



RAISE THE REGION

MARCH 13 – 14, 2024

ERIN RUHL

• Director of Community Engagement



JESSICA GUINTER

• Community Engagement Associate



WHO WE ARE

- Raise the Region is a giving program of the First Community Foundation Partnership of PA (FCFP)
- FCFP is the 9th oldest community foundation in the country, the first in the state of PA
- FCFP is a 501c3
- Mission is to improve the quality of life in North Central PA through community leadership, the promotion of philanthropy, the strengthening of nonprofit impact and the perpetual stewardship of charitable assets

2022 RESULTS

- Asset Value \$137,459,346
- Number of Funds 424
- Donor Contributions \$8,843,265
- Grants Awarded \$6,014,673
- Scholarships Awarded \$365,739
- Granted Since 1916 Over \$90 Million







2024 Launch



MARCH 13 – 14, 2024



PREMIER SPONSOR

\$175,000

















Architecture Engineering & Consulting





Media Sponsors















THE BASICS

www.RaiseTheRegion.org

30 Hour Online Fundraiser

March 13 - 6:00 PM through March 14 at 11:59 PM

Every nonprofit conducts their own unique campaign on the day

Nonprofit trainings, tools, templates, and guides offered to optimize efforts in the nonprofit tool kit

FCFP does the major marketing of the program through our media sponsors

Success requires you to market your involvement and communicate with YOUR donors to give during the event



PROGRAM ELIGIBILITY

IRS recognized 501(c)(3) nonprofit organization, eligible to receive tax deductible gifts

Furnish a copy of the 501(c)(3) determination letter Have a physical address in Columbia, Lycoming, Montour, Northumberland, Snyder, Tioga or Union Counties

For organizations which participated in Raise the Region® 2023, must have obtained at least ten unique donors during 2023 to be eligible to participate in 2024 Religious organizations (except for specific, qualified projects), institutions of higher education, community foundations, private foundations, and programs with fiscal agents are not eligible to participate



FEE STRUCTURE

2% Fee for FCFP 3% Platform Fee + 2.5% Credit Card Fee + \$.30 per transaction

7.5% + \$0.30

Donors ALWAYS have the option to cover all fees on behalf of your organization

Last year 73% of donors covered fees on the organizations behalf



REGISTRATION

- Open until February 16, 2024 at 5:00 pm
 - www.RaiseTheRegion.org







New to Raise the Region®?

Add your organization!

Don't see your organization listed?

You can create an organization by clicking the button below.

ADD MY ORGANIZATION



COMPLETE SURVEY AND UPLOAD

- Contact Information
- Copy of IRS determination letter
- Most recent 990 tax filing
 - 990 Long Form; EZ Form; or Postcard
- Your application will be reviewed by the FCFP for approval
 - Allow 7 business days for response
- Keep an eye out for EMAIL notifications about any outstanding requirements

Raise the Region®)
Organization Name * <i>required</i> Street Address Line 1 * <i>required</i>	Logo
street Address Line 2	Select Image
Sity * required	Remove Image should be 5MB max and a JPG,
City * required State * required Select a State	Image should be



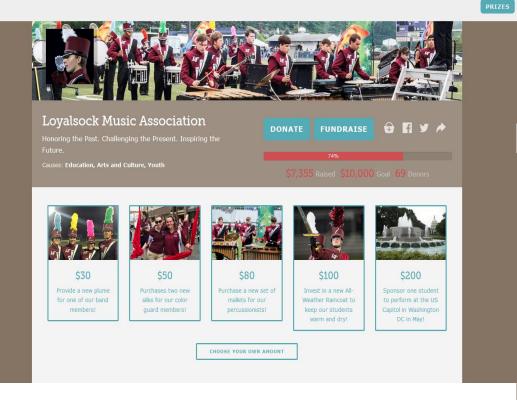
ADDITIONAL STEPS

- Check the State Charitable Solicitation Compliance Attestation
- Enter your EIN (second time)

GiveGab	🚹 Home 🔍 Support 👋 Submit an Idea 🛛 🎯 Danielle 🗸		
	Complete Your Verification Set Up Donations Documents		
Lycoming County Veterans Day Parade Committee			
	State Charitable Solicitation Compliance Attestation		
Home	I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.		
Ö Giving Days	This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.		
🖹 Reports 🛛 🗸 🗸			
🌣 Manage Organization 🦊	IRS Verification		
Edit Information	EIN/Tax ID 46-1396825		
Add Administrator			
Bank Account & Verification	Payment Processor Verification		
Supporters	Please complete this Payment Processor Verification section only if your organization is accepting donations via direct deposit.		
Documents			



BUILD PROFILE

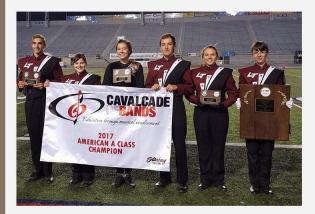


*Hint – have profile built by March 4!



▼ MENU

Loyalsock Township School District is extremely proud of its award-winning competitive marching band, representing the township at performances throughout the state, region, and nation. In 2017, the Lancer Marching Band won its first **Cavalcade of Bands Championship**, competing against high schools from Pennsylvania, New York, New Jersey, Maryland, West Virginia and Delaware. Over 150 schools compete in Cavalcade of Bands, and we are proud of our talented students for this tremendous accomplishment!



During the past five years, the band has enjoyed exponential growth. Five years ago, 23 students comprised the Lancer Marching Band. Today, that number is 58 students and still growing! In order to accommodate such growth, the Loyalsock Band



Who is GiveGab?



GiveGab is becoming 📑 Bonterra

GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

- Host a secure, reliable and transparent platform for Raise the Region®
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Donation Security

- Partnered with Stripe PCI Level 1 Payment Processor for donation processing
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits

Stripe GuideStar



GiveGab is becoming 🜗 Bonterra.

Simple Donation Processing



GiveGab is becoming 📢 Bonterra

• All major credit cards accepted

- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!

Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization

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YMCA of South Collier	Gift: \$50.00
Email:	laryssa@givegab.com
Fees:	\$3.13
What's with these fees?	
V cover the fees!	
Privacy Option(s)	
Please do not display a name publicly.	
Please do not display the donation amount	t publicly.
Hide my name from this organization and	the public.
Total:	\$53.13
ACK	SUBMI
Securely processed	with:
SSL S	e reCAPTCHA
Google Privacy Policy and Terms earn more about how your information is use	

Instant Donor Delight

- A Thank You email that includes receipt information
- Sent immediately after the gift is made

DAY OF GIVING

Nickie,

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

> Your donation receipt from Logan's Pups

Donor:	Nickie Fredenburg
Date:	February 27, 2020
Organization:	Logan's Pups
EIN:	12-1234567
Designation:	Giving Day
Amount:	\$10.00

View Your Donations

GiveGab is becoming 🜗 Bonterra.

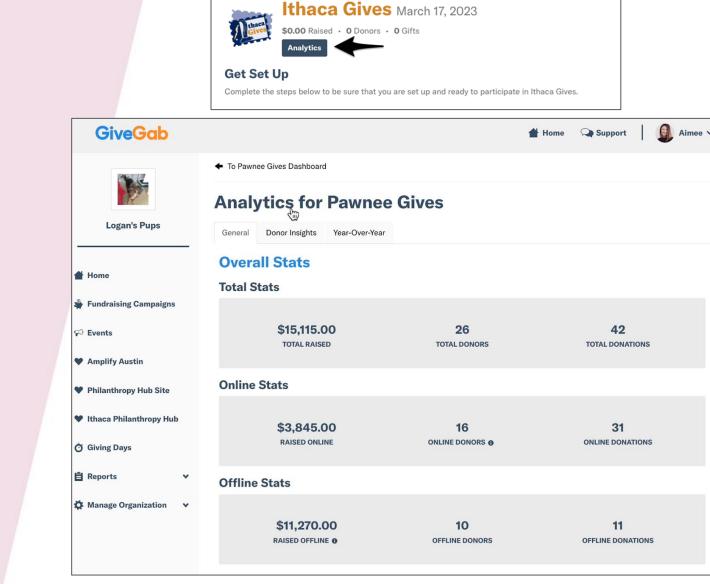
Prepare Your Donors!

- Donors will see **RAISE THE REGION FCFP** as their payment descriptor
- This text may be cut short based on the donor's financial institution
 - EX: RAISE THE REGION FCF
- Please prepare your donors for this so their gift stays with your organization!

Giving Day Analytics

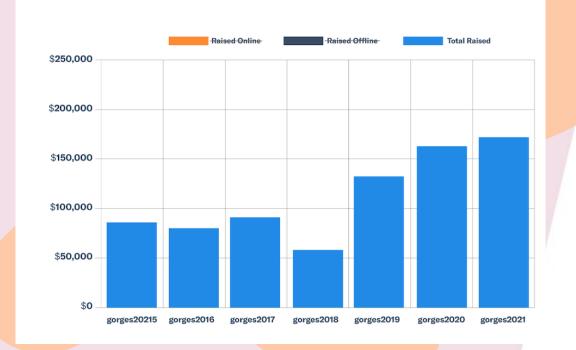
Key stats are available for the following data points:

- Donor counts
- Donation counts
- Average donation size
- Average donations per donor
- Fee coverage
- Year-Over-Year comparisons

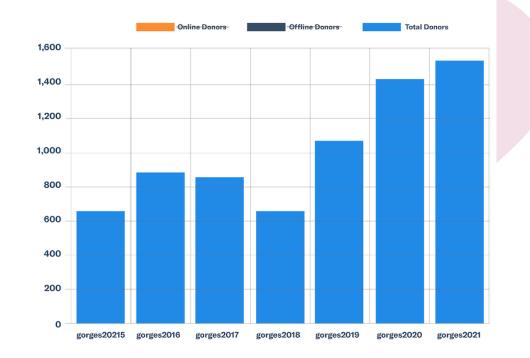


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Year-over-Year Metrics



Donor Counts



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Dollars Raised

Get Verified on GiveGab

Complete Your Verification

Set Up Donations Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash. Don't have your EIN? Search <u>here</u>.

Save

Payment Processor Verification

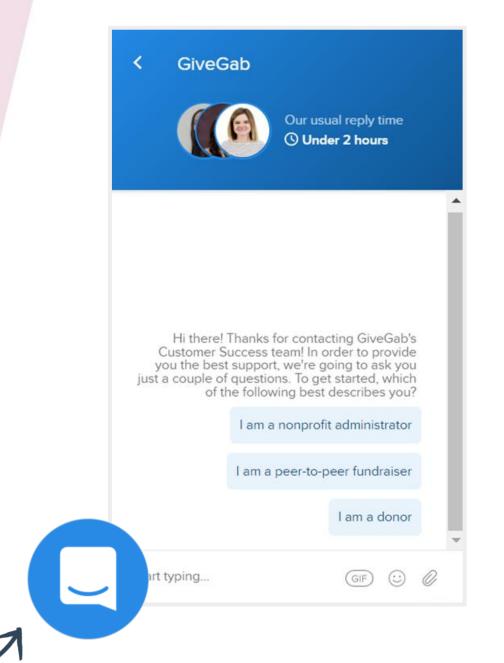
Verify Your Organization

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How We Support You

- Visit Our Help Center
 - o <u>support.givegab.com</u>
- Check Out Our Blog
 - <u>givegab.com/blog</u>
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble

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NEXT STEPS

- Register for Raise the Region®
- Follow Raise the Region® on Social Media!
- Watch your inbox for important emails
- Sign up for upcoming training sessions
 - In-person: January 31; February 1
 - Prize Announcement: February 27
- Check out the Nonprofit Toolkit
 - Everything you need to plan, prepare, and promote Raise the Region to reach your goals!
 - Customizable Templates
 - Communication Timelines
 - Graphics
 - Resources for board members and volunteers



NONPROFIT TOOLKIT

QUESTIONS

RAISE FOED REGION®

