Getting Ready for United We Give 2023!

November 28, 2023



Meet the Team



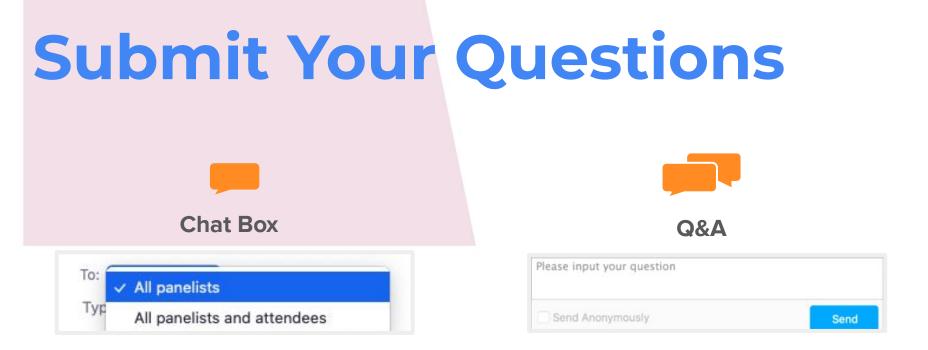
Ashley

Associate Project Manager



Cianne

Associate Project Manager



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Agenda

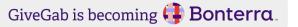


- United We Give Overview
 - Who is GiveGab?
 - What's New
 - Registering
 - Creating Your Profile
 - Next Steps & Questions

United We Give Overview

unitedwaydayofgiving.org | November 28, 2023 from 12AM- 11:59AM

- Every nonprofit conducts their own unique campaign to market and share with their supporters
- Your marketing efforts + United Way Efforts = Exponential visibility
- IRS-recognized nonprofits are eligible to participate
- Leaderboard for friendly competition!
- Donations open on November 1, 2023



Benefits of Participating



GiveGab is becoming 🜗 Bonterra.

• Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!

• Re-Engage with your existing supporters and gain new donors

- Combine your marketing efforts + United Way marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives

Who is GiveGab?



Who is GiveGab?



GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

- Host a secure, reliable and transparent platform for United We Give
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Donation Security

- Partnered with Stripe PCI Level 1 Payment Processor for donation processing
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits

Stripe GuideStar





Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!

Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization

YMCA of South Collier	Gift: \$50.00
Email:	laryssa@givegab.com
Fees:	\$3.13
What's with these fees?	
k cover the fees!	
Privacy Option(s)	
Please do not display a name publicly.	
Please do not display the donation are	ount publicly.
Hide my name from this organization	and the public.
Total:	\$53.13
ACK	SUBM
Securely process	sed with:
😂 SSL 🔷 256 Bit Encryp	ition ecoptcha

Transparent Donations

Credit Card:

3% Platform Fee + \$0.30 per transaction & 2.5% transaction fee (Stripe) = **5.5% + \$0.30**

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ACH:

3% Platform Fee + \$3.00 flat bank fee = **3% + \$3.00**

*\$100 minimum

PAWNEE GIVES

WENU

Thank you for making a difference in our community!

Step 1 of 3

Choose an amount to give:



\$

Check for additional Fundraising Campaigns (optional)

Add a fundraiser

Name to Display (Optional):

(Defaults to First and Last Name)

I am a new donor to this organization.

Make this a recurring gift.

Make this donation in honor of or in memory of someone.

Add a public message to this donation



GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt

Nickie,

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

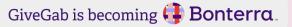
Your donation receipt from Logan's Pups

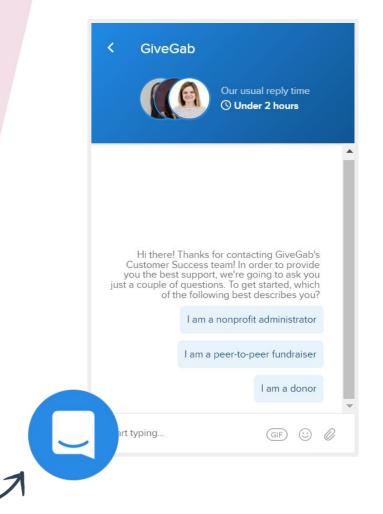
Donor:	Nickie Fredenburg
Date:	February 27, 2020
Organization:	Logan's Pups
EIN:	12-1234567
Designation:	Giving Day
Amount:	\$10.00

View Your Donations

How We Support You

- Visit Our Help Center
 - <u>support.givegab.com</u>
- Check Out Our Blog
 - <u>givegab.com/blog</u>
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble





Registering for United We Give









Find Your Organization

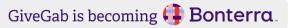
and participate in United We Give

Search for your organization

Start typing in the box above to find your organization.

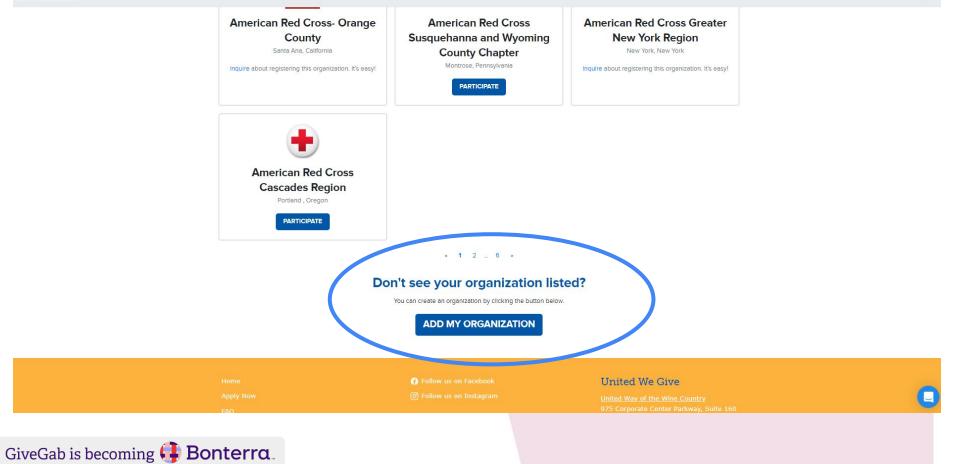


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GiveGab

Home 🔾 Support

🔶 Submit an Idea

Ashley 🗸



Welcome to United We Give! Please fill out the following registration to participate in our giving event.

1. Which county(s) do you serve Please select all that apply. * required

Please select all that apply.

- □ Sonoma County
- Mendocino County
- Lake County
- □ Humboldt County
- Del Norte County

Submit



Returning? Copy Your Profile

- Don't forget to review and update your profile after!
- Existing bank information will carry over
 - Double check that your bank account, org rep and admins on your profile are up to date!



Welcome to Another Giving Day!

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can edit your profile afterwards to ensure it represents your organization correctly in your upcoming giving day.



Completing Your Profile



Your Giving Day Dashboard

~	Add Your Organization's Info	>
	Add Your Story	>
~	Get Verified to Collect Donations	>
	Add Donation Levels	>
	Add a 'Thank You' Message	>
121	Add Fundraisers	>

Basic Info

- Logo
- Website
- Causes
- **Pro Tip:** Adding causes to your profile can help new donors find you by our cause-based search!

ogo	Causes (opti	onal)		
	Cause #1	Animals	•	
500	Cause #2		•	
	Cause #3		-	

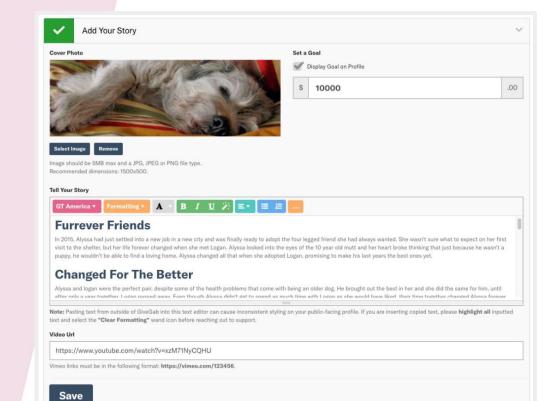


Add Your Organization's Info

Curate Your Story

• Add a cover photo

- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your "application" process to participate
- **Pro Tip:** Don't wait to complete this information. It can take at least several days, and in some instances more



Get Verified to Collect Donations

Status: Incomplete

Please provide your organization's information and verify you can collect donations in your state here.

Confirm State Fundraising Compliance

Add Bank Info

Get Verified on GiveGab

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Complete Your Verification

Set Up Donations Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash. Don't have your EIN? Search <u>here</u>.

Save

Payment Processor Verification

Verify Your Organization

Suggest Donation Levels



Add Donation Levels

We recommend having 3 or 4 donation levels.



\$25.00 Provides one week of food for a senior pup Edit Remove



\$50.00 Provides a super soft bed for a loving senior pup Edit Remove



Add Donation Level

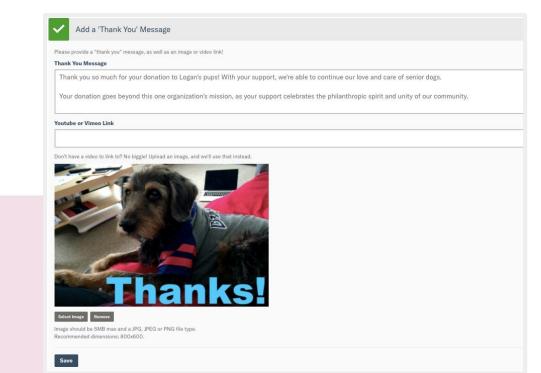
\$100.00 Helps a family foster one of our amazing senior pups Edit Remove

\$500.00 Provides life changing surgery to a senior pup in need Edit Remove Custom amounts

- Unique descriptions
- Optional photos
- Unlimited Levels
- **Pro Tip:** Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Personalized Gratitude

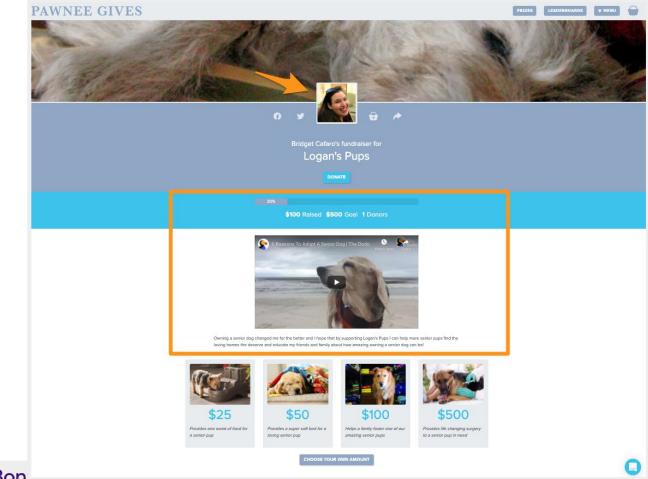
- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly



Search Fundraisers		Download CSV	Add Fundrais	ers Uploa	ad fundraisers	Messag
undraiser 🗸	Donors ~	Amount Raised V	Goal 🗸	Email	Phone	Actions
Allow New Fundraisers to Sign	Up		Set Fundraiser	s' Goal		
et Fundraisers Story			\$.00		
			Ψ	.00		

Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u>
 <u>Fundraising Training Video</u>



Key Dashboard Tools

Donation Tools



Hanage Sponsor Matching

Manage Donations

Embed a Donate Button

Get Prepared

Webinars and Workshops

Giving Day Toolkit

GGChat

Other Actions

- Dengagement Opportunities
- Add External Fund
- Nanage Support Areas
- View Registration Info

B View Your Profile

Share Your Page

https://www.401gives.org/organizations/center-for-media

9 G

Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

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Other Actions

- Engagement Opportunities
- 🐼 Add External Fund
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 - View Your Profile

Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la



Step Up Your Fundraising with Matches

Use pledged donations as a donor incentive to increase impact!

Once you secure a matching gift, utilize GiveGab's matching tool to add that money into your totals, according to the criteria you set.

- 1:1, 2:1, or 3:1 Matches
- Donor, Dollar, or Donation Challenges
- **Pro Tip:** Watch the Matching Training Video



Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your United We Give needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



Your Next Steps



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Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- United We Give may not be the right fit for all of your donors that's okay!

Your Next Steps

What to work on over the next few weeks:

- Follow United We Give on Social Media and use #UnitedWeGive Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit







November 28, 2023