22/2020 11:26am	kyle Cundy kylecundy@gmail.com	\$100.00	\$104.45	\$2.45	\$2.00	Yes	\$100.00		Pending
	4569	6/3/2020 1:30pm	kyle Cundy kylecundy@gmail.com	\$100.00	\$104.45	\$2.45	\$2.00	Yes	\$100.00		Pending
	4559	5/15/2020 10:07am	rebekahc casad rebekah@givegab.com	\$25.00	\$25.00	\$0.85	\$0.50	No	\$23.65		Pending

# Donations Report

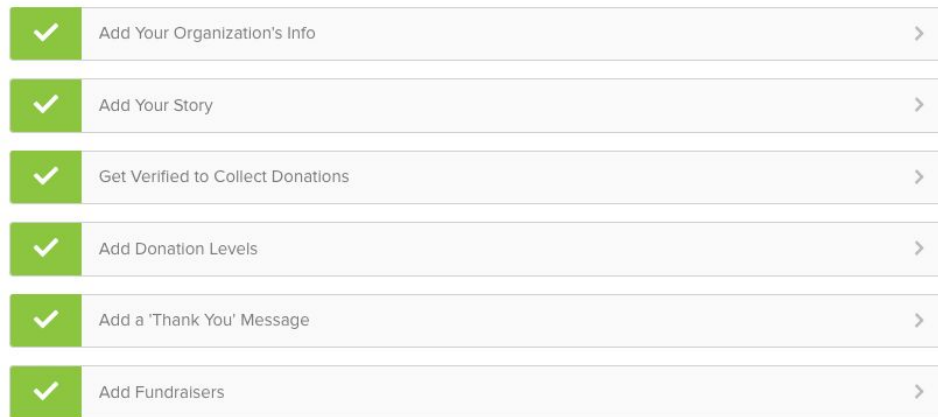
 	4363	3/2/2020 4:17pm	Happy Tails, Inc.	\$20.00	\$20.00				\$20.00	N/A
  	4362	3/2/2020 4:17pm	Natalie Siedhof natalie.siedhof@givegab.com	\$20.00	\$20.00	\$0.80	\$0.90	No	\$18.30	Pending
 	4361	3/2/2020 4:16pm	Happy Tails, Inc.	\$20.00	\$20.00				\$20.00	N/A
  	4360	3/2/2020 4:16pm	Natalie Siedhof natalie.siedhof@givegab.com	\$20.00	\$20.00	\$0.80	\$0.90	No	\$18.30	Pending

< > Page 1 of 11

 Export CSV [Edit Bank Account Info](#)

# Resources

- Nonprofit Toolkit
  - Templates
  - Timelines
  - Downloadable graphics
  - Training videos
- **Resources for Board Members, volunteers, staff, and peer-to-peer fundraisers**



Get Prepared



Webinars and  
Workshops



Giving Day Toolkit

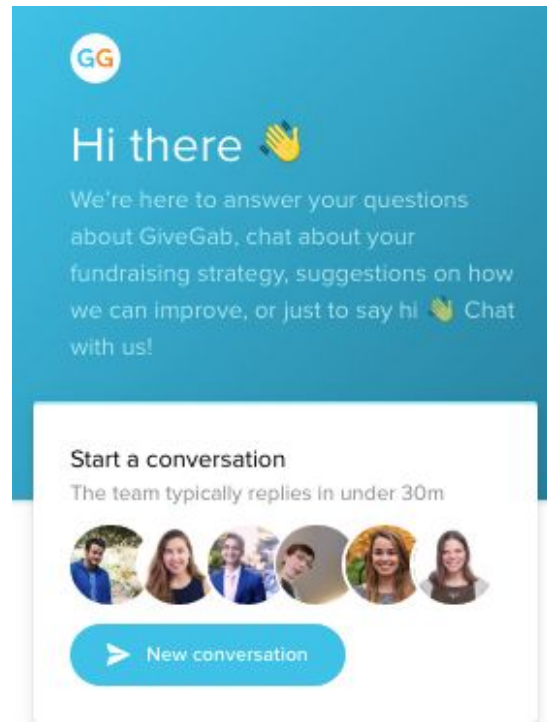


GiveGab Customer  
Success HQ



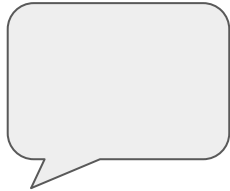
# GiveGab Customer Success

- Visit our help center: <https://support.givegab.com/>
- Check out our blog: <https://www.givegab.com/blog/>
- Send us an email: [CustomerSuccess@givegab.com](mailto:CustomerSuccess@givegab.com)
- Chat with GiveGab's Customer Success Team whenever you have questions or need a hand!
  - **Look for the little blue chat bubble!**

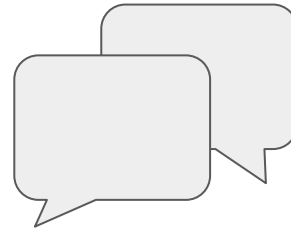


# Q&A

**Write into Chat Box**



**Use the Q&A Panel**

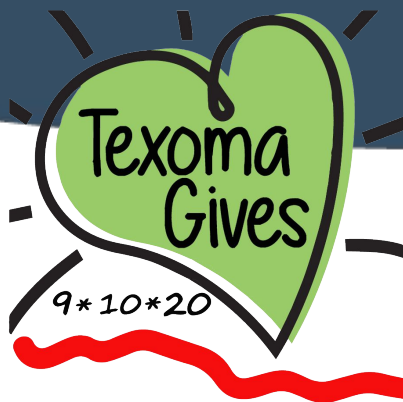


# Next Steps

- Complete your profile
  - And make sure you've added your bank account information!
- Follow and “like” Texoma Gives on social media
- #TexomaGives
- Watch the Texoma Gives 101 Training
- Visit the Nonprofit Toolkit + Trainings

# Thank You

## for attending Texoma Gives 201



If you have additional questions, please contact us at  
[CustomerSuccess@givegab.com](mailto:CustomerSuccess@givegab.com).