Getting Ready for The Big Share 2024

March 4, 2024



Agenda



- The Big Share 2024 Overview
 - Who is Bonterra?
 - What's New
 - Registering
 - Creating Your Profile
 - Next Steps & Questions

2023 Results



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The Big Share 2024 Overview

www.thebigshare.org | March 4, 2024 at 6 PM CT

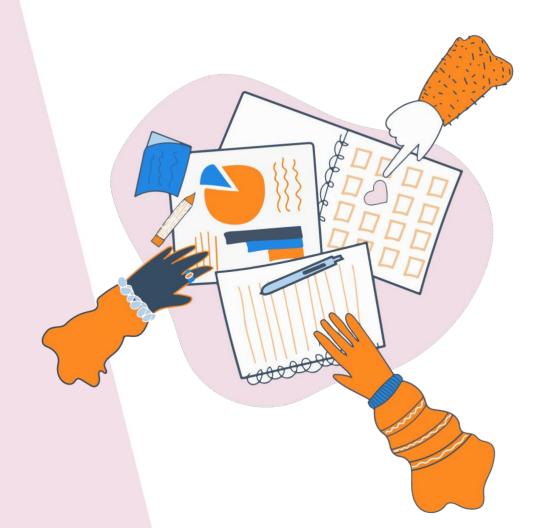
- Every nonprofit conducts their own unique campaign to market and share with their supporters
- Your marketing efforts + Community Shares of Wisconsin Efforts = Exponential visibility
- IRS-recognized nonprofit serving [DoG community] are eligible to participate
- Leaderboards for friendly competition, prize incentives
- Donations open on February 12 at 6 AM CT

Benefits of Participating



- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Combine your marketing efforts + Community Shares of Wisconsin marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives

Who is Bonterra?





Who is Bonterra?



Bonterra's mission is to power those who power social impact

- Host a secure, reliable and transparent platform for The Big Share 2024
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Donation Security

- Partnered with Stripe PCI Level 1
 Payment Processor for donation processing
- Donor credit card information is not revealed or saved in Bonterra
- All participating organizations verified as IRS and state-recognized nonprofits







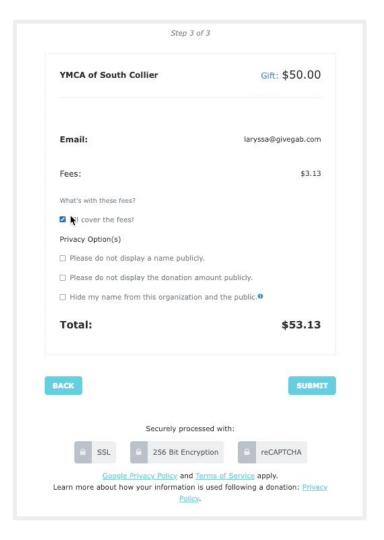
Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- Chat support available right within the donation form for your supporters!

Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization
- In 2023, donors covered 86% of fees during The Big Share
- That means it cost only \$0.83 per \$100 raised online!



Transparent Donations

Credit Card:

3% Platform Fee

\$0.30 per transaction & 2.5% transaction fee (Stripe)

-5.5% + \$0.30

ACH:

3% Platform Fee

+

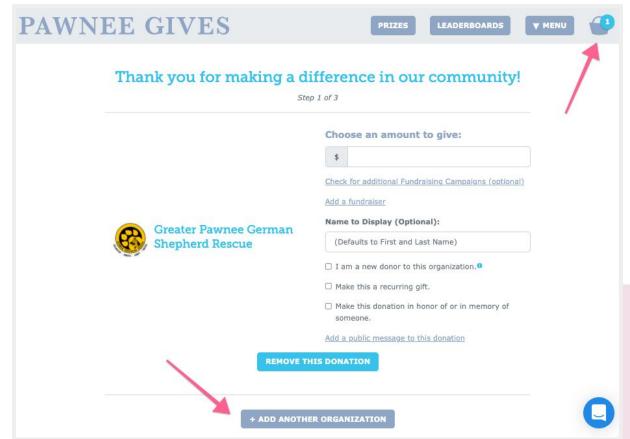
\$3.00 flat bank fee

=

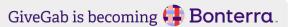
3% + \$3.00

*\$100 minimum





The Gift Basket makes it easy for donors to support as many causes as they like!



Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made

DAY OF GIVING

Nickie.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

Your donation receipt from Logan's Pups

Donor: Nickie Fredenburg
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

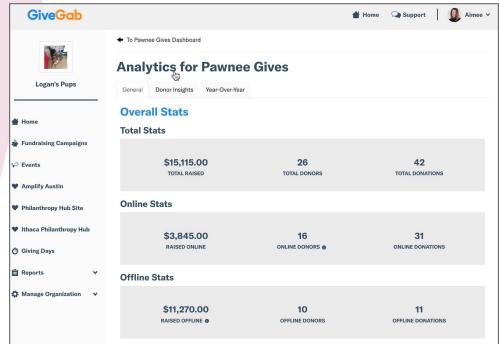
View Your Donations

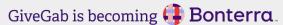
Giving Day Analytics

Key stats are available for the following data points:

- Donor counts (online, offline, total)
- Donation counts (online, offline, total)
- Average donation size
- Average donations per donor
- New donors
- Fee coverage
- Year-Over-Year comparisons

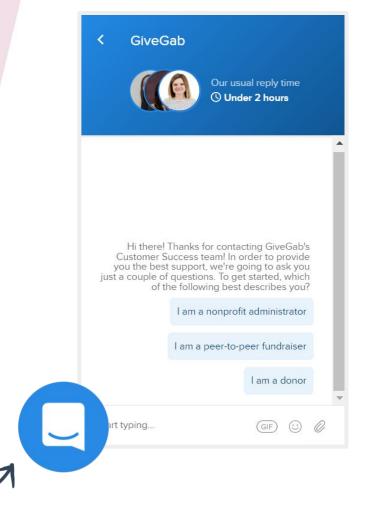






How We Support You

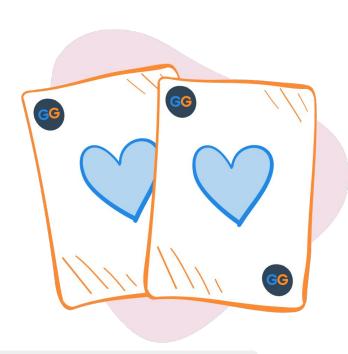
- Visit Our Help Center
 - o support.givegab.com
- Check Out Our Blog
 - o bonterratech.com/blog
- Send us an Email
 - CustomerSuccess@givegab.com
- Chat with our Customer Success Team
 - Look for the little blue chat bubble



What's New for 2024?



Updated Match/Challenge Interface



- Now featuring 2:1 & 3:1
 matches
- Gift-based challenges

Registering for The Big Share 2024





Find Your Organization

and participate in The Big Share 2024

Search for your organization

Start typing in the box above to find your organization.



Don't see your organization listed?

You can create an organization by clicking the button below.

ADD MY ORGANIZATION



The Big Share 2024

		Logo
Street Address Line 1 * required		
Street Address Line 2		Select Image
City *required		Image should be 5ME max and a JPG, JPEG
State * required	ZIP/Postal Code * required	or PNG file type. Recommended dimensions:
Select a State Not located in the United State	es?	300x300.

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The Big Share 2024

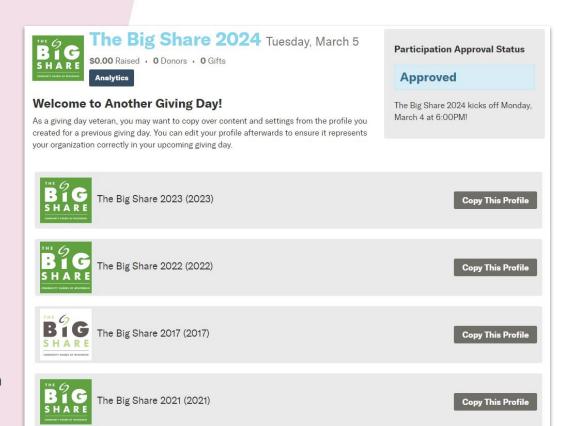
Thank you for registering for the 10th Annual Big Share! We are so excited to get started.

Please provide your organization's main contact's name: *required		

- 2. Please provide your organization's main contact's email address * required
- 3. Please provide your organization's main contact's phone number for The Big Share *required
- 4. If we should have a secondary contact, please provide their name:

Returning? Copy Your Profile

- Don't forget to review and update your profile after!
- Existing bank information will carry over
 - Double check that your bank account, org rep and admins on your profile are up to date!



Completing Your Profile



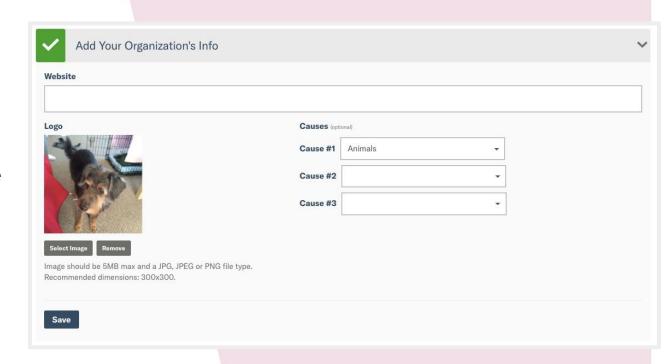
Your Giving Day Dashboard



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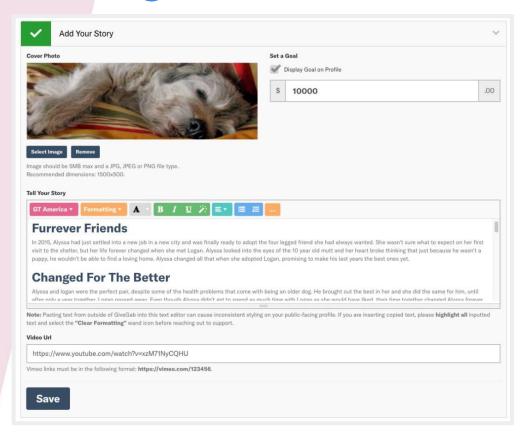
Basic Info

- Logo
- Website
- Causes
- Pro Tip: Adding
 causes to your profile
 can help new donors
 find you by our
 cause-based search!

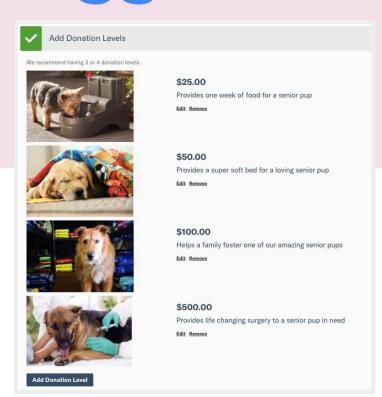


Curate Your Story

- Add a cover photo
- Set a monetary goal
- Tell the story of your
 organization's participation
 in the giving day through
 words and visuals



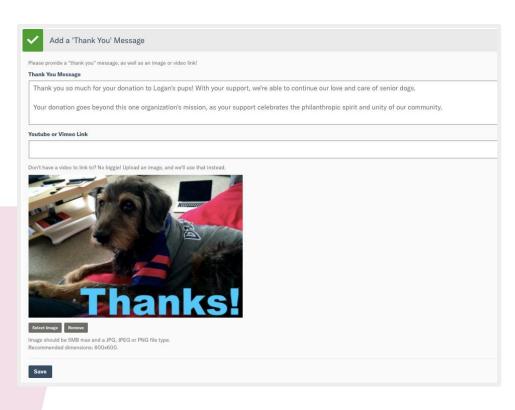
Suggest Donation Levels

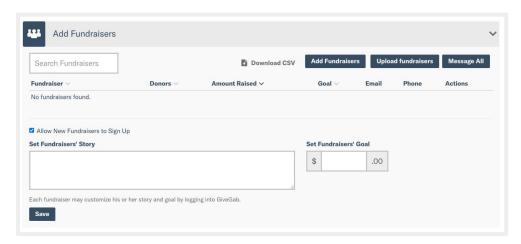


- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Personalized Gratitude

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly

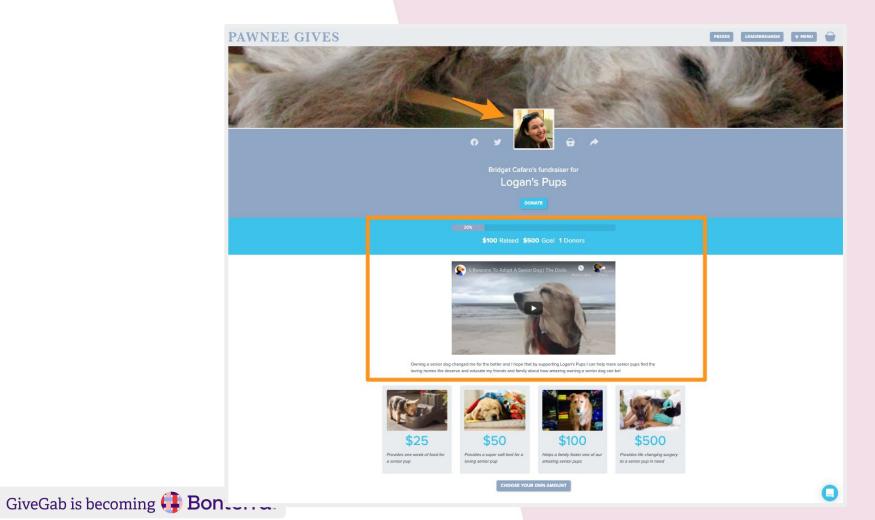




Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u>
 <u>Fundraising Training Video</u>



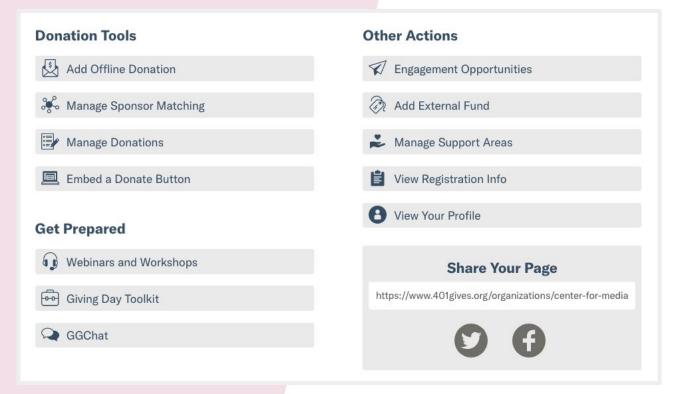


Did you know?



Organizations who used P2P fundraising in 2023 for The Big Share raised on average **2.3X more** than those who did not.

Key Dashboard Tools



Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

Other Actions



Engagement Opportunities



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la





Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your The Big Share 2024 needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



Your Next Steps



Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- The Big Share 2024 may not be the right fit for all of your donors - that's okay!

Your Next Steps

What to work on over the next 4 months:

- Follow The Big Share 2024 on Social Media and use #CSWBigShare Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit



Questions?



March 4, 2024